



AVIATION

CAPABILITIES & SERVICES

March 2023

IMAGINE
CREATE
ACHIEVE

a sustainable future



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Who Are We?

01.

Key figures

TURNOVER BREAKDOWN 2023

\$ 2.06bn

81%
Consulting & engineering



19%
Operation & mobility services



RAIL
29%



ROAD
27%



BUILDING
25%



ENERGY, WATER & OTHERS
19%

FRANCE



EURA



AMPAC



MESA



EURA: Europe . Africa
AMPAC: Americas . Pacific
MESA: Middle East . South Asia

28

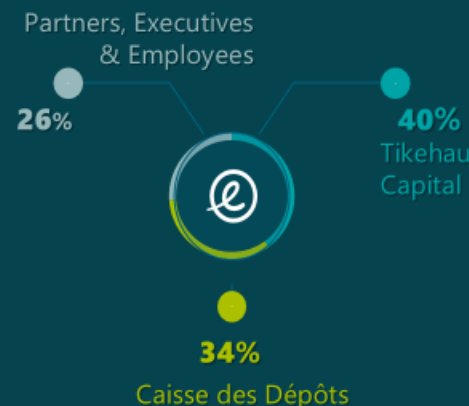
ROAD OPERATING
COMPANIES

20

AIRPORTS

21

URBAN PARKING
CONTRACTS IN
EUROPE



ENR 20th

Engineering News Record
global ranking*

1st

FRENCH ENGINEERING
COMPANY

11th

IN TRANSPORTATION
MARKET*

*ENR TOP 225 ranking 2023



19,500
EMPLOYEES
IN THE WORLD

77% Architecture, consulting & engineering
23% Operation

EGIS – Impact the Future



Together, we strive to meet the planet's challenges and support the energy, ecology, digital and territorial transitions, working to serve the common good.

OUR 10 STRATEGIC PRIORITIES TO 2026

- | | | | | | |
|---|--|---|---|----|--|
| 1 | Reach carbon neutrality by 2025 | 4 | Impose the transition to a low-carbon future as the Group's third pillar | 7 | Step up our development in Southeast Asia |
| 2 | Become a leading industry figure | 5 | Place intelligence at the heart of cities and mobility | 8 | Link up the chain of expertise |
| 3 | Accelerate in Egis' most successful markets and zones including the Middle East | 6 | Stay close to our clients | 9 | Enhance technical and digital excellence |
| | | | | 10 | Help our employees grow , and continue to attract new talent |

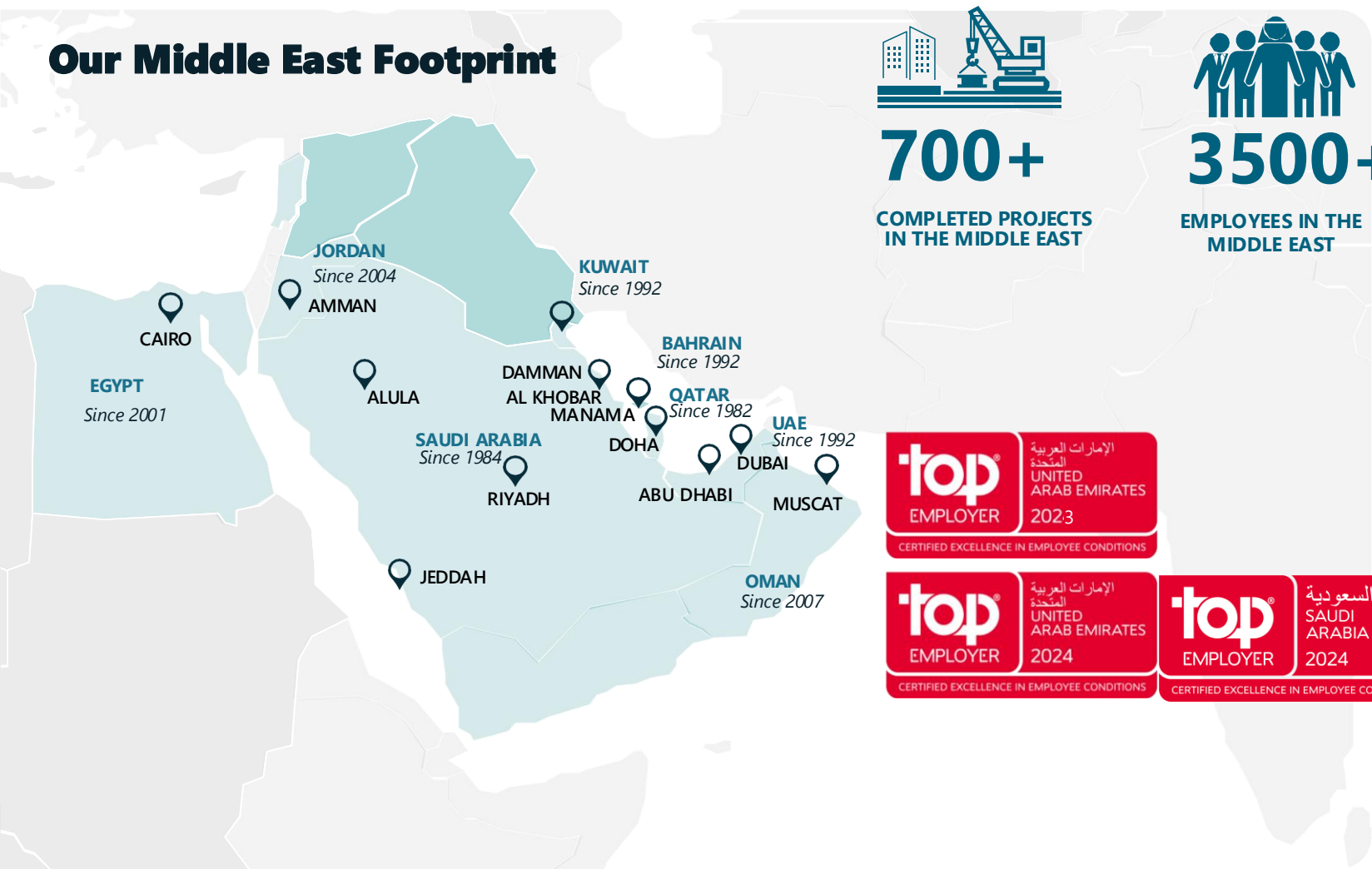
EGIS - Worldwide Presence



Egis is *an international player* active in the *consulting, construction engineering and mobility service sectors*. We design and operate *intelligent infrastructure and buildings* capable of responding to the *climate emergency* and helping to achieve more balanced, sustainable and resilient territorial development.

Egis in the Middle East

Our Middle East Footprint



700+
COMPLETED PROJECTS
IN THE MIDDLE EAST



3500+
EMPLOYEES IN THE
MIDDLE EAST



INTERNATIONAL SUBSIDIARIES



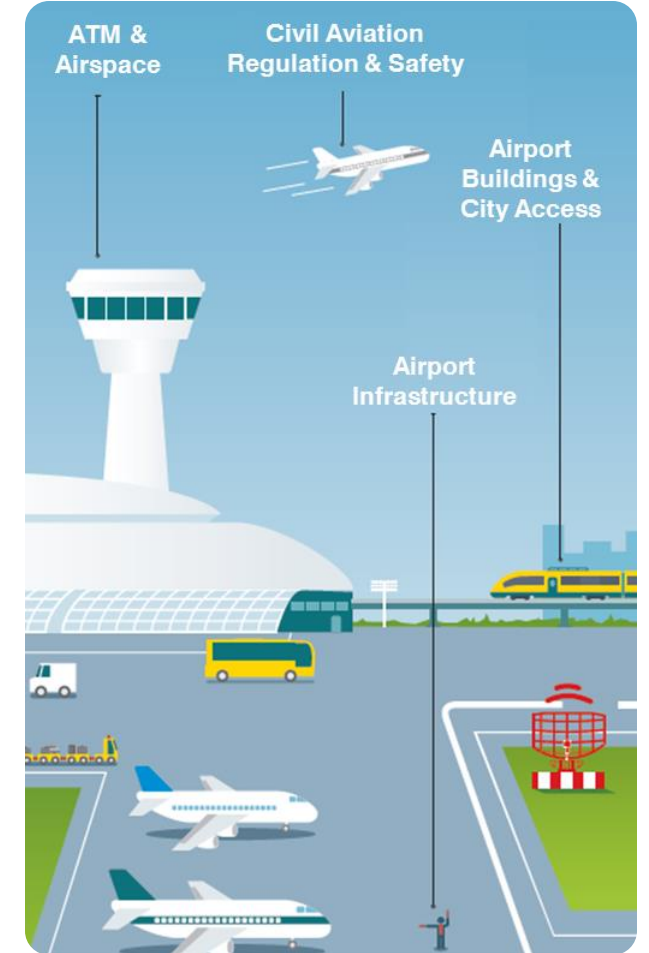
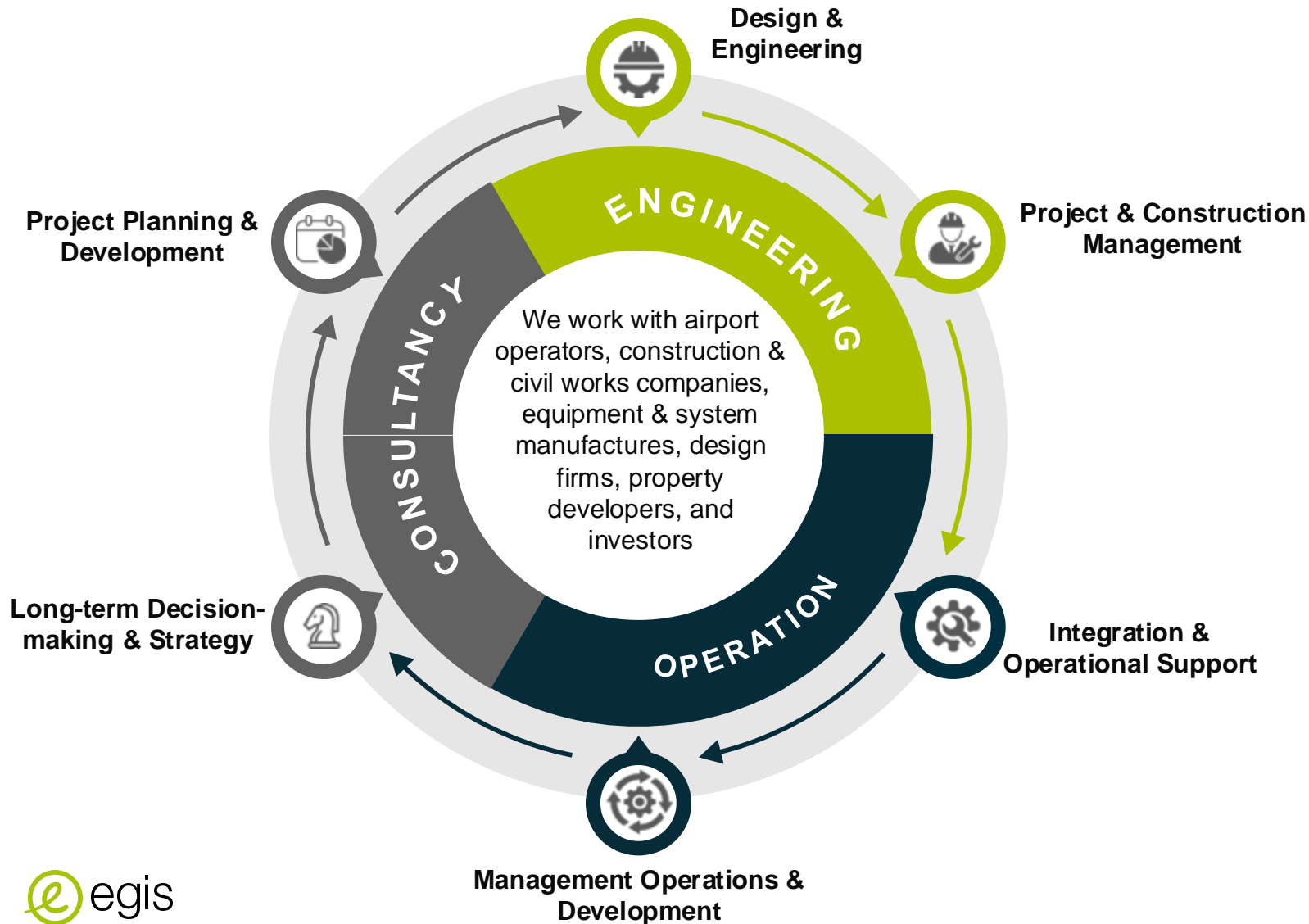
MIDDLE EAST SUBSIDIARIES



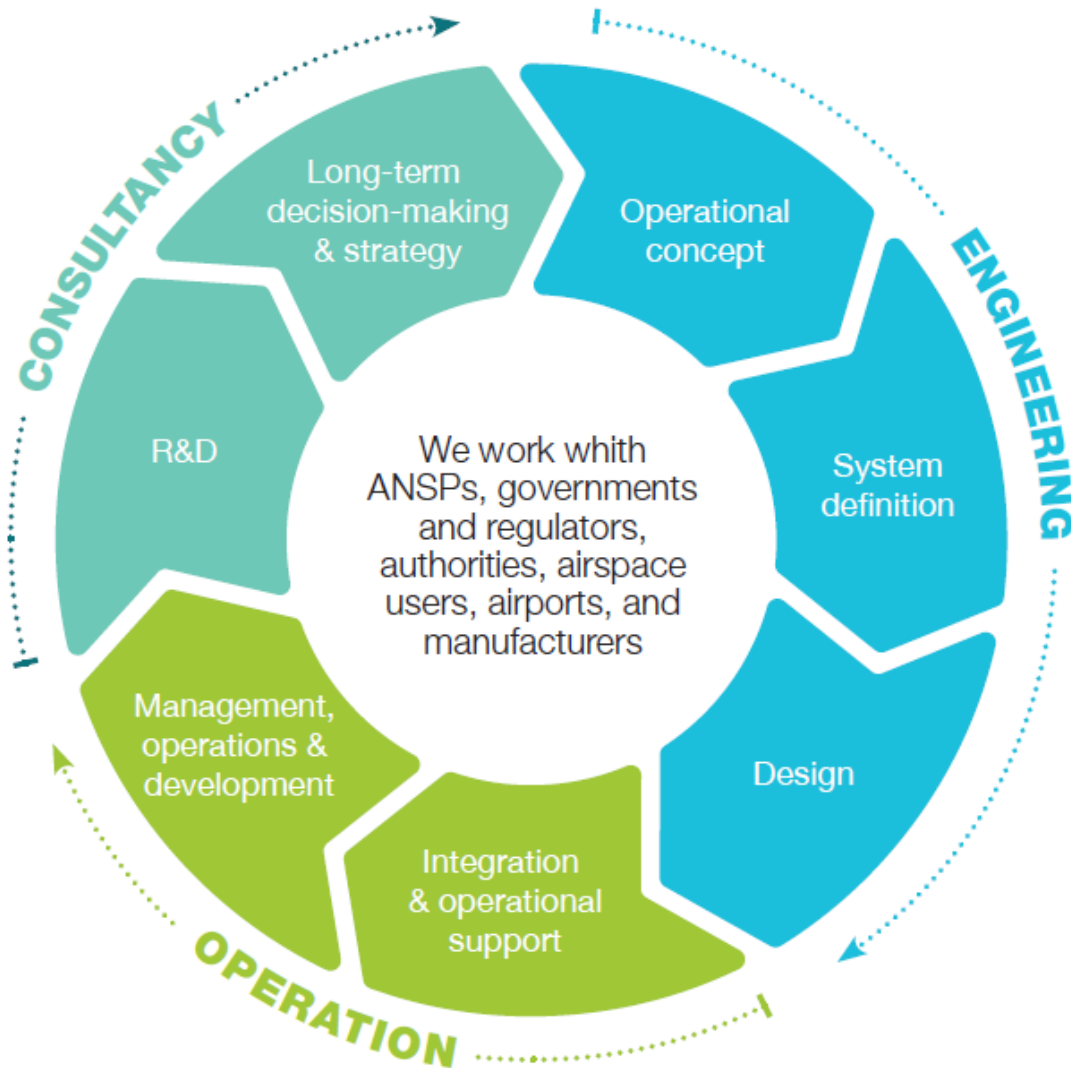
What are our Aviation Capabilities?

02.

Aviation Capabilities - Comprehensive Airport Services



Aviation Capabilities - Extensive ATM Expertise



Long-term ATM policy support to European Commission



Consultancy and engineering support to Belgocontrol, including strategy, programme planning, airspace design and system procurement.



GCC UFIR study and implementation planning, Gulf Cooperation Council



R&D and ATM systems development and support, DSNA France



Airspace transformation programme for LVNL, the Netherlands



Project Safety and human factors expertise, Avinor Norway



Programme management office for Danube and FABCE functional airspace blocks

Aviation Capabilities - ORAT & Airport Operation

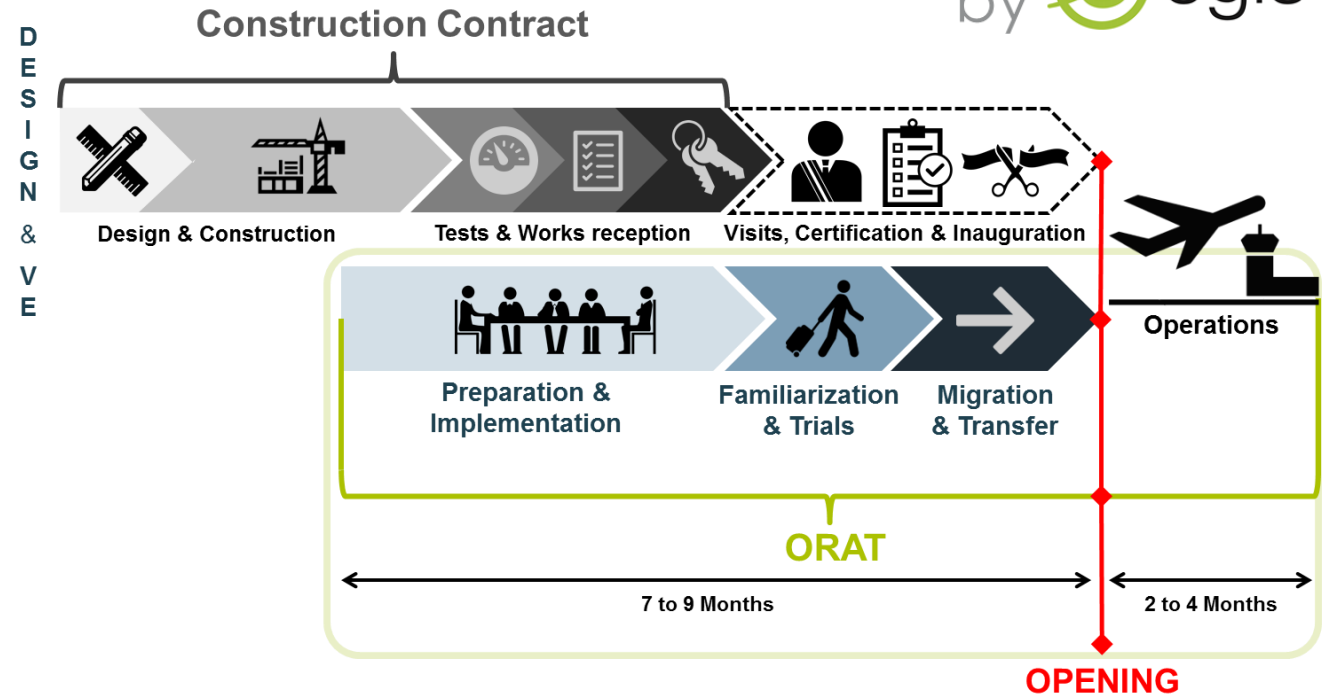
AIRPORT MANAGEMENT

- Operational excellence & assets management
- CAPEX optimization & financial monitoring
- Risk management & certifications
- Human Resources management

DEVELOPMENT

- Routes development expertise
- Maximization of Non-aeronautical revenue development
- Targeted airport marketing
- Tailor made solutions to finance development

ORAT+  egis



Aviation Capabilities - Training & Knowledge Transfer

Selection of Topics

TECHNICAL

- Airport Planning & Design
- Aerodrome Certification
- Construction Management Techniques
- Efficient Document Control
- Special Airport Systems (Airside and Terminal)
- Value Engineering in Airports

OPERATIONAL

- Development of Non Aeronautical Activities
- Improve Passenger Experience
- Efficient Staff Planning
- Improvement of Passenger Flow in the Terminal
- Airside Optimization & Apron Management
- Route Development & Marketing Techniques
- Emergency Plans
- Airport Safety and Security
- Real Estate & Property Management
- Organisationnel Development



Egis / Partner Training Institutions



FORHOM
Training & HR consulting by  egis

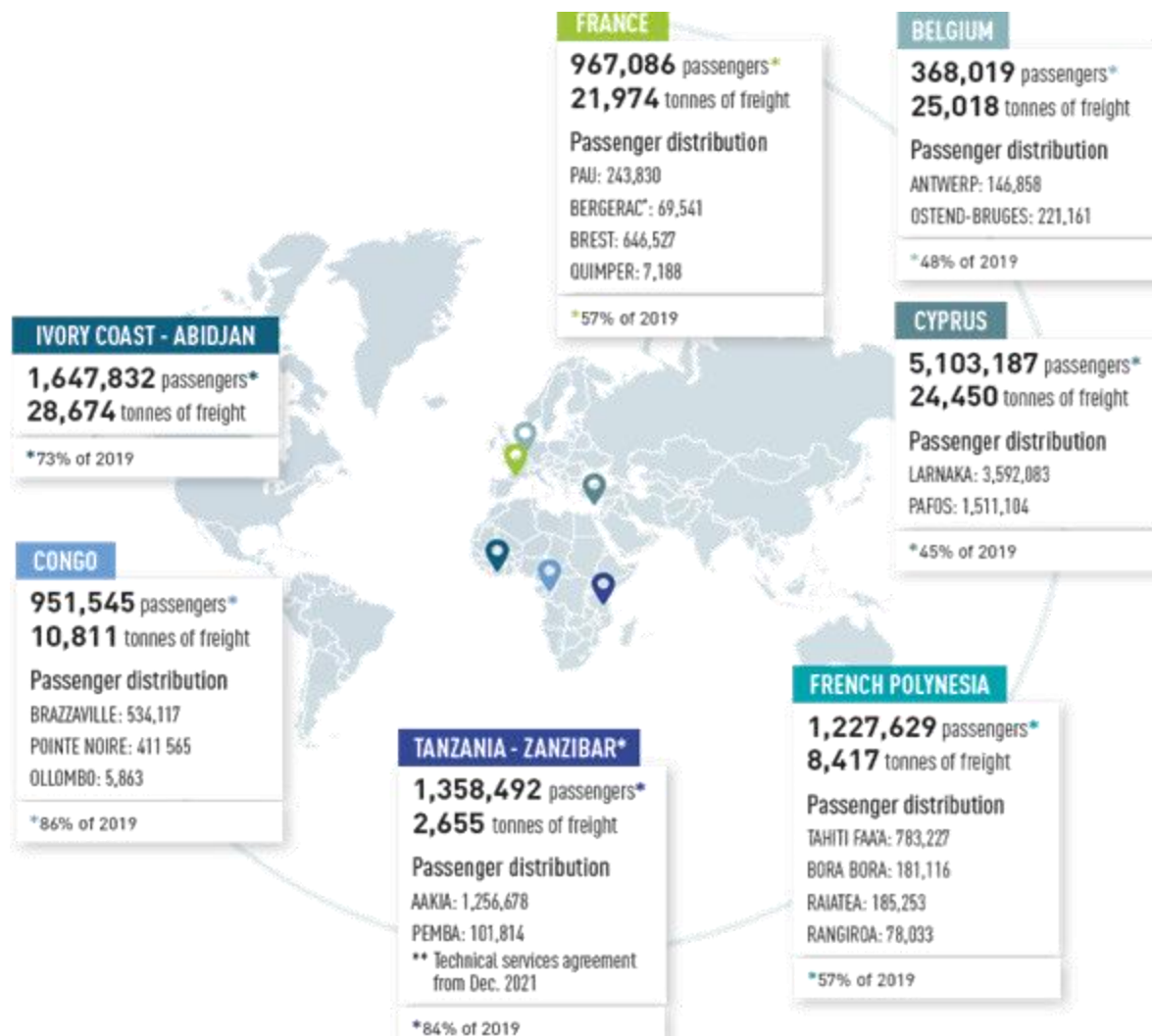
CMA
CENTRE DES MÉTIERS DE L'AVIATION | ABIDJAN
camas • egis

ENAC
ECOLE NATIONALE DE L'AVIATION CIVILE

What are our Aviation Credentials?

03.

Aviation Credentials - Our Airport Operations Network



OUR AIRPORT NETWORK

17 AIRPORTS

3 CONTINENTS

7 COUNTRIES

KEY FIGURES 2019

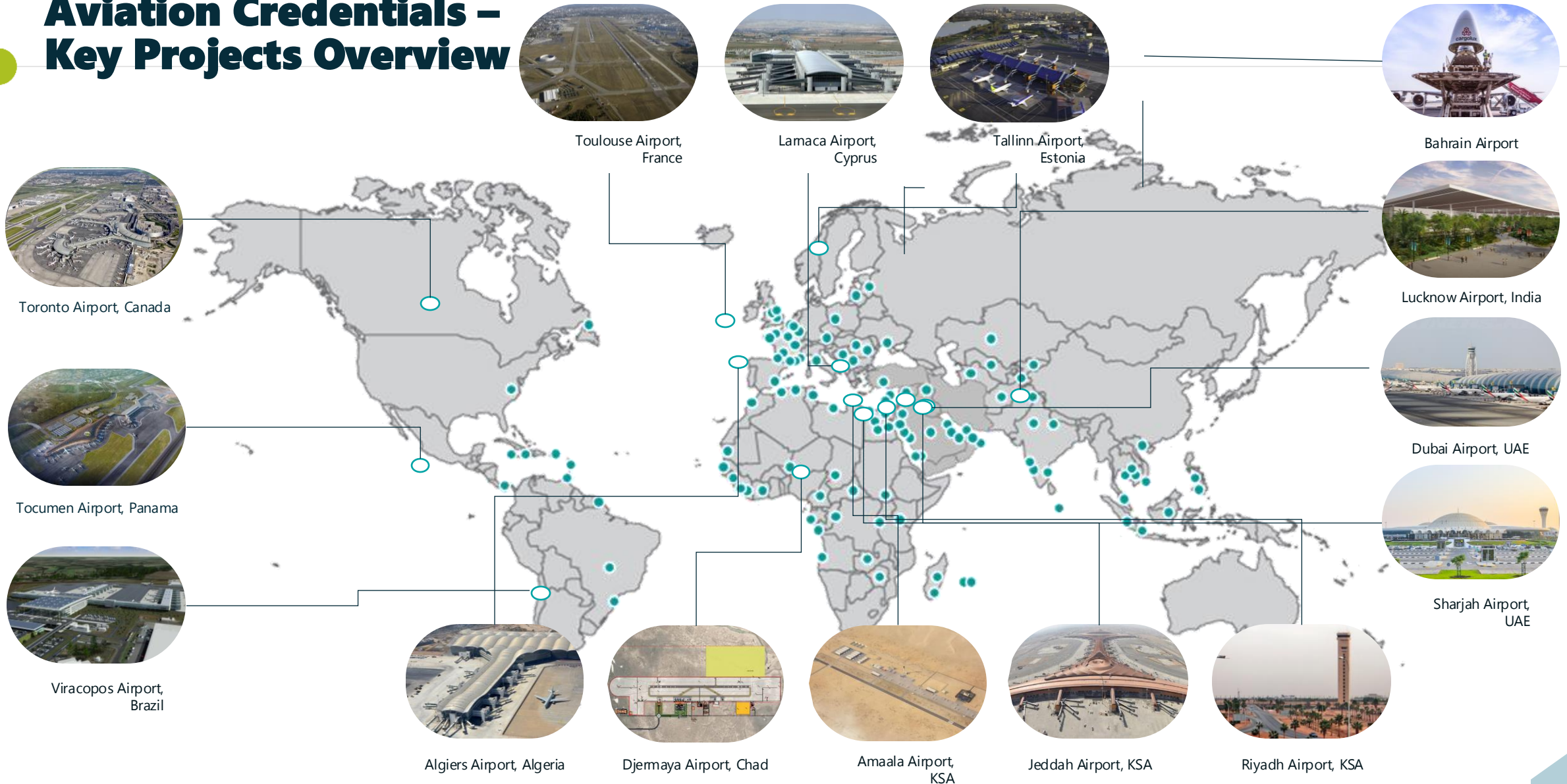
> 30 million PASSENGERS

> 330,000 TONNES OF FREIGHT

€466 million REVENUE

1,500 EMPLOYEES

Aviation Credentials – Key Projects Overview



Aviation Credentials - Middle East Clients that Trust Us

matarat
Holding

الهيئة الملكية لمحافظة العلاء
Royal Commission for AlUla

DACO
شركة مطارات الدمام
Dammam Airports Company

مطارات الرياض
riyadh airports



SANS
خدمات الملاحة الجوية السعودية
Saudi Air Navigation Services

GACA
الهيئة العامة للطيران المدني
General Authority of Civil Aviation

مطارات دبي
DUBAI AIRPORTS
Connecting the World



مطار رأس الخيمة الدولي
Ras Al Khaimah International Airport



مطار البحرين الدولي
bahrain international airport

مطار حمد الدولي
Hamad International Airport
قطر
QATAR

جدة
King Abdulaziz International Airport
مطار الملك عبدالعزيز الدولي

السعودية
SAUDIA



CAD
المقاولون المبتكرون للمعايير المتطورة
INNOVATIVE CONTRACTORS FOR ADVANCED DIMENSIONS

مطار الشارقة الدولي
Sharjah International Airport

مطار أبوظبي
ABU DHABI AIRPORT

flynas
طيران ناس



The Red Sea
Development Company

مطارات عُمان
Oman Airports

dans
دبي لخدمات الملاحة الجوية
DUBAI AIR NAVIGATION SERVICES



المديرية العامة للطيران المدني
DIRECTORATE GENERAL OF CIVIL AVIATION

الهيئة العامة للطيران المدني
GENERAL CIVIL AVIATION AUTHORITY

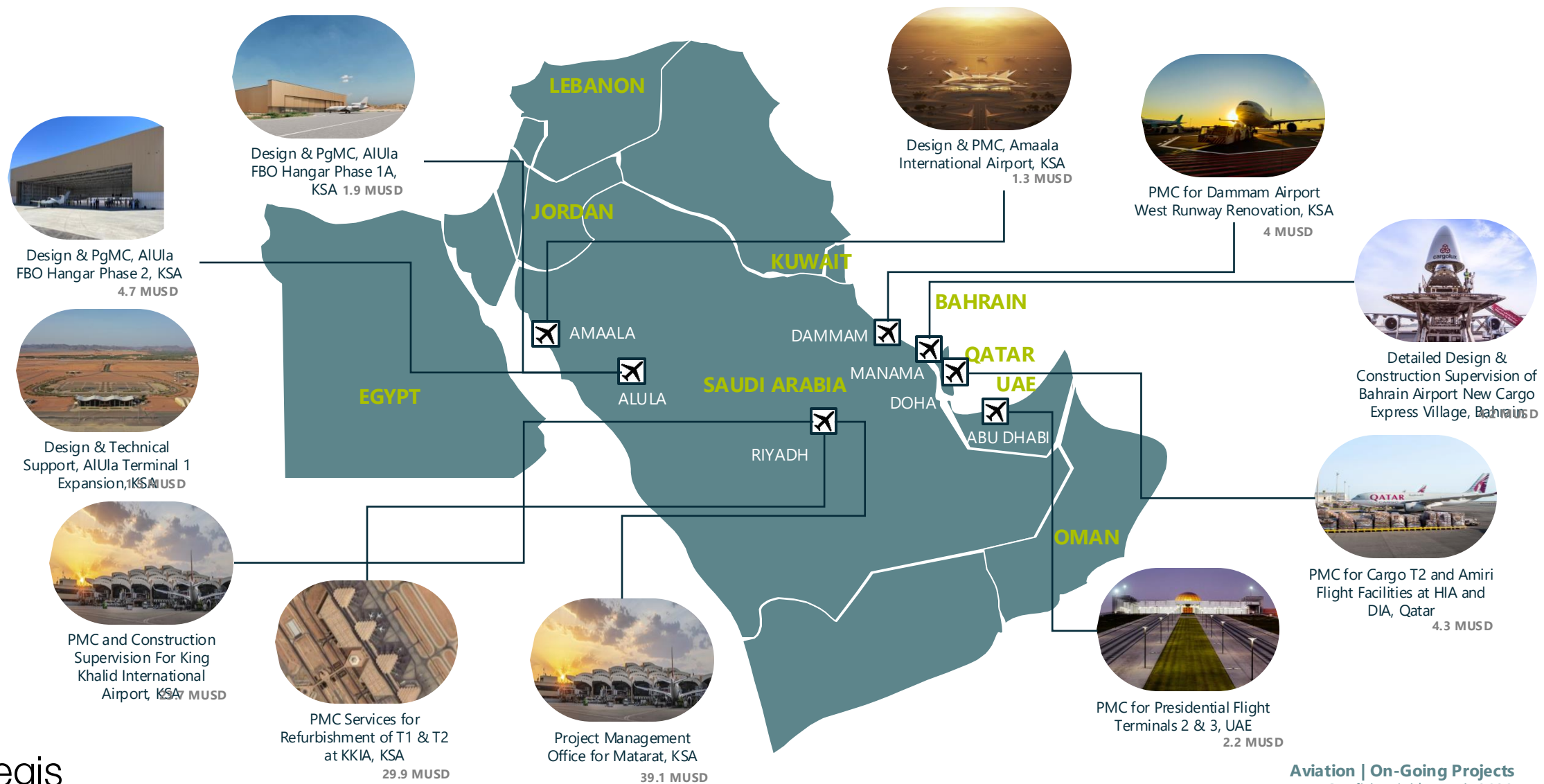
المباني
almabani

SATCO

ORASCOM
CONSTRUCTION INDUSTRIES



EGIS Aviation Projects November 2023 - Middle East Presence



**How will we add value to
your project ?**

04.

How will we add value to your project ?

1

ADAPTABILITY & FLEXIBILITY

Our project teams are used to complex, multinational projects where we have shown our ability to anticipate and respond to changing requirements

2

EFFICIENT PROJECTS FOLLOW UP

We aim at providing our clients the proper solutions to efficiently follow up projects from initial planning up to operations

3

HIGHLY SKILLED TEAMS

Our teams are a mixture of local and international experts that combine the understanding of the worldwide airport business with the understanding of the Markets needs

4

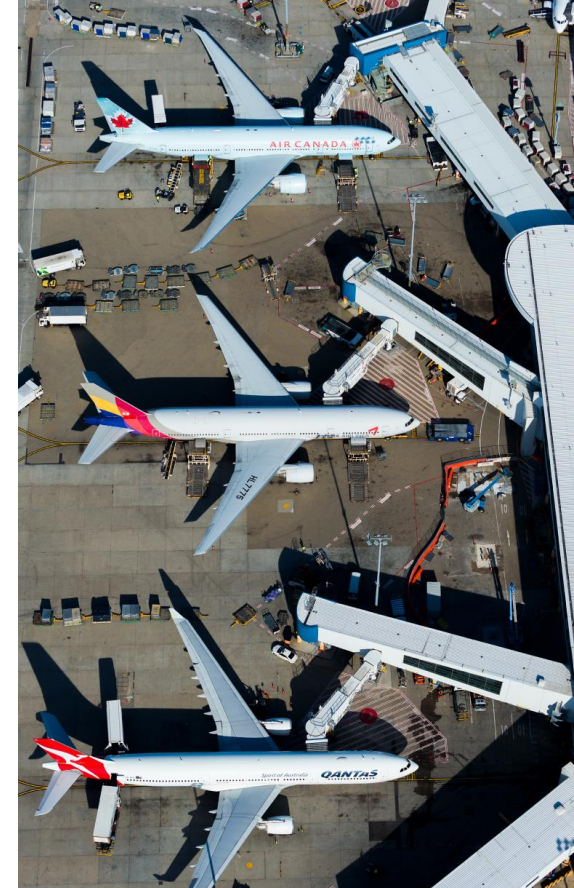
GLOBAL AVIATION KNOWLEDGE

We pride ourselves in being experts of all the airport environment, Air Traffic Management, Airport Cities, Airport Access (Rail, Road, etc...)

5

SUSTAINABILITY

We have a committed concern to sustainable aviation. We adopt a specific approach focusing on long-term perspectives preserving our everyday environment





www.egis-group.com



EGIS AVIATION PROJECTS – NOVEMBER 2023

Middle East Presence

