# **Home Group Developments Limited**

Reports and Financial Statements for the year ended 31 March 2023

# **Contents**

2 – 5	Strategic Report
6 – 8	Directors' Report
9 – 11	Independent Auditor's Report to Home Group Developments Limited
12 – 24	Financial Statements

Registered Office

One Strawberry Lane Newcastle upon Tyne NE1 4BX

Registered Number: 04664018

Part of Home Group

# **Strategic Report**

#### **Directors**

M Henderson

H Meehan (from 7 June 2022)

W Gardner (from 7 June 2022)

J Cook (until 15 August 2022)

J Hudson (until 7 June 2022)

#### **Secretary**

C Burnham (from 1 September 2022)

R Hall (until 31 August 2022)

#### **Advisors**

#### **Bankers:**

Barclays Bank Plc Barclays House 5 St Ann's Street Quayside Newcastle upon Tyne NE1 2BH

#### **Independent Auditor:**

Deloitte LLP One Trinity Gardens Broad Chare Newcastle upon Tyne NE1 2HF

#### Solicitors:

Devonshire Solicitors LLP 30 Finsbury Circus London EC2M 7DT

#### **Principal activities**

The principal activities of Home Group Developments Limited ("the company" or "HGDL") are the development of outright sale and mixed tenure housing projects (where the social housing properties are sold to the parent company, Home Group Limited, and the remaining properties are sold to external purchasers) and the provision of design and build contract services to the group companies, Home Group Limited and Home in Scotland Limited.

#### **Business model**

The company is a private, non-charitable company limited by shares which is a subsidiary of Home Group Limited, as defined in Section 100 of the Co-operative and Community Benefit Societies Act 2014. Home Group Limited owns all of the shares issued by the company.

The company develops mixed tenure housing projects for other companies within the group, selling social housing properties to the parent company, Home Group Limited, and the remaining properties to external purchasers, where this would represent a non-charitable activity for the parent company. In addition, the company invests in associates (details shown on page 25) and provides investment into further joint ventures between its other group company, North Housing Limited and companies within the Countryside Partnerships (formerly Vistry group) (details shown on page 25), and Hill Partnerships. These joint ventures have been formed to deliver mixed tenure developments on specific sites over a number of years, which the company expects will provide a commercial return on its investments. Finally, the company provides design and build contract services to other group companies, Home Group Limited and Home in Scotland Limited.

The company achieves financial sustainability through generating profits on housing sales and investment in joint ventures, as well as margins on design and build contracts. The senior management team manages the operational performance of the company via monthly meetings to ensure budgets and targets are being met and emerging risks mitigated.

#### **Business review and results**

The results for the year ended 31 March 2023 show a profit of £6,118,000 (2022: £6,400,000). The profit before tax for the financial year is attributable to surpluses arising from the sale of properties on mixed tenure housing projects, and design and build contract services to Home Group Limited and Home in Scotland Limited. The results are after a tax credit of £681,000 (2022: £907,000).

#### **Principal risks and uncertainties**

Given the prevailing macroeconomic environment, particularly high inflation and interest rates significantly higher than recent norms, the company recognises that risks exist in the property market for 2023/24 and onwards. We're conscious how these impact on our customers, colleagues and supply chains. These range from an increase in unemployment, a reduction in consumer spending ability, to the inability to source key supplies. These risks are summarised below, alongside a description of how we are managing and mitigating them.

A significant downturn in the economy, including a
property market crash or a slowdown in the market,
could result in us not achieving planned sales levels or
values. The resulting reduced cash flow would impact
on our ability to deliver on our development

#### How we manage and mitigate the risk

Group level stress testing is carried out on an annual basis and as part of this work to ensure we would not breach our loan covenants or our key performance indicators. We have identified that a 25-35% property market crash poses a significant risk to our business if unmitigated. We understand the full suite of mitigations available to us and how we would enact these if it were required, and we have tested that we could implement these if required.

Our development risk model is based upon understanding the maximum impairment charge that our business could absorb whilst preserving our interest cover covenant. Every development approval is assessed on this basis to understand what additional risk a new commitment poses to the business before it is approved.

#### **Going concern**

Risk description

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After making appropriate enquiries, the Board has a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason, it continues to adopt the going concern basis in preparing the company's financial statements.

Further details regarding the adoption of the going concern basis can be found on page 16 to 17 where we discuss the current economic environment, what we expect to happen in the future and stress testing.

#### **Funding**

As at 31 March 2023, the company had loan facilities totalling £25 million from its ultimate parent company, Home Group Limited. The loan facilities consisted of a £15 million facility on a five year term and a £10 million facility on 364 day terms with £nil (2022: £nil) drawn in total at the year end.

During 2017/18, Home Group Repairs Partnership Limited (formerly 'Live Smart @ Home Limited'), a fellow subsidiary of Home Group Limited provided a 364 day intra-group borrowing facility to the company for £4.5 million (converted into a 5 year loan in June 2021, expiring in June 2026). As at 31 March 2023, £4.25 million (2022: £4.25 million) was drawn on this facility.

Home Group Limited has a £104 million investment of share capital in the company. This was largely invested in the joint ventures which the company's fellow subsidiary North Housing Limited entered into; outlined further on pages 4 and 5 and in Note 8 on page 22.

#### **Future developments**

At 31 March 2023, the company was developing a number of mixed tenure sites where the affordable housing will be sold to the company's parent, Home Group Limited or the company's fellow subsidiary, Home in Scotland Limited. Homes being developed for sale will be sold to external purchasers. Active sites at 31 March 2023 included:

- South Oxhey, Three Rivers
- · Victoria Road, Hebburn
- Wawne Road, Hull
- High Street, Watford
- Skipton Road, Harrogate
- Hopes Auction, Allerdale
- Acklington Road, Amble

It is anticipated that the company will undertake further development for sale as part of area regeneration schemes in partnership with private sector developers in future, as well as developing outright sales schemes itself where these are in line with the Home Group development strategy. The company will also continue to provide construction services to Home Group Limited and Home in Scotland Limited.

#### **Key performance indicators**

The Board and senior leadership team monitor the business on an ongoing basis using a set of strategic key performance indicators (KPIs). In its entirety the performance management framework enables the company to consistently measure what matters and to continue to challenge itself to improve. The KPIs are summarised below:

	2023	2022
Homes developed (inter-group)	332	202
Homes developed (outright sale)	110	115
Development WIP	£71.0m	£80.3m
Homes sold (direct)	100	102
Sales income ("turnover")	£79.0m	£96.6m
Sales surplus	£9.3m	£8.2m
Profit before tax	£5.4m	£5.5m
Operating margin	5.9%	3.8%
Outstanding loans to JVs	£36.3m	£45.5m
Homes developed (JVs)	293	259
Homes sold (JVs)	162	271

Development activity undertaken in Home Group Developments Limited remains an important part of Home Group's strategy to build the right homes in the right places. The schemes contributing the most to the total sales in the year- ended 31 March 2023 are:

- Warne Road (45 homes, £10.2m proceeds, £2.5m surplus)
- Victoria Road (46 homes, £11.4m proceeds, £2.9m surplus)
- South Oxhey (£16.3m proceeds, £3.0m surplus) This scheme is a deemed VAT partnership with Countryside Properties (UK) Limited. During 2022/23 the partnership sold 82 homes for £32.6m, which HGDL recognised 50% of; and
- Hopes Auction (9 homes, £2.2m proceeds, £0.3m surplus).

Operating margin has increased due to reduced levels of affordable homes sold to the parent company. Home Group Limited which attracts a lower margin than outright sales.

# HOME GROUP DEVELOPMENTS LIMITED STRATEGIC REPORT

The JV KPIs refer to all joint ventures and associates of the group since the company provides the loans to all these entities. Loans to JVs have decreased due to the more mature schemes at Gateshead, Saffron Walden, Shinfield, Northstowe, Mowbray View and Manse Farm selling units at a rate which allows loan repayment whilst maintaining working capital within the LLPs to progress ongoing development. Sales from JVs are higher than the previous year as a result of this site maturity.

There are no colleague related KPIs as the company does not employ staff directly.

Approved by the Board and signed on its behalf by

H Meehan

14 December 2023

H. Macher

# **Directors' Report**

The directors present their report and the audited financial statements of the company for the year ended 31 March 2023.

#### **Directors**

The directors of the company during the year ended 31 March 2023 and up to the date of signing the financial statements are:

M Henderson H Meehan (from 7 June 2022) W Gardner (from 7 June 2022) J Cook (until 15 August 2022) J Hudson (until 7 June 2022)

#### Proposed dividend and gift aid payment

The directors do not recommend the payment of a dividend (2022: £nil). During the year, the directors made a gift aid payment of £10.4m to the ultimate parent company, Home Group Limited (2022: £10.1m).

#### Financial risk management

The company's financial instruments comprise borrowings in the form of loans from the ultimate parent company Home Group Limited and fellow subsidiary Home Group Repair Partnership, share capital, cash, and various items arising directly from operations (such as trade debtors, trade creditors etc.). The main risks arising from these financial instruments are interest rate risk and liquidity risk. These are managed at a group level, and further details are disclosed in the Home Group Limited financial statements. There are no entity specific risks which are not disclosed in the Home Group Limited financial statements.

#### **Future developments**

A summary of the future developments of the business has been given on page 4 in the Strategic Report.

#### **Political contributions**

The company made no political donations nor incurred any political expenditure during the year (or the previous year).

#### Section 172 statement

The directors of the company, together with those of all UK companies, must act in accordance with a set of general duties. These duties are detailed in section 172 of the UK Companies Act 2006.

The directors recognise their duty to act in the way that they consider, in good faith, would be most likely to promote the success of the company and the wider group, for the benefit of its group members as a whole. When making decisions, the directors also consider the interests of other key stakeholder groups and seek to arrive at conclusions which do not adversely impact those groups as a whole. The company takes a long term approach to its operations, and to the provision of homes and security for its customers, it therefore makes decisions and monitors closely its development aspirations alongside long term financial planning. It also recognises the impact of its operations on the communities and environment within which it operates, delivering significant numbers of new affordable housing for sale and rent, and building safe and sustainable communities.

For the purposes of decision making, the directors have identified a number of key stakeholder groups, have evaluated their interests and have engaged with and responded to those stakeholders during the year. These stakeholder groups include:

#### Customers

Social housing properties are sold to the parent company, Home Group Limited, and the remaining properties are sold to external purchasers. HGDL ensures that it plans and designs its schemes to suit social housing customers' and external purchasers' immediate and changing needs which are influenced by market conditions. It does this by engaging with all parties and stakeholders throughout the development process, thereby ensuring both quality and desirable environments and sustainable communities are delivered. The social housing customers of the group are critical to HGDL, and engagement takes a number of forms including a variety of Customer Forums and scrutiny panels. The constitution of the group enshrines customer representation on the main board and two of the group board members are customers.

#### **Suppliers**

Although suppliers differ on a site by site basis due to the ownership / structure of the land being acquired / developed, the approach of the company is to promote and ensure fair, open and transparent competition in the procurement process and, where appropriate, to foster long-term relationships built on trust. HGDL complies with the public contract regulations and has robust procurement policies and processes in place. Understanding and evaluating the impact that the supply chain has on the local area and local economy is an important factor considered with all key contracts, and the group works with suppliers to maximise the community benefit impact of each contract.

#### **Employees**

Colleagues who work for the company are employed by the parent company. The group has an established and successful framework for managing and supporting colleague wellbeing, including regular "Brilliant Conversations", robust HR policies, an active Colleague Forum, online surveys, an open-door policy and a culture of openness and trust which is fully supported by the directors. This commitment to colleagues has also been externally and independently recognised by the highest award of Investors in People Platinum accreditation. This year has presented colleagues with additional pressures around the cost of living, and the group have worked to support this where possible, making a one-off cost of living payment to a number of colleagues in September 2022.

#### **Shareholders**

The company is a direct subsidiary of Home Group Limited, a registered provider of social housing with charitable objectives. The company is part of the group and delivers affordable housing. The company is responsible for the creation of its own strategic aims, long term business plan and annual budgets. These are then approved by the group to ensure they complement and reinforce the group's own strategic and operational goals.

#### Other partners

The company operates in the business of identifying, promoting and acquiring land for development; mainly residential development. The key to the success of the company is the commitment to working and engaging with local communities within which the company operates. This involves taking a lead role in engaging with Homes England, local residents, stakeholders, community groups, councils, ward members and politicians.

#### Streamlined energy and carbon reporting (SECR)

HGDL is included in the Home Group report on greenhouse gas emissions and energy consumption under the SECR guidance, which can be found at <a href="https://www.homegroup.org.uk/about-us/corporate/transparency/environmental-social-and-governance/">www.homegroup.org.uk/about-us/corporate/transparency/environmental-social-and-governance/</a>

Across the Group, in 2022/23 our overall carbon footprint was 2467.00 tCO2e (2021/22: 2,228.97). Contributing factors towards the increase include the expansion of our Director Labour Organisation and the inclusion of a new set of data from our Server Units which are managed by a 3rd party.

We have a dedicated team working to fully understand and reduce our carbon footprint and we have made great progress in targeting and achieving CO2 improvements across multiple office sites and beyond. We are continuing our commitment to use the data gathered to understand trends, impacts and areas where we can make targeted improvements.

Methodology Data used to calculate and convert tCO2e for all carbon streams comes from the following business usage areas; gas, F-gas (Fluorinated gases) leakage, electricity, rail, air, mileage claims, water, electrical Transmission & Distribution (T&D) and lease van mileage. Where gaps in data existed, we have used best practice to estimate realistic figures.

These estimations used industry standards, Suss Housing SHIFT recommendations and previous data trends to produce the most accurate figures. All carbon calculations have been conducted using Greenhouse Gases (GHG) Protocol methodologies in line with the Streamlined Energy and Carbon Reporting (SECR) regulations 2019.

In line with Environmental Reporting Guidelines (SECR) 2019, the Group's internal carbon scopes have been broken down as;

- Scope 1 (Direct emissions): Activities owned or controlled by the Group that release emissions straight into the atmosphere. They are direct emissions. Examples of scope 1 emissions include emissions from combustion in owned or controlled boilers, furnaces, vehicles: emissions from chemical production in owned or controlled process equipment.
- Scope 2 (Energy indirect): Emissions being released into the atmosphere associated with our consumption of purchased electricity, heat, steam and cooling. These are indirect emissions that are a consequence of your organisation's activities, but which occur at sources you do not own or control.
- Scope 3 (Other indirect): Emissions that are a consequence of our actions, which occur at sources which you do not own or control and which are not classed as scope 2 emissions. Examples of scope 3 emissions are business travel by means not owned or controlled by your organisation, waste disposal, or purchased materials or fuels.

Measure	Scope	Tonnes CO <sup>2</sup> e
Scope 1		
Emissions from combustion of gas	1	213.4
Emissions from Combustion of Fuel (DLO)	1	786.3
Emissions from pool van	1	9.7

Total scope 1		1009.4
Scope 2		
Emissions from electricity	2	240.1
Total Scope 2	2	240.1
Total Scope 2		240.1
Scope 3		
Emissions associated with electricity T&D	3	22.0
Emissions from water	3	1.3
Emissions from air refidgerant leaks (F-gas)	3	6.1
Emissions from mileage claims	3	779.6
Emissions from server consumption	3	279.2
Emissions from air travel	3	27.5
Emissions from rail travel	3	52.3
Emissions from hotel stays	3	49.6
Total Scope 3		1217.5
Total tonnes CO <sup>2</sup> e		2467.0

Our Intensity Ratio (Carbon against number of rented stock) is 0.054.

# Statement of directors' responsibilities in respect of the Strategic Report, the Directors' Report, and the financial statements

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdiction.

#### Disclosure of information to auditor

The directors who held office at the date of approval of this Directors' Report confirm, so far as they are each aware, there is no relevant audit information of which the company's auditor is unaware; and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

#### Events after the end of the reporting period

The Board considers that there have been no events since the year end that have had a significant impact on the company's financial position.

#### **Auditor**

A resolution to reappoint Deloitte LLP as auditor was proposed at the Annual General Meeting.

Approved by the Board and signed on its behalf by

H Meehan Director

14 December 2023

# Independent Auditor's Report to Home Group Developments Limited

#### Report on the audit of the financial statements

#### **Opinion**

In our opinion the financial statements of Home Group Developments Limited (the 'company'):

- give a true and fair view of the state of the company's affairs as at 31 March 2023 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the statement of comprehensive income;
- the statement of financial position;
- the statement of changes in equity; and
- the related notes 1 to 16.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the strategic report and directors' report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the strategic report and directors' report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

#### Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

We considered the nature of the company's industry and its control environment, and reviewed the company's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management and the directors about their own identification and assessment of the risks of irregularities, including those that are specific to the company's business sector.

We obtained an understanding of the legal and regulatory frameworks that the company operates in, and identified the key laws and regulations that:

- had a direct effect on the determination of material amounts and disclosures in the financial statements. These included the UK Companies Act, and tax legislation; and
- do not have a direct effect on the financial statements but compliance with which may be fundamental to the company's ability to operate or to avoid a material penalty.

We discussed among the audit engagement team, including relevant internal specialists such as tax, valuations and IT regarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the financial statements.

As a result of performing the above, we identified the greatest potential for fraud in the following areas, and our specific procedures performed to address it described below:

housing property impairment due to the existence of significant management judgement and estimation uncertainty. In response, we evaluated management's assessment of potential impairment triggers using our experience of the company and wider sector, engaged our valuations specialists to challenge the assumptions and calculations, and compared a sample of key information used in the impairment calculations with published information sources to test the reasonableness of management's assumptions.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

In addition to the above, our procedures to respond to the risks identified included the following:

- reviewing financial statement disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- enquiring of management, internal audit and internal legal counsel concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- reading minutes of meetings of those charged with governance.

#### Report on other legal and regulatory requirements

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

#### Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

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Nicola Wright FCA (Senior statutory auditor)
For and on behalf of Deloitte LLP
Statutory Auditor
Newcastle upon Tyne, United Kingdom
14 December 2023

# Statement of Comprehensive Income for the year ended 31 March 2023

	Notes	2023	2022
		£000	£000
Turnover	2	78,998	96.631
Cost of sales		(69,655)	(88,451)
Gross profit		9,343	8,180
Administrative expenses		(4,653)	(4,472)
Operating profit	3	4,690	3,708
Impairment of loan to associate		(1,466)	-
Interest receivable and similar income		2,413	2,029
Interest payable and similar charges	6	(200)	(244)
Profit before taxation		5,437	5,493
Taxation	7	681	907
Profit for the year		6,118	6,400
Other comprehensive income		-	-
Total comprehensive income		6,118	6,400

All activities are continuing.

There are no other gains or losses to be recognised in the current or prior year other than the profit for the year reported above.

The notes on pages 16 to 25 form part of the financial statements.

# Statement of Financial Position as at 31 March 2023

	Notes	2023	2022
		£000	£000
Fixed assets			
Investments	8	54,283	52,367
Current assets			
Stocks	9	71,008	80,266
Debtors	10	3,897	5,156
Cash at bank and in hand		10,849	12,182
		85,754	97,604
Creditors: amounts falling due within one year	11	(13,518)	(19,198)
Net current assets		72,236	78,406
Total assets less current liabilities		126,519	130,773
Creditors: amounts falling due after more than one year	12	(4,250)	(4,250)
Net assets		122,269	126,523
Capital and reserves			
Called up share capital	13	104,000	104,000
Profit and loss account		18,269	22,523
Total equity		122,269	126,523

The notes on pages 16 to 25 form part of the financial statements.

The financial statements on pages 13 to 25 were approved by the board of directors on 14 December 2023 and were signed on its behalf by:

H Meehan Director

H. Moeher.

Registered Number: 04664018

# Statement of Changes in Equity for the year ended 31 March 2023

	Profit and loss account	Share capital	Total equity
	£000	£000	£000
As at 1 April 2021	26,246	104,000	130,246
Total comprehensive income for the year	6,400	-	6,400
Gift Aid payment to the parent company	(10,123)	-	(10,123)
As at 31 March 2022	22,523	104,000	126,523
Total comprehensive income for the year	6,118	-	6,118
Gift Aid payment to the parent company	(10,372)	-	(10,372)
As at 31 March 2023	18,269	104,000	122,269

The notes on pages 16 to 25 form part of the financial statements.

# 1. Principal accounting policies

#### **Basis of preparation**

Home Group Developments Limited (the "company") isa private, non-charitable company limited by shares, incorporated in the UK, and registered in England and Wales. The registered office of Home Group Developments Limited is One Strawberry Lane, Newcastle Upon Tyne, NE1 4RX

These financial statements were prepared in accordance with Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland ("FRS 102"). The presentational and functional currency of these financial statements is sterling. All amounts in the financial statements have been rounded to the nearest £1,000.

As part of a public benefit entity group, the company has applied the public benefit entity 'PBE' prefixed paragraphs of FRS 102.

The company's parent undertaking, Home Group Limited includes the company in its consolidated financial statements. The consolidated financial statements of Home Group Limited are prepared in accordance with FRS 102 and are available to the public and may be obtained from The Secretary, Home Group Limited, One Strawberry Lane, Newcastle Upon Tyne, NE1 4BX. In these financial statements, the company is considered to be a qualifying entity (for the purposes of this FRS) and has applied the exemptions available under FRS 102 in respect of the following disclosures:

- · Cash Flow Statement and related notes; and
- Key Management Personnel compensation.

As the consolidated financial statements of Home Group Limited include the equivalent disclosures, the company has also taken the exemptions under FRS 102 available in respect of the following disclosures:

• The disclosures required by FRS 102.11 Basic Financial Instruments and FRS 102.12 Other Financial Instrument Issues in respect of financial instruments not falling within the fair value accounting rules of Paragraph 36(4) of Schedule 1.

As the company is a wholly owned subsidiary of Home Group Limited the company has taken advantage of the exemption contained in FRS 102.33A and has therefore not disclosed transactions or balances with wholly owned subsidiaries which form part of the group.

The company is exempt by virtue of S400 of the Companies Act 2006 from the requirement to prepare group financial statements. These financial statements present information about the company as an individual undertaking and not about its group.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

#### **Measurement convention**

The financial statements are prepared on the historical cost basis.

#### **Going concern**

The company's business activities. its current financial position and factors likely to affect its future development are set out within the Strategic Report. The most significant factors impacting our business at this time have been the ongoing macroeconomic issues facing the UK economy.

#### The current macro-economic environment

During the year our activity and financial performance reflected our ability to sell in a challenging market – we achieved a sales surplus within 3% of our budget and sold 85% of its budgeted sales units (100 sales versus a budget of 117). We did, however impair the loan to Evolution Morpeth LLP by £1.5m and recognised the future loss on disposal of land sites (held as inventory) we no longer intend to build out.

The Board has grown increasingly mindful of more recent threats particularly the impact of persistent high inflation which impacts the borrowing capacity of both our customer and ourselves as well as the price of new development contracts.

#### 1. Principal accounting policies (continued)

#### **Looking forwards**

As part of our 2023 budget and business planning process we have undertaken detailed forecasting covering the next five financial years, as well as a long term 30-year forecast. Both show the company to be growing and building on its current financial strength.

When considering going concern we have paid particular attention to the twelve month period after this annual report and set of financial statements have been signed. In that period we expect:

- Monthly operating surpluses to be achieved;
- A monthly increase in net current assets as well as net assets;
- · Net positive cash flows each month; and
- Continued headroom against our lending limits.

We have given particular consideration to the impact of heightened inflation on our development contracts. The fixed price nature of these shelter us from these impacts and the prevailing cost of contractors is considered in all new appraisals.

#### Stress testing

We regularly stress test our financial forecasts to understand the risks they face and the impact of them transpiring. We also model the impact of the mitigations we have identified to address these events if they occur.

The detailed stress testing our financial forecasts have been subjected to has focussed on the event of a property market crash whereby no sales are recorded for a period of three years and thereafter sales would be achieved at suppressed values. If this was to occur, without taking any mitigating action we would expect to exceed our maximum available funding within three years, though would still have funding available to us until at least the end of the financial year 2024/25. We have identified mitigating actions that would allow us to remain within the company's lending limits and continue as a going concern throughout the crash period (which is significantly beyond September 2024).

Alongside the proceeds of sales, the company is funded through intercompany loan facilities and its called up share capital. Home Group Limited has indicated its intention to continue to make available such funds as are needed by the company for the period covered by the forecasts. As with any company placing reliance on other group entities for financial support, the directors acknowledge that there can be no certainty that this support will continue although, at the date of approval of these financial statements, they have no reason to believe that it will not do so.

On this basis, the Board has a reasonable expectation that the company will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months after the date on which the report and financial statements are signed. For this reason, the company continues to adopt the going concern basis in the financial statements.

#### **Turnover**

Turnover is stated net of VAT. Turnover represents income from outright property sales recognised on legal completion, as well as income from the supply of design and build contracting services and management fees from joint ventures, recognised in line with the contractual terms when the services are rendered.

#### **Investments**

Investments in subsidiary undertakings, joint ventures and associates are stated at cost less impairment charges and includes long term loans to joint ventures and associates of the company and/or wider Home Group. Joint ventures are those entities over whose activities the company has joint control, established by contractual agreement and requiring unanimous consent. Associates are those entities over which the company has significant influence over the financial and operating policy decisions, assumed at greater than 20% of voting power.

#### **Stocks**

Costs incurred in respect of properties in the course of construction and completed properties developed for outright sale are accrued and carried forward as stock at the lower of cost and net realisable value.

#### 1. Principal accounting policies (continued)

#### **Taxation**

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided on timing differences which arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements. No deferred tax is provided on differences between accumulated depreciation and tax allowances for the cost of a fixed asset if and when all conditions for retaining the tax allowances have been met. Deferred tax is not recognised on permanent differences arising because certain types of income or expense are non-taxable or are disallowable for tax or because certain tax charges or allowances are greater or smaller than the corresponding income or expense.

Deferred tax is measured at the tax rate that is expected to apply to the reversal of the related difference, using tax rates enacted or substantively enacted at the balance sheet date. Deferred tax balances are not discounted.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that is it probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Gift aid payment

Gift aid payments are only recognised as a liability at the year end to the extent that they have not been paid prior to the year end. They are presented in the Statement of Changes in Equity if there is a deed of covenant prior to the year end or a Companies Act s288 written resolution has been approved by the shareholder in the year to pay the taxable profit for the year to its parent by a certain payment date.

#### Classification of financial instruments issued by the company

In accordance with FRS 102.2, financial instruments issued by the company are treated as equity (i.e. forming part of shareholders' funds) only to the extent that they meet the following two conditions:

- they include no contractual obligations upon the company to deliver cash or other financial assets or to exchange financial assets or financial liabilities with another party under conditions that are potentially unfavourable to the company; and
- where the instrument will or may be settled in the company's own equity instruments, it is either a non-derivative that includes no obligation to deliver a variable number of the company's own equity instruments or is a derivative that will be settled by the company's exchanging a fixed amount of cash or other financial assets for a fixed number of its own equity instruments.

To the extent that this definition is not met, the proceeds of issue are classified as a financial liability. Where the instrument so classified takes the legal form of the company's own shares, the amounts presented in these financial statements for called up share capital exclude amounts in relation to those shares.

Finance payments associated with financial liabilities are dealt with as part of interest payable and similar charges. Finance payments associated with financial instruments that are classified as part of shareholders' funds, are dealt with as appropriations in the reconciliation of movements in shareholders' funds.

#### 1. Principal accounting policies (continued)

#### Significant judgements and estimates

Preparation of the financial statements requires management to make significant judgements and estimates. The judgements and estimates which have the most significant impact on amounts recognised in the financial statements are set out below.

#### Significant management judgements

#### Carrying value of stock

Judgement is exercised in determining the carrying value of stock in line with the accounting policies set out on page 17.

An impairment review has been carried out as at 31 March 2023 to determine whether any schemes required impairment. In determining whether an impairment is required, the carrying amount of each scheme has been compared to the estimated recoverable amount which is the higher of a scheme's fair value less costs to sell and its value in use. The fair value reflects sales values achieved on the sale of similar housing properties where this data is available.

The company has also reviewed the latest forecasts for its ongoing development schemes including costs to date, estimated costs to complete, future grant receipts and any anticipated sales proceeds from property developed for sale to determine whether there is an indicator of impairment in terms of properties in the course of construction held as either fixed assets or stock.

#### Investment in joint ventures and associates

For loans to joint ventures and associates, the company has reviewed future projections for joint ventures to assess the likely recoverability of loans at the balance sheet date.

#### **Estimation uncertainty**

Information about estimates and assumptions that have the most significant effect on recognition and measurement of assets, liabilities, income and expense is provided below. The estimates used relate to the current year and are not expected to impact the next financial year: they will be re-evaluated at the next reporting date.

#### Impairment testing

Where indicators of impairment have been identified we have tested the carrying values of our work in progress (see note 9). In doing so we make a number of estimates.

A scheme under development is impaired if its carrying value is higher than its recoverable amount. We calculate recoverable amount as the selling price less costs to sell for each scheme and take into account costs incurred to date, estimated costs to complete, future grant receipts and any anticipated sales proceeds from property developed for sale.

Where carrying value exceeds recoverable amount an impairment provision is created and the cost is taken to the Statement of Comprehensive Income. Management is required to exercise significant judgement in estimating the outcome of a development and therefore in assessing whether, and to what extent, impairment provisions are required. The two key estimations are future costs and sales values.

The carrying value of stock has been considered in the context of the macroeconomic factors facing the UK economy. We have reviewed our development contracts and confirmed they are all on a fixed price basis which gives us protection from rising inflation. Further, our sales activity remains strong and we have not experienced a decline in this area to date.

#### 2. Turnover

The company's activities all take place in the United Kingdom and are split between the following activities:

	2023	2022
	000£	£000
Intercompany construction services	24,102	47,376
Outright property sales	54,896	49,255
	78,998	96,631

# 3. Operating profit

Operating profit is stated after charging:

	2023	2022
	£000	£000
Impairment:		
- Fixed asset investment	1,466	419
- Properties held for sale	1,678	1,676
External auditor's remuneration for audit of financial statements	12	12

### 4. Remuneration of directors

The directors received no remuneration from the company during the year (2022: £nil). The directors are remunerated by the parent organisation, Home Group Limited.

## 5. Employee information

The company utilises the staff of other group companies to provide administrative, legal, development and finance services. The company itself does not employ any staff.

### 6. Interest payable and similar charges

	200	244
Other interest payable	-	3
Interest payable on amounts due to fellow subsidiary	200	113
Interest payable on amounts due to parent company	-	128
	£000	£000
	2023	2022

### 7. Taxation

	2023	2022
	£000	£000
Current tax		
UK corporation tax	1,290	1,020
Adjustments in respect of prior years' UK corporation tax	(1,971)	(1,927)
Total current tax	(681)	(907)
Deferred tax		
Origination and reversal of timing differences	-	-
Total deferred tax	-	-
Tax on profit on ordinary activities	(681)	(907)
The company's current tax charges for the period are lower (2022: lower) than t differences are explained below:		(2014)
differences are explained below:		
	2023	2022
	£000	£000
Profit before taxation	5,437	5,493
Current UK Corporation tax on above at 19% (2022: 19%)	1,033	1,044
Effects of:		
Expenses not deductible for tax purposes	277	-
Adjustments to brought forward values		(24)
Adjustments to tax charge in respect of previous periods	(1,971)	(1,927)
Share of loss in Reserved Alternative Investment Fund	(20)	
Total tax (credit) / charge	(681)	(907)

The UK corporation tax of 19% corporation tax rate was substantively enacted on 17 March 2020. The Finance Bill 2021 announced the UK corporation tax rate will increase to 25% from 1 April 2023, and this was substantively enacted on 10 June 2021. In the Autumn Statement in November 2022, the government confirmed the increase in corporation tax rate to 25% from April 2023.

#### 8. Fixed asset investments

	Loans to other group companies	Investments in associates	Total
	£000	£000	£000
Cost and net book value			
At 1 April 2022	45,509	6,858	52,367
Impairment	(1,466)		(1,466)
Additions	21,282	11,166	32,448
Repayments	(29,066)		(29,066)
Disposals			
At 31 March 2023	36,259	18,024	54,283

Other group companies include the following joint ventures where another group company (North Housing Limited) is a member:

- Evolution Gateshead Developments LLP;
- Gateshead Regeneration LLP;
- Evolution (Saffron Walden) LLP;
- Evolution (Shinfield) LLP;
- Linden (Manse Farm) LLP;
- Linden (Mowbray View 2) LLP;
- Linden (Northstowe) LLP;
- Home Hill LLP; and
- Evolution Morpeth LLP (associate of North Housing Limited).

The registered office of North Housing Limited is One Strawberry Lane, Newcastle Upon Tyne, NE1 4BX.

The investments in associates are:

Organisation	Registration	Registered address	Share Class	Percentage held	Investment at 31
	number				March
Ptarmigan Planning 4	09649923	2 Frederic Mews, London, SW1X 8EQ	Ordinary	2023: 46.0%	2023; £3,024k
Limited *				2022: 46.2%	2022: £3,024k
CT UK (formerly BMO	13199209	C/O Aztec Financial Services Solent	F	2023: 31.4%	2023: £15,000k
UK) Residential Real		Business Park, Forum 4, Parkway South,		2022: 33.3%	2022: £3,833k
Estate Limited		Whitely, Fareham, Hampshire, PO15 7AD			

<sup>\*</sup> The interest in Ptarmigan Planning 4 Limited may vary between 33% and 49% depending on other shareholdings. It was established for land promotion and development activities and has five wholly owned subsidiaries: Ptarmigan Berinsfield Limited, Ptarmigan Birchington Limited, Ptarmigan Thatcham Limited, Ptarmigan North Weston Limited and Ptarmigan Radley Limited.

The increase in the investment in CT UK is the final tranche of investment in units of the Fund as required by the Commitment Agreement and Management Regulations. This is in turn driven by progress at Hughes House, Liverpool and Watling Grange (Skipton Road, Harrogate).

#### 9. Stock

	2023	2022
	£000	£000
Outright sale properties:		
Completed properties	33	1,162
Work in progress of properties under construction	70,975	79,103
	71,008	80,266

#### 10. Debtors

	2023	2022
	£000	£000
Amounts due from group undertakings	2,363	4,041
Corporation tax	922	-
Other taxation and social security receivable	83	
Other debtors	529	1,115
	3,897	5,156

# 11. Creditors: amounts falling due within one year

	13,518	19,198
Other creditors	1,643	7,685
Accruals and deferred income	4,261	4,640
Retentions	3,624	4,116
Other taxation and social security payable	-	1,951
Trade creditors	3,990	806
	£000	£000
	2023	2022

# 12. Creditors: amounts falling due after more than one year

	2023	2022
	£000	£000
Loans from fellow subsidiary	4,250	4,250

The loans from a fellow subsidiary are drawn from a facility of £4.5 million on 5 year terms at an arms-length rate of interest (SONIA plus Credit Adjustment Spread and a margin).

# 13. Called up share capital

	2023	2022
	£000	£000
Allotted, issued and fully paid:		
At 1 April (ordinary shares of £1 each)	104,000	104,000
At 31 March (ordinary shares of £1 each)	104,000	104,000
Allotted, issued and unpaid:		
2 ordinary shares of £1 each	-	-
	104,000	104,000

# 14. Ultimate parent undertaking

The Board regards Home Group Limited as the ultimate parent company and the ultimate controlling party. Home Group Limited is the parent undertaking of the only (and therefore both the largest and smallest) group of undertakings for which group accounts are drawn up and of which the company is a member. Copies of the consolidated financial statements of Home Group Limited can be obtained from The Secretary, Home Group Limited, One Strawberry Lane, Newcastle upon Tyne, NE1 4BX (the registered address).

# 15. Capital commitments

Work in progress expenditure that has been authorised by the Board but has not yet been contracted for	10,360	128,161
Contracts placed for future work in progress expenditure not provided in the financial statements	61,269	230,666
	£000	£000
	2023	2022

### 16. Related party disclosures

Evolution Gateshead Developments LLP, Evolution (Saffron Walden) LLP, Evolution (Shinfield) LLP, Linden (Manse Farm) LLP, Linden (Mowbray View 2) LLP and Linden (Northstowe) LLP are joint ventures of North Housing Limited, and Evolution Morpeth LLP is an associate of North Housing Limited, which is also a subsidiary of Home Group Limited. Related party transactions in relation to these LLPs during the year were as follows:

Linden (Northstowe) LLP Evolution Morpeth LLP	4,710 1,165	3,802	182 759	761 15,328
Linden (Mowbray View 2) LLP	4,174	1,380	376	5,262
Linden (Manse Farm) LLP	3,782	2,470	559	9,563
Evolution (Shinfield) LLP	6,545	2,149	151	310
Evolution (Saffron Walden) LLP	4,825	510	97	44
Evolution Gateshead Developments LLP	1,866	2,809	85	1,037
	£000	£000	£000	£000
Year ended 31 March 2023	Loans repayments from related parties	Loans in year to related parties	Interest receivable	Outstanding receivables

Year ended 31 March 2022	Loans repayments from related parties	Loans in year to related parties	Interest receivable	Outstanding receivables
	£000	£000	£000	£000
Evolution Gateshead Developments LLP	5,153	1,579	112	9
Evolution (Saffron Walden) LLP	6,085	1,210	236	4,262
Evolution (Shinfield) LLP	7,977	3,580	304	4,555
Linden (Manse Farm) LLP	2,593	550	411	10,316
Linden (Mowbray View 2) LLP	3,075	1,165	314	7,680
Linden (Northstowe) LLP	4,645	150	270	5,289
Evolution Morpeth LLP	-	1,525	382	13,398
	29,528	9,759	2,029	45,509

Loans to Gateshead Regeneration Partnerships LLP are from Evolution Gateshead Developments LLP, who in turn receive loans from the company and Vistry Partnerships Limited, the members. Interest is payable at a rate calculated using the three month LIBOR rate plus a margin.

Loans to Evolution (Saffron Walden) LLP, Evolution (Shinfield) LLP, Linden (Manse Farm) LLP, Linden (Mowbray View 2) LLP, Linden (Northstowe) LLP and Evolution Morpeth LLP are made alongside matching loans from Vistry Linden Limited. Interest on these loans is calculated on a daily basis at a rate of the current Bank of England Base Rate plus a margin. All loans are secured on charges over the partnership's assets.

In relation to Evolution Morpeth LLP the outstanding balance includes a total impairment provision of £1.466m.