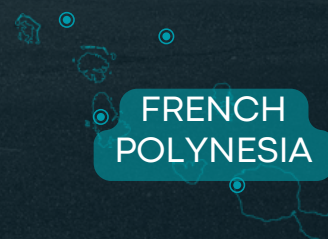


# Building win-win partnerships across our **20-airport network**





# Your partner in airport operation and development

## Our vision

### Bring strategic insights and anticipate the future

**Give direction** in terms of operation and development, adapted to clients' needs, taking into account the particular challenges of each project.

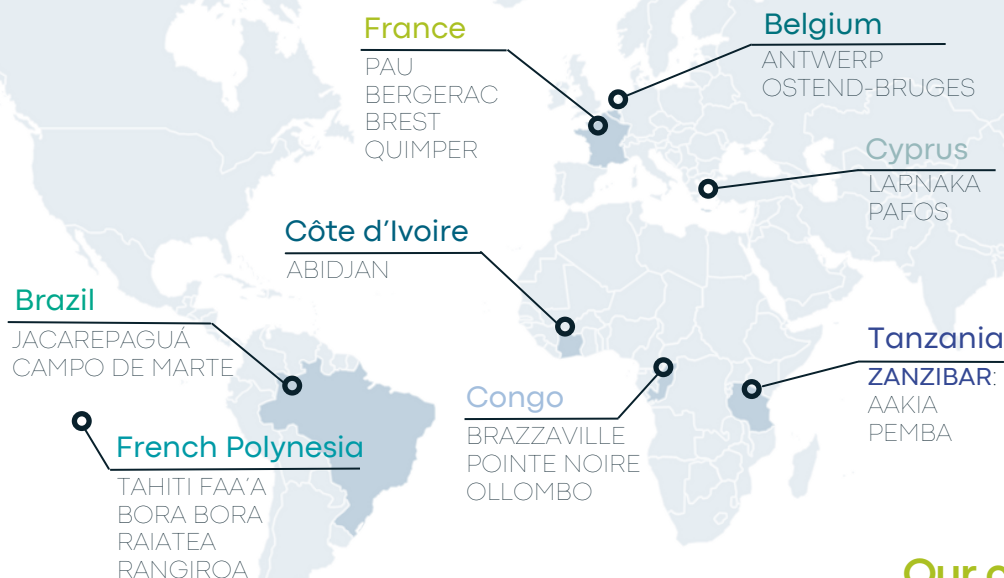
**Adapt** to different cultures and contexts, enabling operational efficiency in the short-term.

**Support** long term policies for planning land use, an airport is a key asset in the development of a region or a country and is a provider of employment and business.

**Combine** new technologies with the creative talent of our teams to propose ambitious solutions that meet the needs of each project.



Tahiti-Faa'a International Airport



## Our commitments

### Establish customised win-win partnerships for the long term

**Reliability** | A concession is above all a partnership with regional authorities and government. Our vision for a concession goes beyond the contract specifications; it's about long-term satisfaction, for the benefit of all parties. The renewal of concessions managed by Egis is evidence of a win-win partnership.

**Professionalism** | An experienced airport managerial team supported by Egis combines the best skills from each: generalists, operational staff or experts. Egis selects partners who offer substantial added value. Our high professional standards have led to success in challenging contexts.

**Human Resources Development** | Through a structured change management policy, Egis facilitates the transfer of skills, the development of know-how and the professional evolution of local teams.

**Sharing success** | Optimised and rigorous airport management provides development capacity, improved return on investment, financial performance and possibility of public-private partnerships, all of which contributes to the benefits of the concession and the region.

# Recognised know-how in airport operation and management

## Operation

### Deploy our airport expertise

**Efficient** operational organisation to meet stakeholder needs: passengers and companions, airlines, ground handlers, tenants/concessionaires, CAA, ANSP, state authorities and general aviation.

**Aeronautical** activities management, ensuring safety of infrastructure, people and aircraft as well as security.

**Tailor-made** maintenance methods, preventative and corrective for equipment and buildings.

**Assurance** of operation in compliance with regulations and international standards.

**Technology** monitoring to integrate innovative and latest generation solutions.

**Environmental** policy to reduce carbon footprint and noise in line with industry commitments.



## Marketing

### Benefit from strategic partners

**Privileged** relations with key players to develop:

- Cargo and passenger routes
- Commercial activities (duty free, retail, food and beverage) and services (car parking, car rental, business lounge, co-working spaces)
- Real estate management (hangars, offices, MRO, hospitality)

## Management

### Experience best practice

**Dynamic** network support, providing opportunity to share experiences, know-how and best practices.

**Strong** financial results, revenue optimisation and cost control.

**Risk** management policy, based on best practice and recognised standards.

**Human** Resource Management, in each airport supported by the experience and know-how of our network of operators and the Egis Group.

**Quality** of service, a common goal that Egis managers share with airport employees and stakeholders.



## Development

### End-to-end services in airside and landside planning

**Anticipation** of needs, whether refurbishing existing infrastructure or building new terminals/airports - covering engineering, design, capacity, flow management and operations.

**Land** preservation, achieving a balance between social, economic and environmental considerations, the foundations of sustainable development.

**Optimisation** of infrastructure, investments, operational processes & operational costs.

**Project** structuring and finance, to support airport development.



# FROM CONCEPT TO OPERATION

*Sustainable. Resilient. Future-ready*

## Management

- Project management
- Land layout & planning
- Sustainable development
- Strategy
- Finance
- Planning
- Investment

## OPERATION

## CONSULTANCY

## ENGINEERING



## Landside

- Urban layout & planning
- Architecture
- Landscape design
- Asset management
- Intermodality – rail – road
- “Soft” modes of transport

## Airside

- Airport infrastructure
- Building
- Airport systems & equipment
- Air Traffic Management

## Sustainability

- Biodiversity
- Environmental remediation
- Corporate Social Responsibility
- Water
- Energy
- Waste

## Egis at a glance

Egis is an international player active in the consulting, construction engineering and mobility service sectors. We design and operate intelligent infrastructure and buildings capable of responding to the climate emergency and helping to achieve more balanced, sustainable and resilient territorial development.

**€1.48 BILLION**  
managed turnover in 2022



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