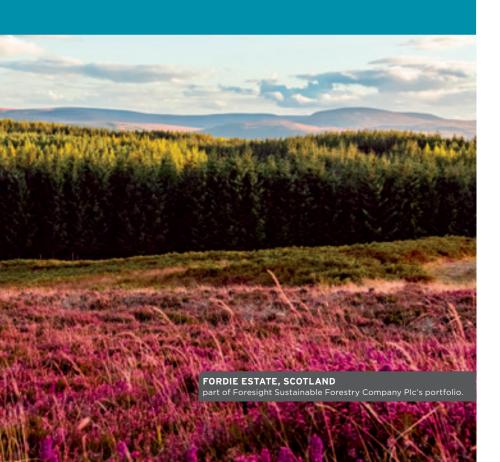
## **ABOUT US CONTINUED**

2 | Diversified and resilient business model with growing geographic footprint

Annual Report and Financial Statements FY23



The resilience of Foresight's robust business model is primarily a function of product, geographic and investor diversification.

This business model has driven Foresight's strong track record of performance through economic cycles, across both private and public vehicles, which in turn facilitates consistent fundraising from a diverse international investor base.

STRATEGIC REPORT

A track record of successful M&A has accelerated Foresight's diversification and growth, an example being the acquisition of Infrastructure Capital Holdings Pty Ltd ("Infrastructure Capital") in FY23, which is now part of the significantly enlarged Foresight Australia.

**DIVISIONS** 

Overview Business review Performance and risk

**COUNTRIES WITH ASSET PRESENCE**  44

**INVESTMENT VEHICLES** 

>200

**INSTITUTIONAL INVESTORS** 

c.40,000

RETAIL **INVESTORS** 

69%

INSTITUTIONAL AUM

31%

**RETAIL AUM** 

**ACQUISITION OF** INFRASTRUCTURE CAPITAL

+£3.0bn AUM +£275m AUM

**ACQUISITION OF DOWNING LLP'S TECHNOLOGY VENTURES DIVISION**