## FGEN

Glasshouse site visit

March 2025







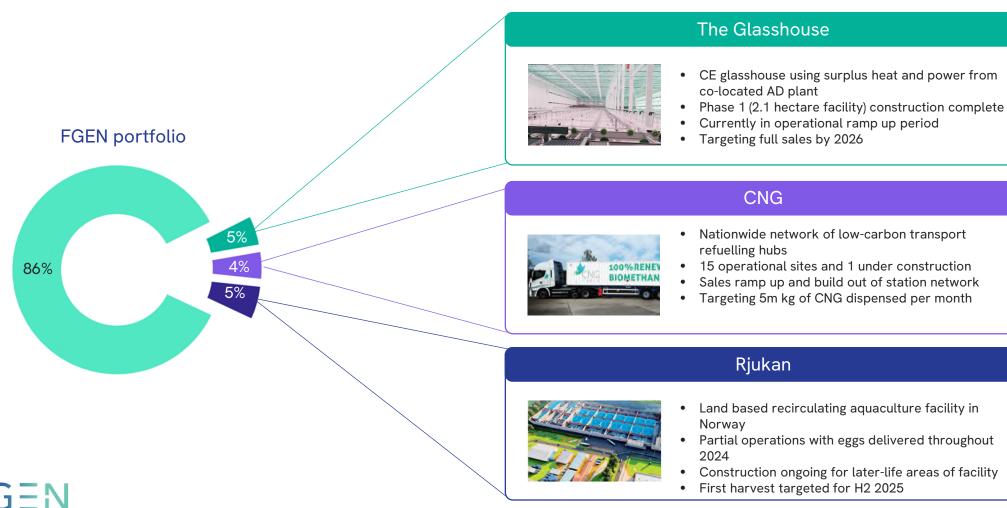
# Foresight management presentation





## Asset spotlights

FGEN's earlier stage, non-energy assets with potential for capital growth





## CNG

#### Nationwide network of low-carbon transportation refuelling hubs

#### Overview

• Portfolio of biomethane refuelling stations for compressed natural gas ("CNG") vehicles in the UK

#### **Key investor information**

- Recent reorganisation to create an integrated station infrastructure, development, operations and biomethane sourcing business
- 60% Foresight funds ownership (FGEN look-through 15%); c. £37.5m preferred instruments for FGEN<sup>1</sup>

#### **Investment highlights**

- A leading European supplier of Bio-CNG for the decarbonisation of heavy goods vehicles
- UK govt commitment to maintain clear advantage for gas vehicles to 2032

#### **Revenues and returns**

- Revenues are earned from sales of bio- CNG to customers under contract and sales of RTFCs
- Potential for capital growth based on anticipated growth in vehicle numbers

#### Sustainability impact

• HGVs fueled by biomethane only commercially available, at-scale solution to substantially reduce HGV transport emissions, a major contributor to UK emissions





## Decarbonising Europe's truck fleet

Huge scale of opportunity

- Combination creates an integrated biomethane (Bio-CNG) refuelling business, with a growing network of refuelling stations, supported by a blue-chip customer base
- Biomethane is the fast-track option for net-zero trucks with ~90% lower emissions and reduced fuel costs compared to diesel
- Market leader in the UK
- Presence across the biomethane supply chain, including unlocking material value from Renewable Fuel Transport Certificates (RTFCs)

16
refuelling stations
across the UK

>1970

vehicles using CNG Fuels' infrastructure

>195k

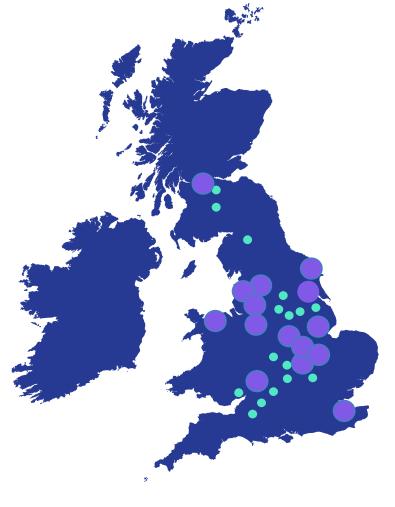
GHG emissions saved (tonnes)<sup>1</sup>

>170

customers



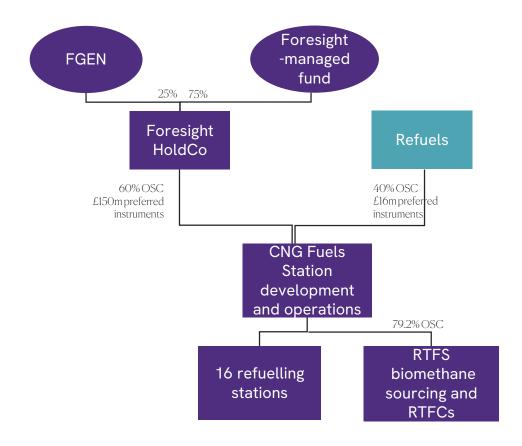
<sup>1</sup>For calendar year 2024



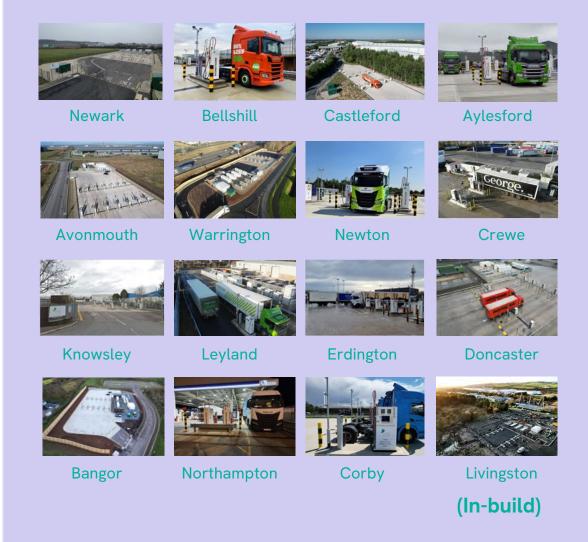


Source: ReFuels Q3 2025 presentation

## Simplifying structure for further growth



Simplified structure for illustration

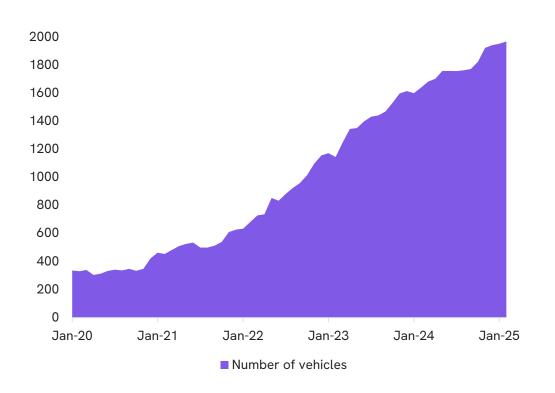




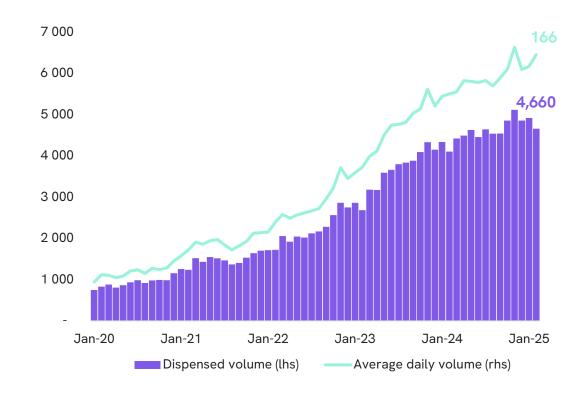


## Mass adoption fueling higher volumes

#### Current fleet of >1,970 HGVs...



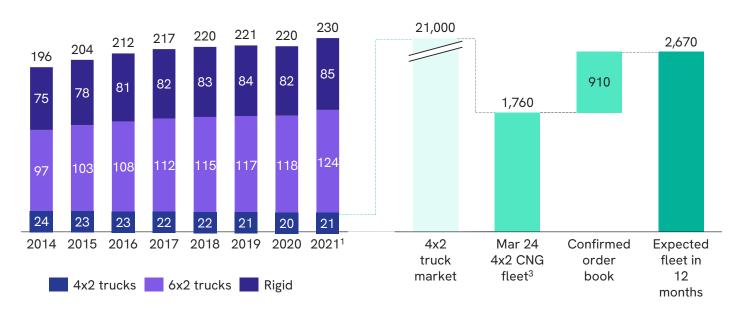
#### ...supporting steady volume growth (tonnes)





## Underlying market

## Licensed HGVs >18t in the UK ('000)



Total addressable market of ~145,000 trucks, with a total HGV fleet of ~230,000 trucks

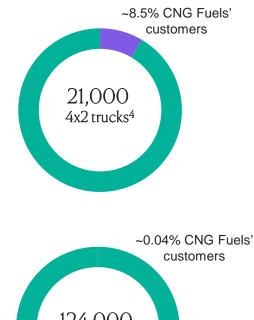
Confirmed order book yields clear pathway to >2,500 trucks

Penetration of 4x2<sup>2</sup> articulated

HGV market<sup>5</sup>

A typical **replacement cycle of ~7 years** indicates higher penetration going forward as diesel trucks are phased out

## 6x2 trucks significantly increases the addressable market







<sup>1)</sup> Figures after 2021 are not available through the Department of Transport

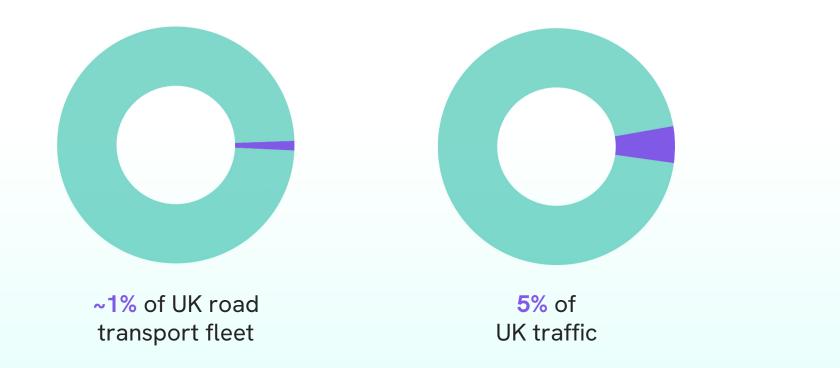
<sup>2) 4</sup>x2 articulated HGV market defined as UK's total number of 2-axle (4x2) articulated tractor units

<sup>3)</sup> In addition, the truck fleet comprises 38 6x2 trucks and 172 rigid trucks

<sup>4)</sup> End of 2022, UK Dept for Transport data

<sup>5)</sup> ReFuels Q3 2025 presentation

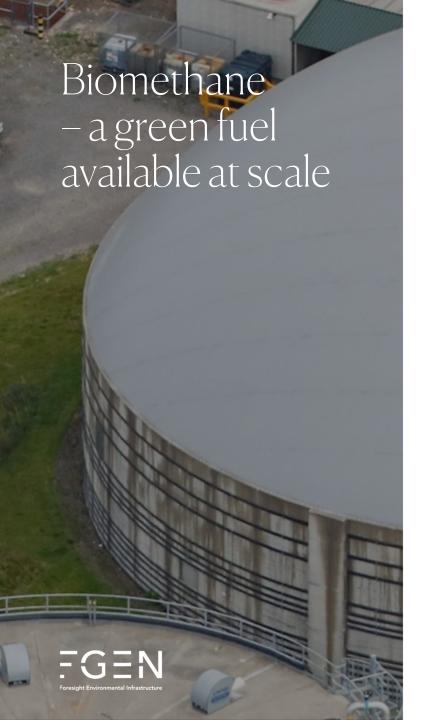
## Heavy goods vehicles driving up emissions



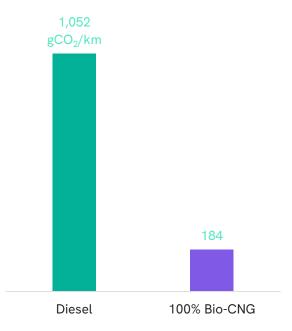


17% of UK transport GHG emissions

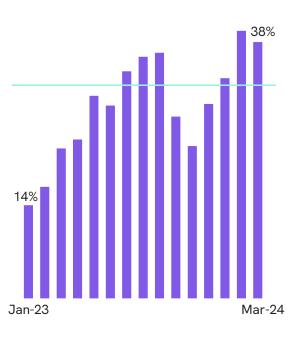




80-90% lower GHG emissions vs. diesel



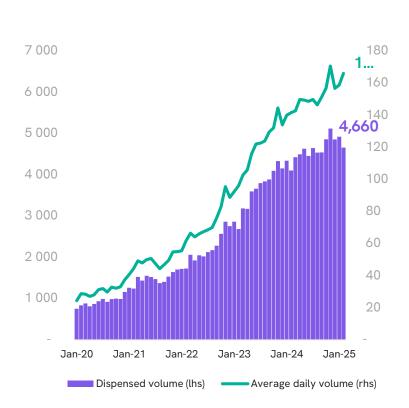
~30% lower fuel cost vs. diesel<sup>1</sup>



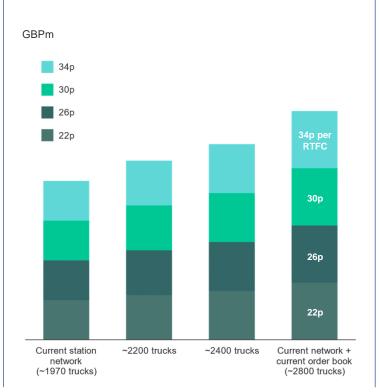
<sup>&</sup>lt;sup>1</sup> Percentage average fuel cost saving of running a typical Bio-CNG vs diesel HGV

## Summary

#### Steady volume growth



#### More value from certificates



#### **Increasing capacity**









## Rjukan

#### Land based recirculating aquaculture facility in Norway

#### Overview

• Land-based trout farm using Recirculating Aquaculture System ("RAS") technology, producing 8,000ts trout p.a.

#### **Key investor information**

- 58% Foresight funds ownership (FGEN 25%); c. £45m total investment for FGEN
- Investment structured via preferred instruments with downside protection

#### Investment highlights

- Key environmental infrastructure needed to decarbonise food production
- Rising global demand for quality, sustainably produced protein sources

#### **Revenues and returns**

- Revenue generated from sales of trout into an established commodity market
- Conservative assumptions on price / kg underpin low double digit returns

#### Sustainability impact

• Provides a range of benefits compared with alternative methods of aquaculture, and facility to use close to 100% renewable energy onsite





## Rjukan

#### Land-based recirculating aquaculture facility in Norway

#### Construction update

- €200m, 3 year construction now close to complete, with the final growth tank the last material milestone
- Multiple sub-contractors under EPC structures to manage construction and interface risk
- Further risk mitigation via use of experienced counterparties, and customary liability and LD arrangements

#### Target operational ramp up timeline

Apr 25 May 25 Jun 25 Jul 25 Aug 25 Sep 26 Oct 26 Nov 26 Dec 26

Construction completion (operational facility)

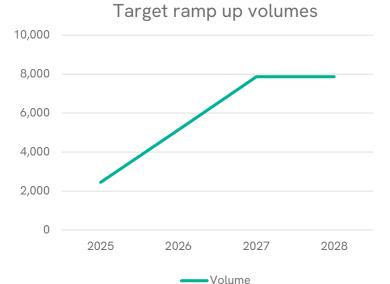
Construction completion (external areas and admin buildings)

First harvest and revenues

Weekly harvesting and selling

#### Market and sales strategy

- Primary source of revenue from sales into the seafood commodity market via a contracted multinational seafood company
- Potential upsides via sale of 'premium product' to specialist retailers
- Targeting fully ramped up volumes of close to 8,000 tonnes p.a.









## Wrapup

Providing investors and stakeholders with a proper understanding of FGEN's earlier stage, non-energy assets

Continued focus on ramp up and value creation in the short term, ahead of FGEN's longer-term plans for the assets

3 Looking ahead to FY25 annual report

107.4p

28.8% Gearing<sup>1</sup>

>1.20x
Forecast dividend cover FY25<sup>2</sup>

10.7%
Dividend yield to investors<sup>3</sup>



- 1. Figures as at 31 December 2024
- 2. On a paid basis
- 3. Based on closing share price at 24 March 2025 and the target annual dividend of 7.80 pence per share

# Thank you

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