



Press kit 2023 results

IMAGINER
CONCEVOIR
CONCRÉTISER
un futur durable

About Egis

Egis is a global leader in the consulting, construction engineering and mobility service sectors

We design and operate intelligent infrastructure and buildings capable of responding to the climate emergency and helping to achieve more balanced, sustainable and resilient territorial development.

With operations in 120 countries, Egis places the expertise of its 19,500 employees at the disposal of its clients and develops cutting-edge innovation accessible to all projects. Through its wide-ranging fields of activity, Egis is a central player in the collective organization of society and the living environment of citizens across the world.

Our purpose

Egis is committed to help with solving the great equation of the 21st century: successfully blending improved people's quality of life with supporting communities in their social and economic development, whilst drastically reducing carbon emissions and achieving vital 2050 net zero targets

Our values



Developing the careers and skills of its employees

Incorporating the issues of sustainability and ethics within projects and towards our stakeholders

Taking a proactive stance on innovation to meet tomorrow's challenges

A new organisation that supports our growth

3 major Business Lines organised in Service Lines serving 4 Regions

Transportation

- Urban Transport & Urban Development
- Intercity Transport
- Structures

Consulting & Operation

- Consulting
- Operation & Maintenance
- Aviation (*consulting and engineering*)
- New services

Energy & Sustainable Cities

- Water & Energy
- Environment
- Building Engineering
- Architecture
- Façade & Sustainability
- Nuclear

Increased
Resource
&
Knowledge
sharing

France

Europe &
Africa

Middle East
& South Asia

Americas &
Pacific

3 Business Lines with shared interests, customers or markets, and enabling better skill and resource management

4 Regions organised according to operational and strategic interests to enable greater proximity with our customers



Committed to ecological and energy transformation



Turnover **contribution**

40 %
of our activity



Our level of **ESG maturity**

TOP 20

of international companies evaluated in the
"Construction and Engineering " category

*Ranking based on the *Corporate Sustainability Assessment (CSA)*
score provided by S&P Global

Our ethics in action



In line with our ethics policies, we will adopt a firm zero-tolerance approach to ethics and compliance issues:

Reinforce ethical behaviour in line with the group's values

Ensure our practices comply with national and international integrity regulations

ISO 37001 CERTIFICATION



Egis' anticorruption management system since 2021



A genuine digital revival



IN 2025,

25m of cumulative digital investment since 2023

#06 Taking advantage of generative AI

Propose value-added solutions for use cases adapted to documents, mock-ups and asset management.

#01 A dedicated corporate department (DEB)

To steer the Group's digital transformation with prioritised actions in different application areas within the Egis business, customer and partner communities.

#05 Digital Factory

We have a large in-house team of digital architects, developers, data engineers and AI specialists, who oversee and provide digital developments throughout the Group.

#02 A collaborative digital ecosystem

Numerous partnerships with digital trade associations, academics, software publishers, start-ups and customers **to promote open innovation.**

#04 Data Factory

A secure data management platform to ensure the compliant and efficient use of internal and external data.

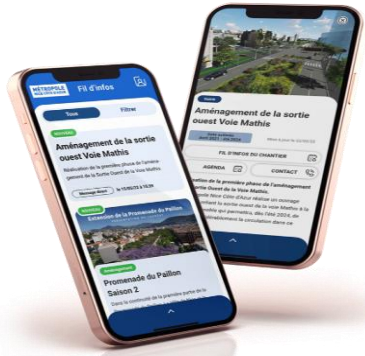
#03 Digital training and awareness

By 2025, 75% of our 19,500 employees will have received digital training



Examples of digital partnerships within Egis

Egis % stake



Ubiplace

Ubiplace offers solutions for collecting, structuring and **managing data** to support future transitions.



Catenda

Catenda is a platform that supports you in your construction and infrastructure projects and enables you to create your own BIM solutions.

Egis Acquisitions



Openergy by Egis

Openergy combines cutting-edge IT technologies with a "physicist" approach based on dynamic building energy simulation, all accessible via streamlined, collaborative interfaces.



SustainEcho by Egis

SustainEcho is a platform that automates the carbon assessment of your works directly from your raw bill of quantities, thanks to AI.

A unique range of highly innovative projects



Cycle up

CYCLE UP is an Egis spin off that develops tools and services for building and construction industry players to accelerate their uptake of re-use and **circular economy**.

Its marketplace allow the **match between supply and demand** for reused materials.



Iris

IRIS is a **chatbot** using generative AI to meet the Group's business needs. In-house developed, IRIS can summarize and question **textual documents** to solve many use cases.

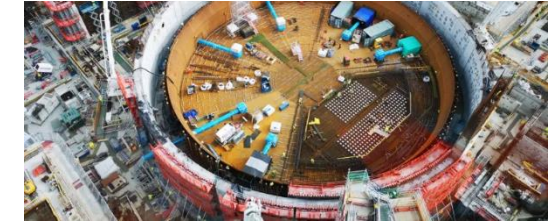
Three technologies underpin all the use cases : query a document , summarize a document , query and compare a set of documents.



Vigie risk

Vigie Risk is developed by the Egis in the form of a real-time flood **risk hypervisor** designed to enhance the resilience of territories and infrastructures.

Thanks to this solution we help our customers to target and prioritize **crisis management** actions to ensure the safety of people and property exposed to flood risk.



Hinkley Point EPR

The project includes **innovative methods** (such as a simplified and accelerated connection between design models and calculus solvers) for reducing the construction time of complex reinforced concrete structures through new BIM processes for 3D modeling of reinforcement.

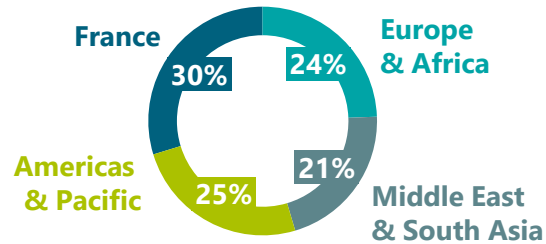
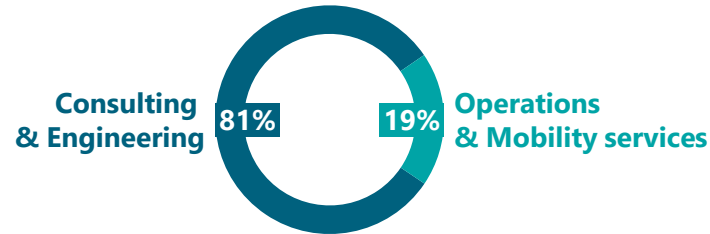


Key facts and figures

Key figures 2023

€1.9bn
Turnover

Group Backlog
>21 months
of turnover

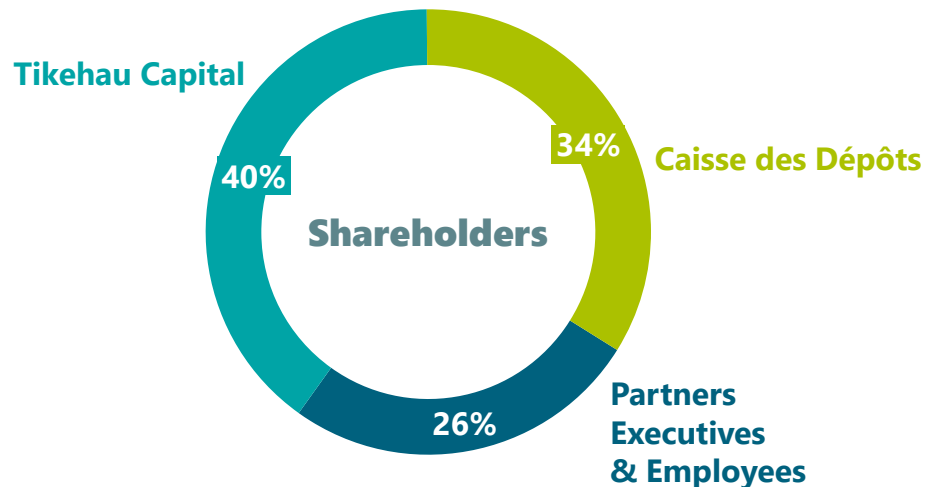


221 M€
EBITDA
11.6%

+21%
2020-23
REVENUE CAGR

19,500
EMPLOYEES
IN THE WORLD

OFFICES IN
82
COUNTRIES



End markets

RAIL
29%

BUILDING
27%

ROAD
25%

ENERGY, WATER & OTHER
19%

ENR Ranking (2023)

#20
Engineering company
out of 225

#11
In
Transportation

#1
In France

Our employees in France and abroad



Recognised as a Top Employer in France, Brazil, India and the United Arab Emirates



UNIVERSUM 2022
One of the most attractive employers for engineers in France



Taking care of our own



Support for Ukraine

- Unstinting solidarity with our 160 employees
- 2 contracts for technical supervision of debris removal in the Kiev region
- 5 contracts for the reconstruction of engineering structures
- Donation of €100k to the Acted NGO



Contribution to aid victims of the earthquake in Turkey

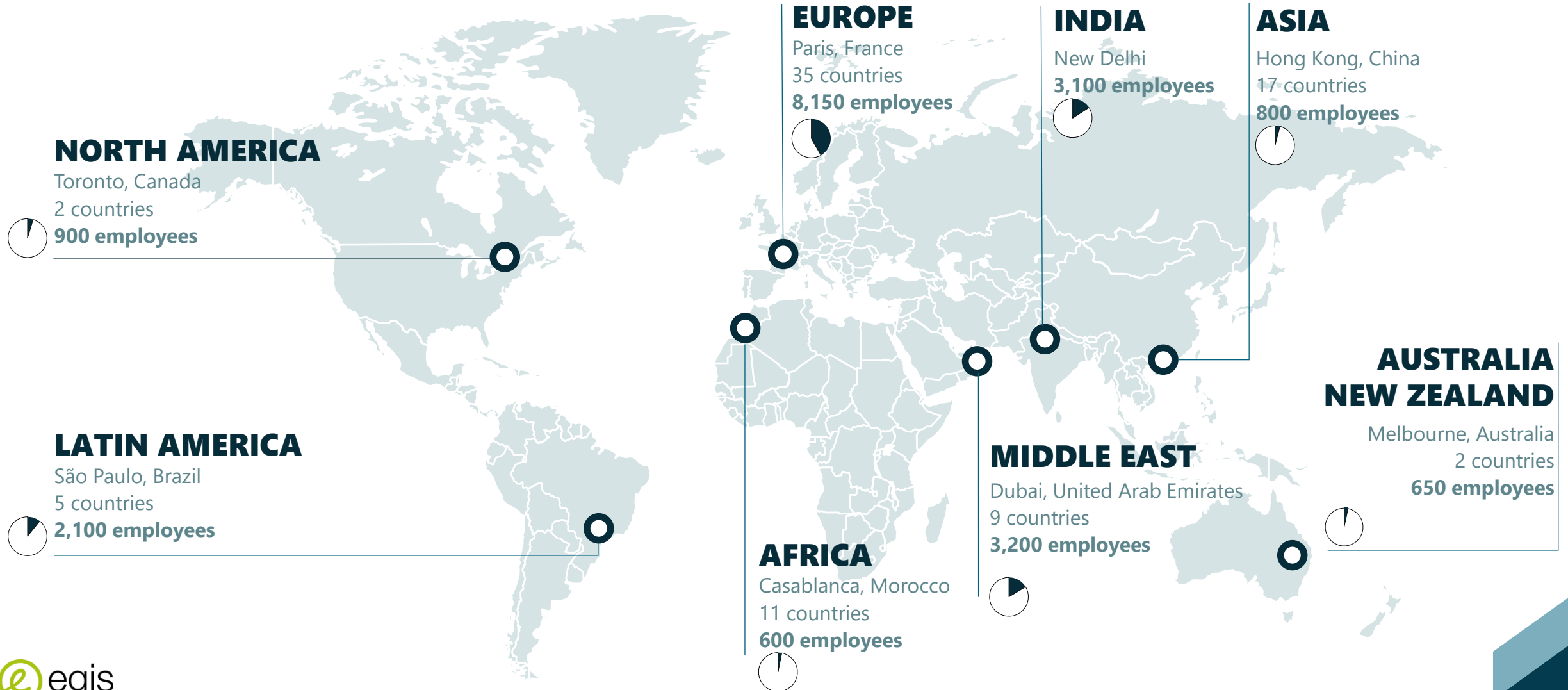
- Emergency accommodation for employees' families
- Donation of 100,000 euros to the CARE NGO

Our appeal

NEARLY 5500
RECRUITMENTS IN 2023

*Permanent and fixed-term contracts - engineering scope at the end of December 2023

An international footprint with a local presence



An active acquisitions policy

32 acquisitions

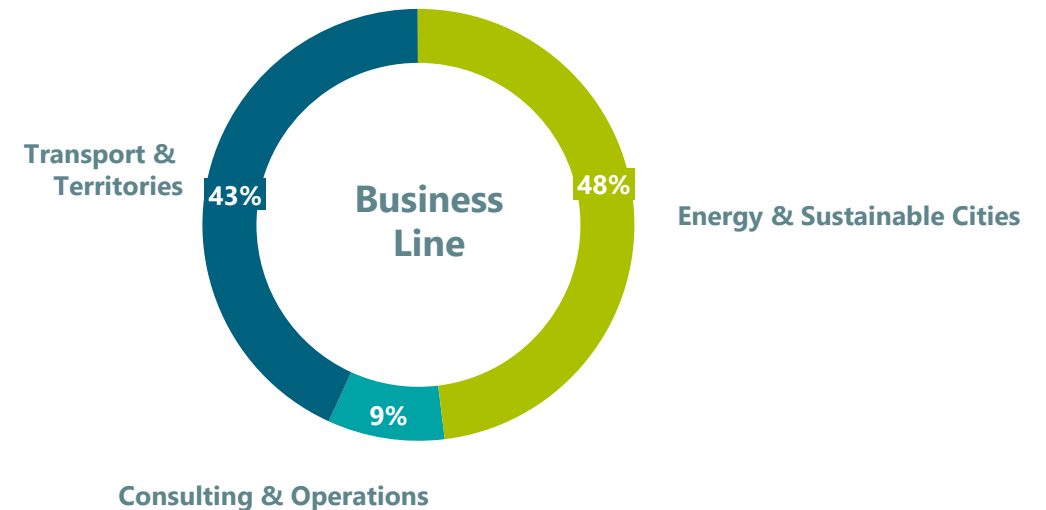
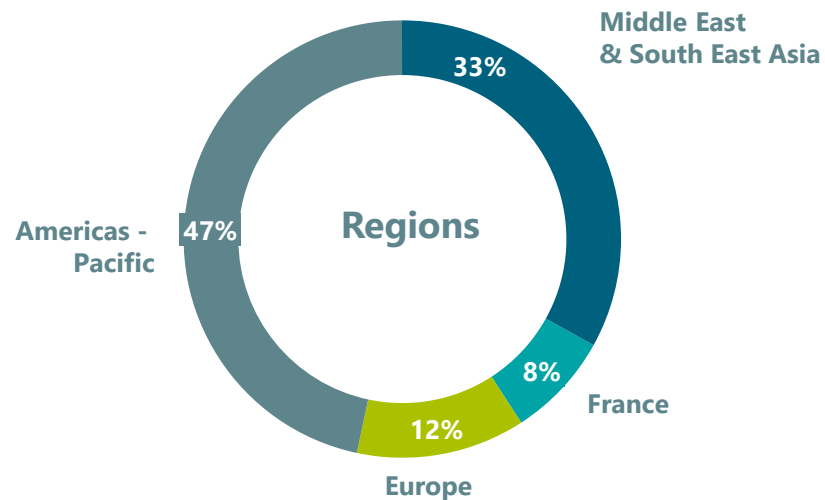
2021-2023

**+550 M€
turnover**



bolt-on companies' full year effect

4,200 employees



Our external growth in 2023

12 acquisitions
in 2023

IN STRATEGIC SECTORS

ENGINEERING - CONSULTING - CONSTRUCTION -
ARCHITECTURE - INDUSTRY
- TRANSPORT - DIGITAL



Caliber
Sustain Echo
ODZ Consultants
JB Barry
Italrom
U+A

McIntosh Perry
WME Boom
Omada
Omrania
Casagec
Atrix



2000
employees



**United States, Canada,
Australia/New Zealand,
France, Romania, Ireland,
Middle East, Poland**



+322 M€
turnover*



+42 M€
EBITDA*

Exceptional engineering order intake

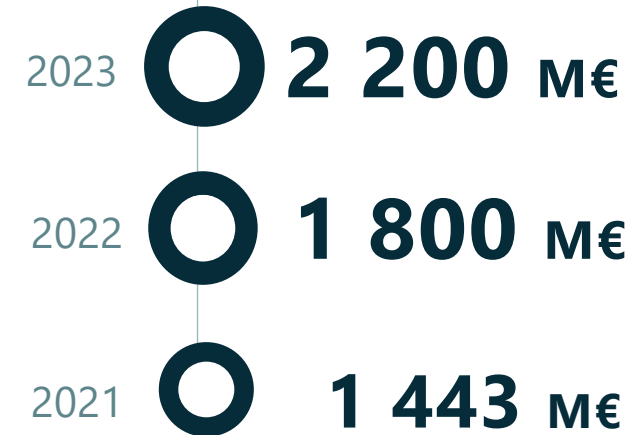
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Order intake

+13%

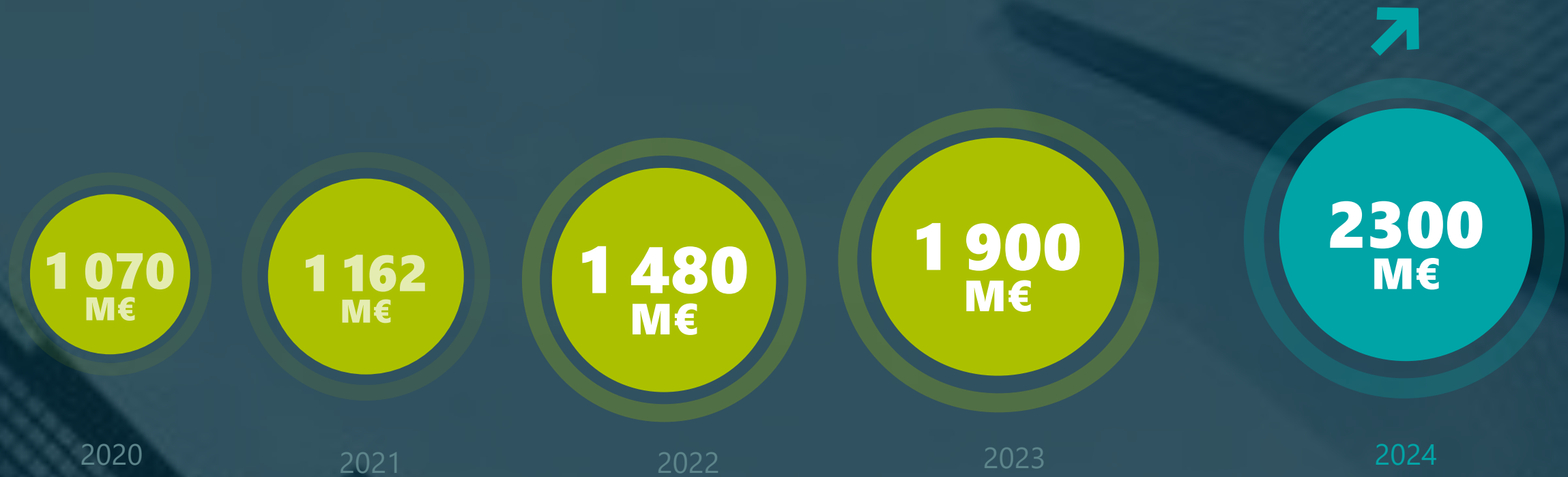


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Order book

17 months of turnover



A strong growth in turnover



+ 63% in **3 years**

Our turnover



28% GROWTH
COMPARED WITH 2022

+13% ORGANIC GROWTH

+16% CONTRIBUTION FROM ACQUISITIONS
COMPARED WITH 2022

Turnover breakdown by business line

1539 M€ — **81%**
**CONSULTING
& ENGINEERING**



19% — 361 M€
**OPERATIONS
AND MAINTENANCE**

BALANCED GROWTH FOR EACH BUSINESS LINE

 **+ 13 %**
COMPARED WITH 2022

 **+ 18 %**
COMPARED WITH 2022

Turnover breakdown by activity



RAIL
29 %



BUILDING
27 %

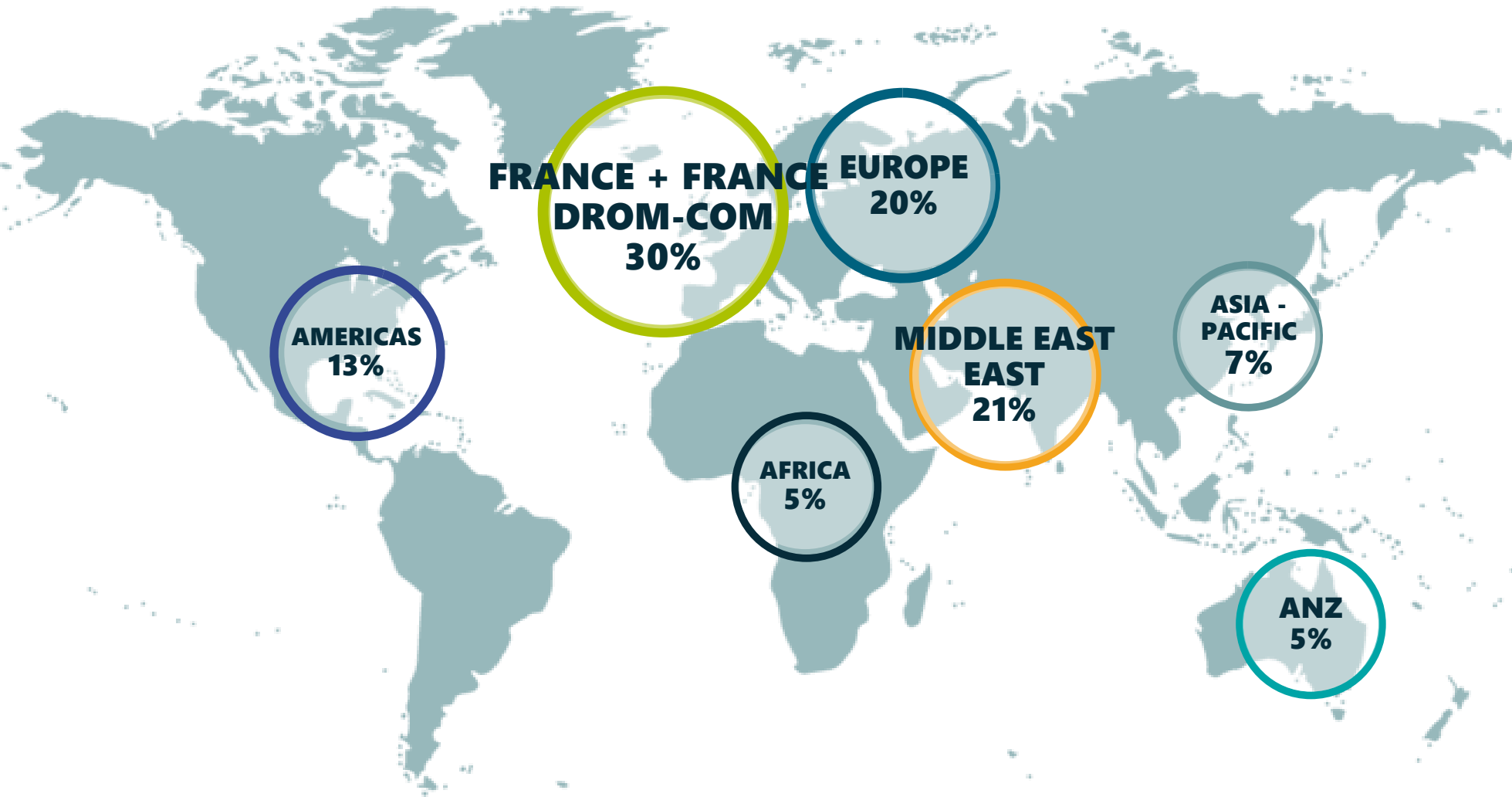


ROAD
25 %



ENERGY, WATER & OTHER
19 %

Turnover breakdown by geographic area



7 countries have a turnover superior to €100k

France, UK, USA, Canada, Australia, UAE Saudi Arabia.
1 country (France) in 2020

Egis in the TOP 5 engineering companies in the Middle East

A growing profitability

EBITDA after equity affiliates

↗ +45 M€



2022



2023



Operating margin

11,9 %

11,6 %

A slightly lower net profit



A net margin net
income group
share
of **2.6 %**

Our outlook



2.3 billion

2024 TURNOVER



**Operating margin
above 12 %**



**Strong growth
prospects**

IN
STRATEGIC SECTORS
SUCH AS ENERGY

IN NORTH AMERICA



In 2023

46% of our
projects adopt
an eco-design
approach



By 2030

100% of our
projects with an eco-
design approach

In 2025

**SBTI validates our carbon
footprint reduction objectives**





Key events

Iconic projects - Mobility

Greece-Turkey
Kipsi-Ispala Bridge



Egis is in charge of the design studies for the main bridge, and the external supervision of the contractor drawings produced by Mavrakis & Partners S.A.

France
Rennes Metro, line B (Brittany)



Egis was the programme manager for civil engineering and equipment (non-related to the transport system) along the full length of the line.

Tanzania
Zanzibar airports



Egis is assisting Zanzibar Airport Authority in operational performance, compliance with international standards, infrastructure maintenance, and the development of airline routes and commercial activities.

Greece
Greece's first automatic metro



THEMA, owned by ATM and Egis (51% and 49% respectively), is the legal entity appointed by Elliniko Metro and the Ministry of Infrastructure and Transport to manage and maintain the new Thessaloniki driverless line, which is due to open in 2024.

Kazakhstan
Big Almaty Ring Road



Egis was appointed to provide Operation & Maintenance (O&M) services to a ground-breaking Public Private Partnership (PPP) project for Kazakhstan.

Iconic projects - Mobility

United Kingdom
**Old Common Station,
London**



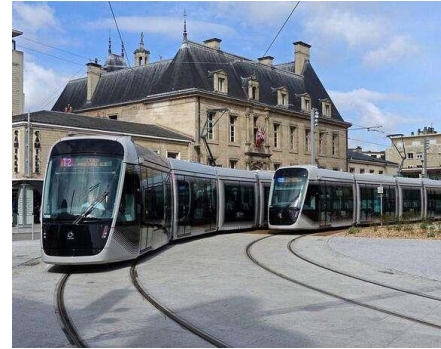
Anthro, a joint venture between Egis and VVB Engineering UK, has been commissioned to fit out London's Old Oak Common station on the High Speed 2 (HS2) rail network.

France
**Toulouse Metro
line c**



Egis is prime contractor for the low-voltage subsystems on the third line of Toulouse's metro network, which links the Pink City from the north-west to the south-east.

France
Caen tramway



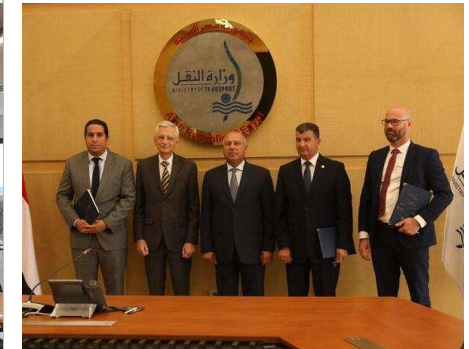
Egis is in charge of the entire project management for the East-West extension of the tramway (9.1 km of lines, 17 stations) for a period of 6 years.

Australia
M6 motorway



Fulton Hogan Egis wins 30-year Asset Management contract for Phase 1 of the M6 Motorway in Sydney.

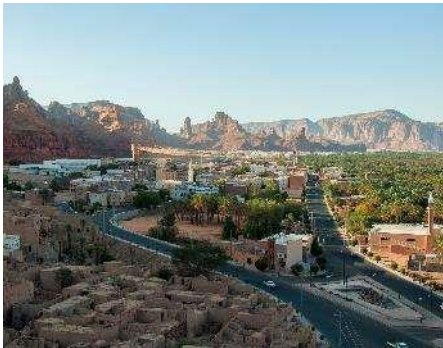
Egypt
Cairo Metro



Egis commissioned for the second phase of studies for line 6 of the Cairo metro.

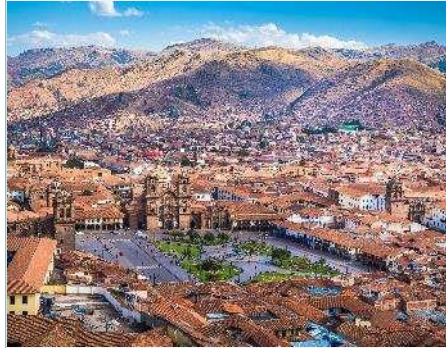
Iconic projects - Urban and sustainable living

Saudi Arabia
AIUla project



Egis is contributing to this large-scale tourism and cultural project whose aim is to make AIUla the leading tourist destination in Saudi Arabia.

Peru - Lima, Cuzco
Sergio Enrique Bernales and Antonio Lorena Hospitals



Egis is assisting the Peruvian Ministry of Health through technical project management missions: risk, cost and quality management, planning, control and technical coordination.

Saudi Arabia
— **KAUST project**



Egis appointed to manage SEVEN's entertainment destinations in the north-western and southern provinces of Saudi Arabia.

China
Dongguan University of Technology



Egis is responsible for the design of Dongguan University of Technology. Situated in an ecological belt of the Songshan Lake district, the new campus sprawls over a wider site area of 137,273 sqm.

Canada- Toronto-Hamilton
ON-Corridor GO expansion programme



On Corridor Egis is bringing its expertise in the major electrification and modernization brownfield project in Canada : ON-Corridor GO Expansion programme in the Great Toronto-Hamilton Area.

Iconic projects - Energy and industry

United Kingdom - Suffolk

Sizewell C nuclear island



Egis, as leader of the ICOSH consortium, is to work alongside its partners on the civil engineering detail design of the Sizewell C nuclear power plant, involving extremely high quality and safety standards.

France

National high-voltage electricity network



Egis has signed two framework contracts: "Engineering support" and "Environment and consultation support", to assist RTE in its mass investment plan.

France - Neuville-sur-Saône

Sanofi's EVF biopharmaceutical plant



Egis has been awarded the construction management of Sanofi's new EVF biopharmaceutical plant, which will enable the manufacturer to secure the supply of vaccines to France and Europe in the event of new pandemics.

France

Penly nuclear island



Egis, leader of the ENSPIR3 consortium, is working with its partners on the detailed civil engineering studies for the nuclear island of the two EPR2-type reactors to be built on the Penly site in Seine-Maritime.

Norway

Disposal of radioactive waste treatment



Egis and its partners Empresarios Agrupados and Orano Projets have been awarded a two-year framework contract (possibility for two one-year extensions) to develop solutions for the disposal of spent nuclear fuel and radioactive waste in Norway.

Prestigious awards in 2023

2023 Airport Service Quality Award (ASQ)



Zanzibar's Abeid Amani Karume International Airport (AAKIA) has won the 2023 Airport Service Quality (ASQ) Award in the category of Best Airport under 2 million passengers in Africa.

3 Diamonds Trophy 2023



Egis, with architects Maud Caubet and Quadri Fiore, wins 1st prize at the Trophées 3 Diamants 2023 for its outstanding engineering work on the Campus Origine building (Nanterre, France).

Green Building Award 2023



11 of our projects distinguished by this award, which honours projects and companies in the building sector that stand out for their performance and contribution to a sustainable built environment.

IJ Global Awards 2022



Egis, Fayat and GarantCo were honored for their Public-Private Partnership (PPP) road toll project in Cameroon. The three companies won the IJGlobal Awards in the category Transport Offer of the Year.

Twin+ digital twins awards



The GIROS solution developed by Egis, Oslandia and Fielbox - Les Jumeaux Numériques du Fleuve was awarded the "City and Territory" trophy, recognizing the originality of the approach, the project's innovative and community-based approach.