

Press kit 2023



IMAGINER
CONCEVOIR
CONCRÉTISER
un futur durable



“ 2023, a watershed year for Egis

As a company that is both active today and focussed on the future, Egis is capable of living and evolving in step with its times. The provider of technical solutions in a fast-changing world, the Group acts with conviction wherever its expertise is required: the ecological and energy transition naturally, since Egis features among the world leaders in green engineering, but also the future reconstruction of Ukraine, with the country already heavily afflicted by a conflict that continues to drag on.

We have high expectations for 2023. Our group has spent many years preparing to fulfil its foremost ambition: to be among the world's top ten construction engineering firms by 2026. We are making every effort to get there: a new majority shareholder (Tikehau Capital), a new organisation and new market share conquered thanks to a powerful external growth policy. Today we are at the halfway point of our corporate strategic project, Impact the Future, that we launched in 2020. It is now up to us to seize all the opportunities that 2023 will undoubtedly bring, and make the next twelve months a true watershed year and the springboard towards a destiny within our grasp.





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01.

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2023 : The Egis moment



Our purpose

IMPROVING PEOPLE'S QUALITY OF LIFE
AND SUPPORTING COMMUNITIES
IN THEIR SOCIAL AND ECONOMIC DEVELOPMENT,
WHILST DRASTICALLY REDUCING CARBON EMISSIONS
AND ACHIEVING VITAL 2050 NET ZERO TARGETS.

Supporting Ukraine



20 year of local presence

More than **160** employees

8 new projects signed by our teams in 2022



Unstinting solidarity towards our employees, in line with Egis' values

- Relocation of our employees and their families to Romania and Poland
- Continued employment
- Creation of a support fund and deployment of solidarity initiatives



Egis contributes to the country's reconstruction

- The Ukrainian government has selected **Egis, Dassault Systèmes and B4** to mobilise their expertise and experience to rebuild the urban districts damaged by the invasion in the Chernihiv region. A pilot project that the Group wishes to extend to other regions.
- 2 contracts with the UNDP (United Nations Development Programme) for the technical supervision of debris removal in the Kyiv region
- 5 contracts for the reconstruction of engineering structures.

A transformation to serve Egis' ambitions



→ A SHAREHOLDER ALONGSIDE US

To support Egis and provide it with additional resources to accelerate the company's growth and deliver on the ambitions of the Impact the Future strategic plan.



→ A TRANSFORMATION PROJECT

In 2022, Egis began an inwardly-reflective transformation project entitled Together. Nearly 500 actions are being conducted to optimise our various value creation sources: commercial and operational performance, digital and IT performance, change management, etc.

This transformation has become an integral part of the Group's strategy and culture.



→ AN OVERHAUL OF OUR ORGANISATION

To simplify organisational interfaces, maintain strong momentum and generate synergies between clients, markets and teams.

3 Business Lines

Transportation

Energy & Sustainable Cities

Consulting & Operations

4 Regions

France

Americas & Pacific

Middle East & South Asia

Europe – Africa

Our external growth in 2022

8 acquisitions
in 2022

IN STRATEGIC SECTORS

BUILDING – MOBILITY – ENGINEERING –
CONSULTING – OPERATION AND MAINTENANCE



**In France, United Kingdom,
Middle East, Colombia,
USA, The Netherlands,
Canada, India**



1,900
employees



€166M
CA

Full year effect of
companies



+19 €M
EBITDA

Our external growth in 2022

Reinforce our footprint in the Middle East



"Today is an exciting moment for Egis. Having WME join the Egis Group opens the door to creating many growth opportunities and enhances our service offering in the key markets of the Middle East and India, in line with our global strategy to expand our international presence. On behalf of the entire Egis team, I want to extend a warm welcome to all the WME employees joining us."

Laurent Germain,
CEO, Egis



"Egis and Waagner Biro Bridge Services share the genuine commitment of partnering with our clients and to deliver cutting-edge projects. Together we will develop even more creative and comprehensive solutions that will set new standards of excellence in a multitude of sectors, including bridge construction, structural engineering, marine and coastal engineering, infrastructure project and maintenance services. We are very excited about what the future holds."

Ferdinand Brand,
CEO of Waagner Biro

Our external growth in 2022

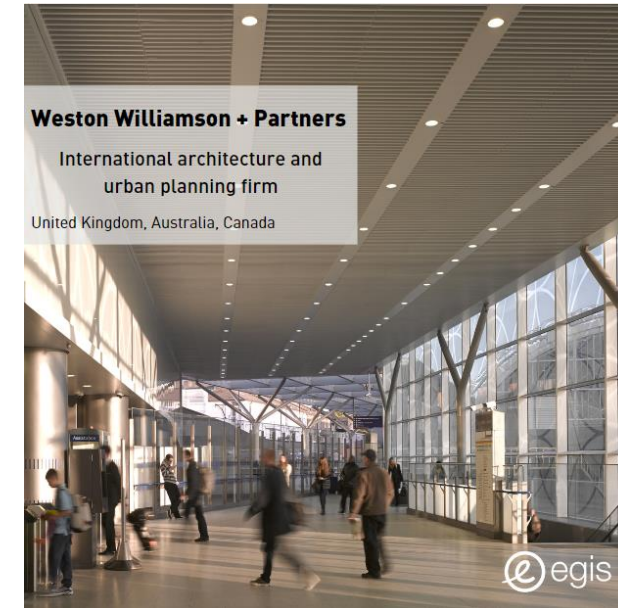
Reinforce Group expertise in the Architecture sector



"Based in San Francisco, SB Architects has extended its leadership in hospitality, residential, and mixed-use architecture in thirty countries and across four continents. This acquisition reflects Egis' strategic ambition to establish a portfolio of leading architecture practices throughout the world in critical building sectors."

Thomas Salvant

CEO, Energy & Sustainable Cities



"Weston Williamson + Partners are a great addition to our fast growing UK team and will enable us to further support clients in meeting their transport, infrastructure and place-shaping ambitions whilst driving sustainable change."

Claire Davies

UK Managing Director, Egis

Focus on acquisitions in 2022

To acquire new skills

Nebu Transport Services
The Netherlands, Europe



Payc
Colombia



AG Concept
France



Nord Signal SAS
France



An active acquisition policy

20 acquisitions

in two years
(2021 and 2022)

€224 m
turnover

companies' full year
effect



3,600
employees



Since the beginning of 2023,
3 new companies have
joined the Group



Australia



France



United Arab Emirates

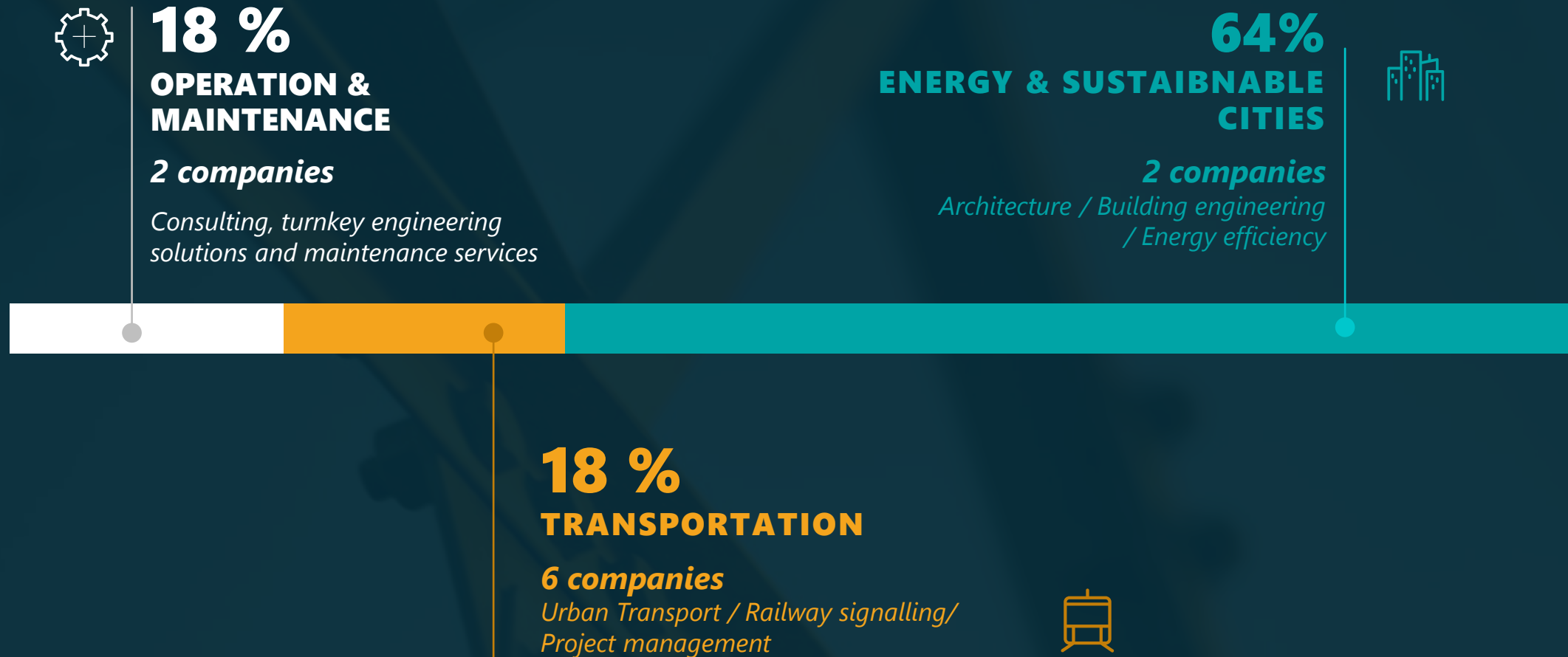


Romania
Poland



Saudi Arabia

Breakdown of our acquisition activity since 2021



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about Egis

IMAGINE
CREATE
ACHIEVE

a sustainable future

Egis is an international player active in the consulting, construction engineering and mobility service sectors.

We design and operate intelligent infrastructure and buildings capable of responding to the climate emergency and helping to achieve more balanced, sustainable and resilient territorial development.

With operations in 120 countries, Egis places the expertise of its 16,000 employees at the disposal of its clients and develops cutting-edge innovation accessible to all projects. Through its wide-ranging fields of activity, Egis is a central player in the collective organisation of society and the living environment of citizens all over the world.

Key figures

€1.48bn



2022 TURNOVER

79%
Consulting & engineering



21%
Operation & mobility
services



65%
INTERNATIONAL



CA 2022



Transportation



62%



Energy &
Sustainable
Cities



38%



€176M
EBITDA



€48 M

DISTRIBUTABLE NET PROFIT
NET PROFIT 2022

Key figures



16,000

EMPLOYEES
IN THE WORLD



28

ROAD OPERATING COMPANIES

20
AIRPORTS

43

URBAN PARKING LOTS IN FRANCE



1st

FRENCH ENGINEERING COMPANY



8th

IN TRANSPORTATION MARKET



21st

**ENGINEERING NEWS RECORD
GLOBAL RANKING**

our shareholder structure

26%
Partners Executive
and Employees



40%
Tikehau Capital

34%
Caisse des Dépôts

our values



A PEOPLE FIRST
COMPANY

Developing
the careers and skills
of its employees



A RESPONSIBLE
COMPANY

Incorporating the issues of
sustainability and ethics
within projects and towards
our stakeholders



A CREATIVE
COMPANY

Taking a proactive stance
on innovation to meet
tomorrow's challenges



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Markets and services



our global offer

SUSTAINABLE CITIES



TRANSPORT



WATER & ENERGY



FIELDS OF ACTIVITY UNDERPINNED BY CROSS-GROUP AREA OF EXPERTISE

ARCHITECTURE - ENVIRONMENT – MOBILITY AND SYSTEMS – GEOTECHNICAL & COMPLEX STRUCTURES – DIGITAL

along the entire value chain of projects



CONSULTING



ARCHITECTURE



ENGINEERING

**PROJECT
STRUCTURING**



**OPERATION
AND MAINTENANCE**



TURNKEY



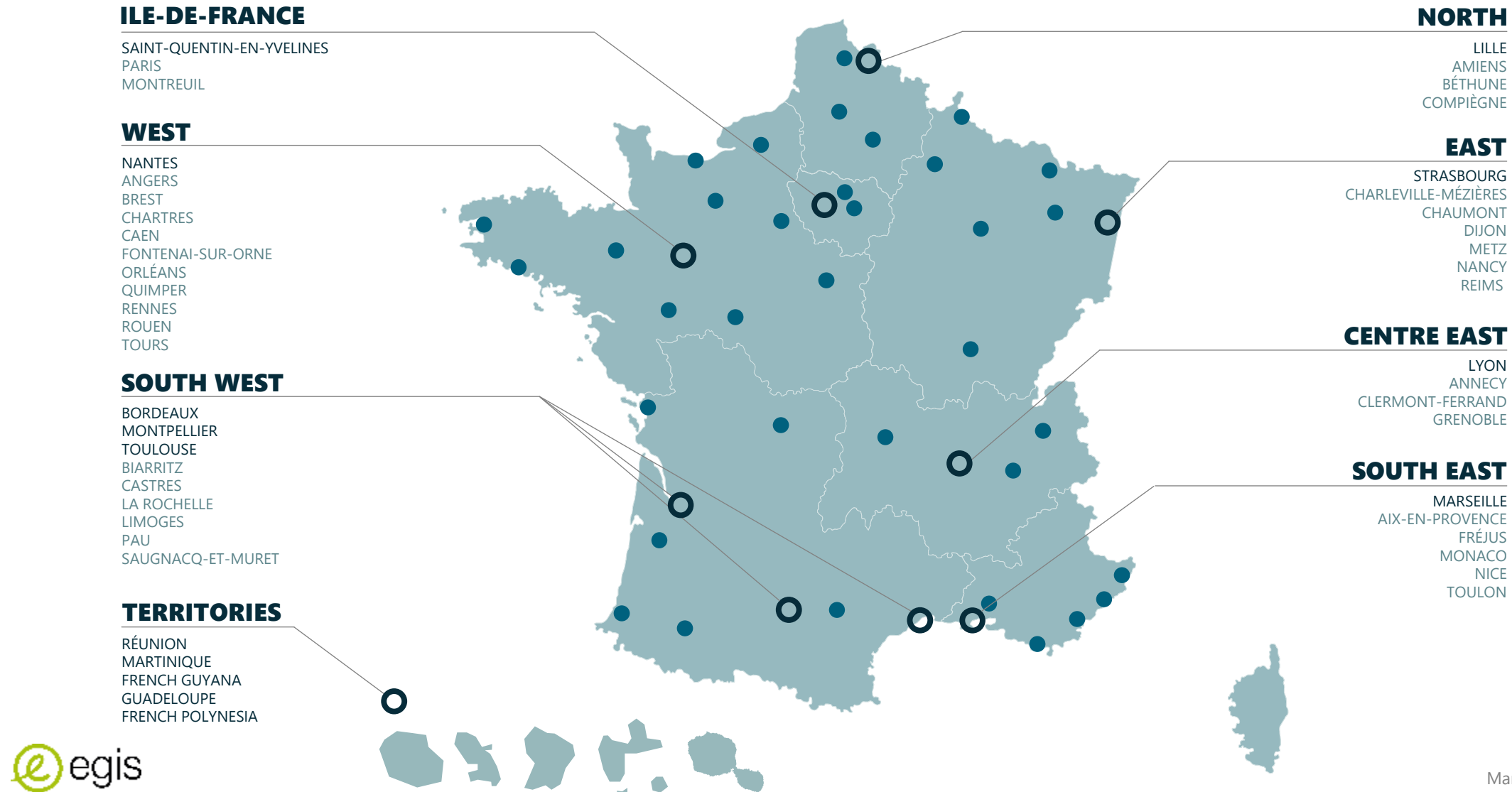
MOBILITY SERVICES



a local international player



a local player in France





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Impact the Future, the group's strategy

our 10 strategic priorities to 2026

01

Contributing to global **carbon neutrality** by 2050

02

Become a **leading industry figure**

03

Accelerate in Egis' most **successful markets and zones**

04

Impose the **transition to a low-carbon future** as the Group's third pillar

05

Place **intelligence** at the heart of cities and mobility

06

Stay **close to our clients**

07

Step up our **development in Southeast Asia**

08

Link up the **chain of expertise**

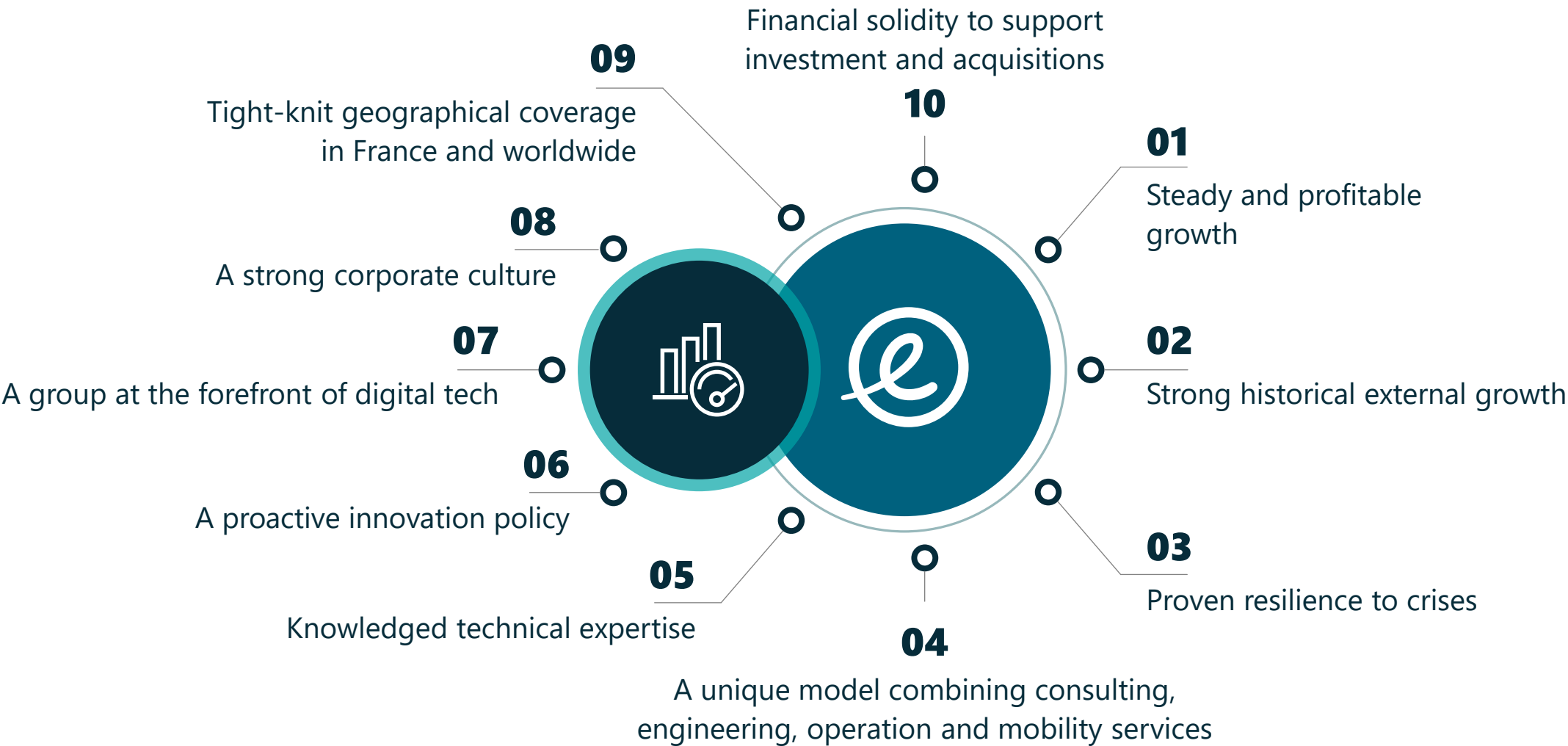
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Enhance **technical and digital excellence**

10

Help our employees grow, and continue to attract **new talent**

our 10 assets to help us grow





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A sustainable, digital and innovative future



climate emergency, our absolute priority



OUR 5 COMMITMENTS to take concrete action for the environment on a daily basis

- Reduce our greenhouse gas emissions
- Reduce emissions from our clients' projects
- Strengthen carbon sequestration
- Evolving our business portfolio in line with the Paris Agreement
- Strengthen the resilience of territories and infrastructures



OUR COMMITMENTS IN VIDEO



climate emergency, our absolute priority



○ A wide range of engineering services and operational solutions

to fight against climate change and biodiversity erosion

○ The use of low-carbon alternatives with equivalent timeframes and costs

on operations and projects entrusted to us



a wide range of solutions to benefit the environment



In all our fields of work, our engineers develop innovative operational **solutions to address specific environmental issues**: care for biodiversity, energy efficiency, material recycling, etc.

In all engineering services, deployment of eco-design practices.

More than 70 solutions for environmental performance are available today, and several have become **acknowledged trademarks** such as **Cycle Up and SeaBoost**.



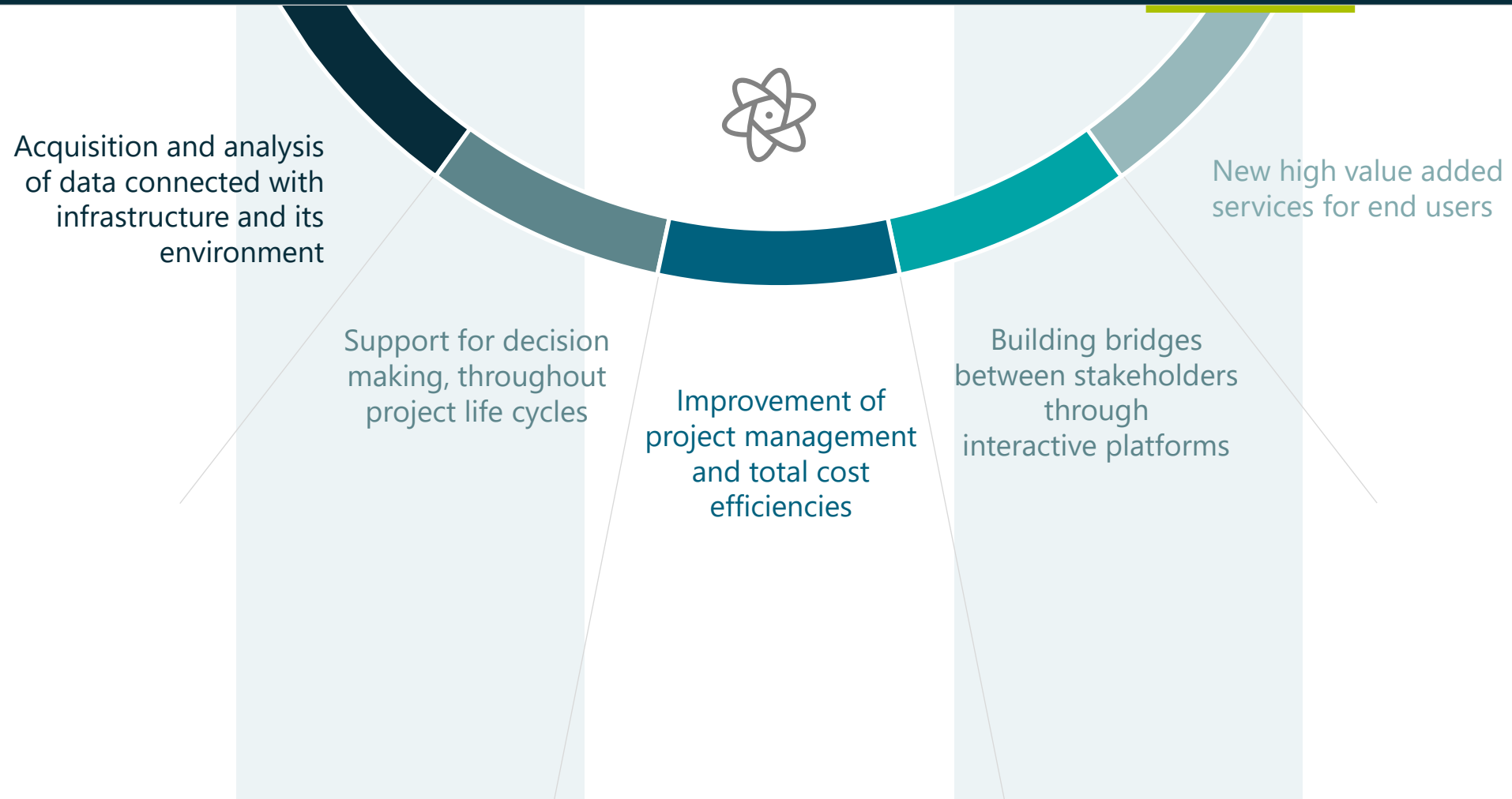
optimised low-carbon projects



A network of in-house experts frequently called upon to provide the most appropriate responses to the environmental issues of the projects that we submit, in all our work disciplines.

The Group's technical departments are particularly focused on new low-carbon technologies: eco-designed materials, positive energy building envelopes, construction waste recycling, etc. and on natural sequestration solutions such as the reconstitution of natural environments (forests, mangroves) and the revaluation of the sequestration potential in the soil.

our clients' needs at the centre of our digital strategy





Architects, integrators and operators of digital twins

For more resource-efficient, resilient and inclusive communities and infrastructure.



A digital twin is the **virtual replica of a physical structure or building** that mirrors its operation and behaviour in real time. Our team use digital twins as collaborative platforms on projects with multiple stakeholders, for example Tahiti airport.

They are also used to **optimise infrastructure performance**, such as for the NATO tunnel in Brussels or the award-winning Bréquigny high school in Brittany, France.

innovation, a cornerstone of the Egis corporate culture



An innovation policy supported by 3 pillars

01. Co-innovation with our clients
02. Close relations with start-ups
03. An ambitious in-house scheme to encourage and support innovation



Our major innovation drivers

01. Energy and ecological transition
02. Mobility and transportation of the future
03. Sustainable city construction
04. Engineering 4.0

32

INDUSTRY AWARDS
IN TWO YEARS



€30M

R&D
INVESTMENT



40

PARTNER
START-UPS



our flagship innovations in 4 main themes



**ECOLOGICAL
AND ENERGY
TRANSITIONS**



**MOBILITY
& TRANSPORTATION
OF THE FUTURE**



**SUSTAINABLE CITY
CONSTRUCTION**



**ENGINEERING
4.0**



→ All our innovations in the 2020 book
"50 innovations by Egis"

prestigious awards won in 2022-2023



– International – IJGLOBAL AWARDS 2022



Egis, Fayat and GuarantCo won the IJGlobal Awards in the "transport offer of the year" category for the Public-Private Partnership (PPP) road tolls project in Cameroon

– India – CUBE PARTNER CONCLAVE 2023



Egis distinguished for its contribution and commitment to providing high-quality operations and maintenance services at Cube Partner Conclave 2023, gathering operation and maintenance partners in India

– France – #BIMBOOSTERS AWARDS



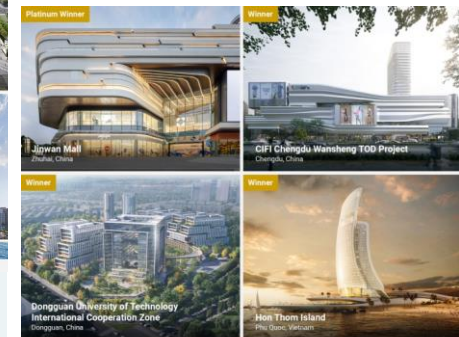
We are the winners of the first edition of the #BIMBoosters awards in association with Richez Associés in the "design" category for the Champigny stabling and maintenance depot

– International – INTERNATIONAL DESIGN AWARDS



4 projects by 10Design in China and Vietnam distinguished for their exceptional vision and design excellence

– International – OPAL AWARDS 2022



Outstanding Property Awards London - 4 projects by 10Design in China and Vietnam recognised for their excellence in innovative excellence

prestigious awards won in 2022-2023



– India –

ECONOMIC TIMES, BEST BRANDS RECOGNITION



This award is based on the brand's visibility and employee strength, organizational leadership, market presence, brand recall, revenue, customer and employee satisfaction, CSR, social presence and social impact

– India –
AWARD FOR THE CAMPAIGN « CLEAN AND GREEN »



Egis received certificate of recognition in CSR category for the campaign « Clean and Green » which focussed on adopting a Green Belt – cleaning it and turning it Green by planting trees along the NH 8 highway

– France –

TROPHY FOR CORPORATE REAL ESTATE



To-Lyon receives the trophy for corporate real estate at the Building and Real Estate Awards. Egis is in charge of project management, design management during the study phase and construction management during the construction phase

– India –

BEST PERFORMING SLTC UNDER PMAY-URBAN



« Best Performing SLTC » under PMAY-Urban in special category awards. This scheme focuses on providing low-cost homes to the poor in urban locations across India

– Middle East –

MIDDLE EAST CONSULTANT AWARDS 2022



Middle East's Multi-Discipline Consultant of the Year award. Egis recognized by Engineering News Record (ENR) in 2022 amongst the top 10 International Design Firms in the Middle East region

prestigious awards won in 2022-2023



– International –
**GOLD 2022 ECOVADIS
SUSTAINABILITY RATING**



Gold medal to our Environment and Nuclear activities for their CSR performance, thus positioning Egis in the top 5 of architecture and engineering companies committed to CSR

– United Kingdom –
**GLOBAL LIGHT RAIL
AWARD FOR MARSEILLE
LRT PROJECT**



Global Light Rail Awards in the category "Outstanding engineering achievement" for our collaborative working and technical project reviews using digital model on Marseille LRT project

– France –
**VIADUCT OF THE NEW
COASTAL ROAD -
SPECIAL MENTION" OF
THE FIB***



"Special mention" in the "exceptional concrete structures 2022" category for their involvement in the "5,400 m viaduct" of the New Coastal Road

* French Federation of the Concrete Industry

– France –
**WOOD CONSTRUCTION
AWARD**



Regional prize for wood construction in the Pays de la Loire region for the energy rehabilitation project at the Gallinet high school in Blain, Loire Atlantique

– India –
**EMPOWERING INDIA
AWARD**



Prix « Empowering India Award » dans la catégorie « État le plus performant PMAY(U) » du Ministère du logement et des affaires urbaines



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Zero-tolerance, ethical approach

Egis Ethics Department

our ethics in action



In line with our ethics policies, we will adopt a firm zero-tolerance approach to ethics and compliance issues:

Reinforce ethical behaviour in line with the group's values

Ensure our practices comply with national and international integrity regulations

ISO 37001 CERTIFICATION



Egis' anticorruption management system since 2021





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Overview – Key figures

an exceptional engineering order intake

↓
Order intake

+35%



↓
Order book

18 months of turnover



a strong growth in turnover



2020



2021



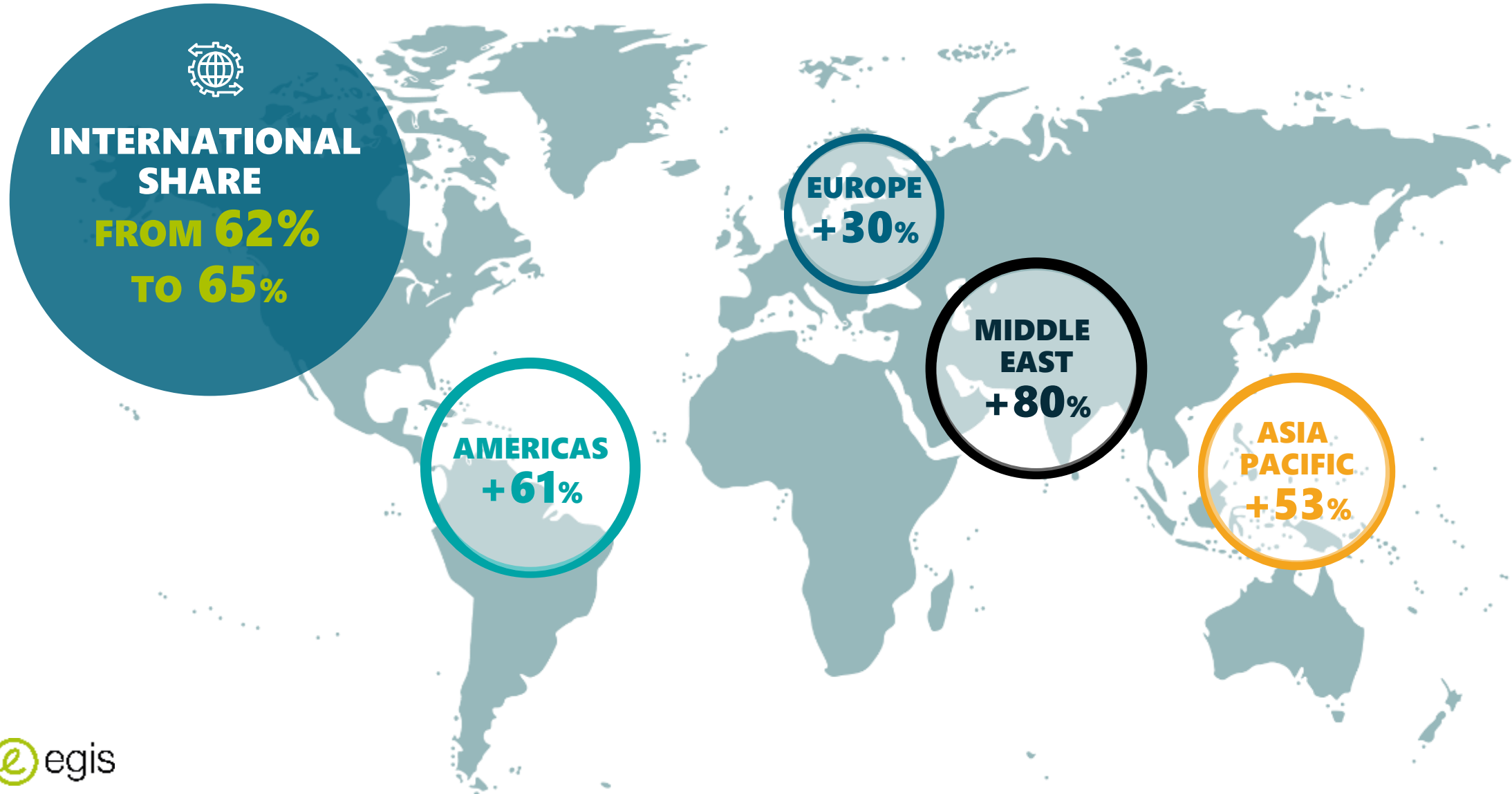
2022



2023

+65% in 3 years

Growing internationalisation 2020 - 2022



our turnover



UP 27 %
COMPARED TO 2021

+16% ORGANIC GROWTH

turnover breakdown by services

€1,174M — **79%**
CONSULTING & ENGINEERING



21% — €306M
OPERATION & MOBILITY SERVICES

BALANCED GROWTH FOR EACH SERVICE

 **+ 27 %**
COMPARED TO 2021

 **+ 27 %**
COMPARED TO 2021

turnover breakdown by activity

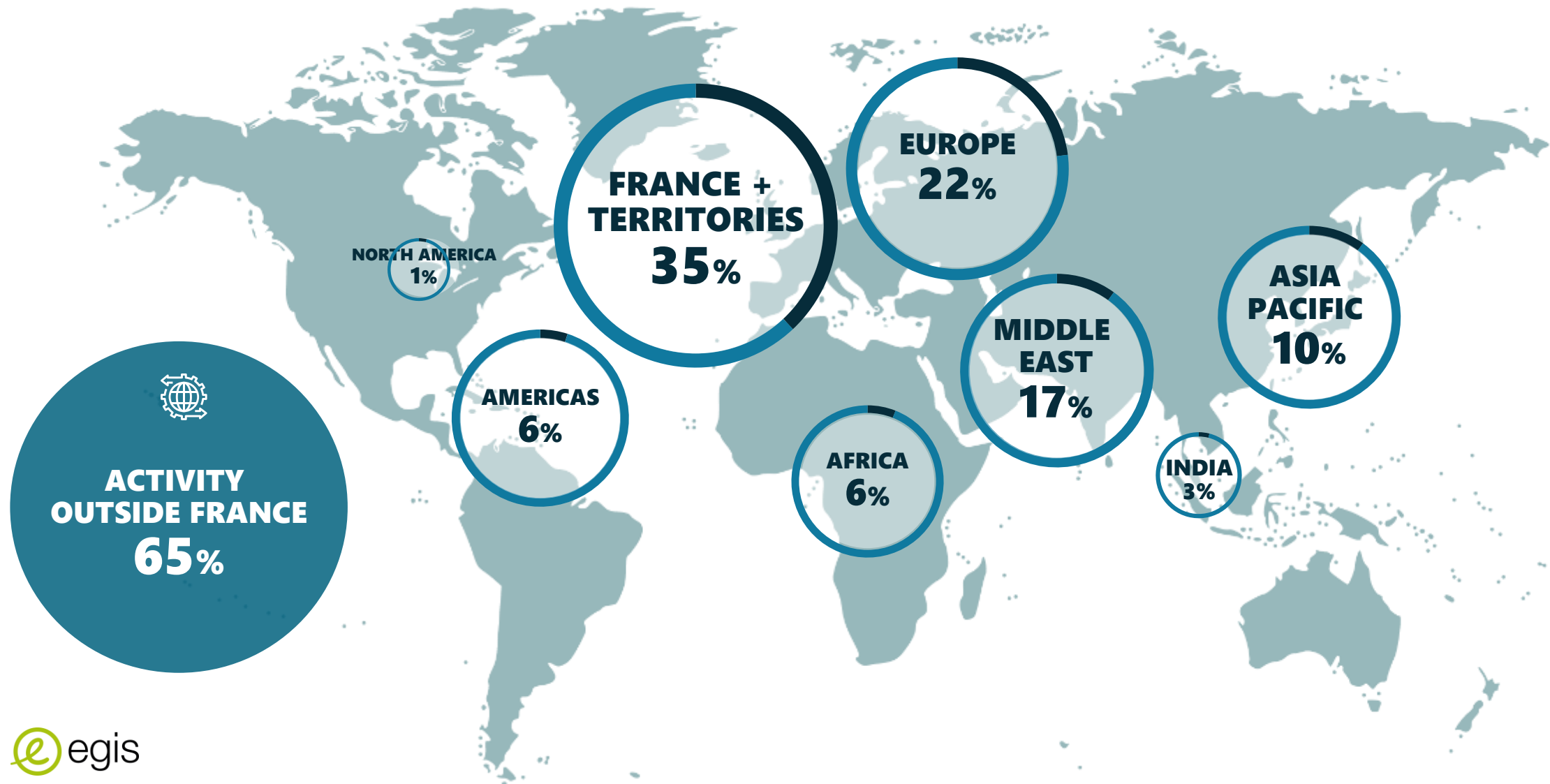
€911M — **62%**
TRANSPORTATION



38% — €569M
ENERGY & SUSTAINABLE CITIES



a strong international activity



our employees in France and abroad



EGIS CERTIFIED

MORE THAN 3,000 RECRUITMENTS IN 2022*

*Permanent and fixed-term staff in Engineering at the end of December 2022



a growing profitability

EBITDA after equity affiliates

↗ +32 €M



2021



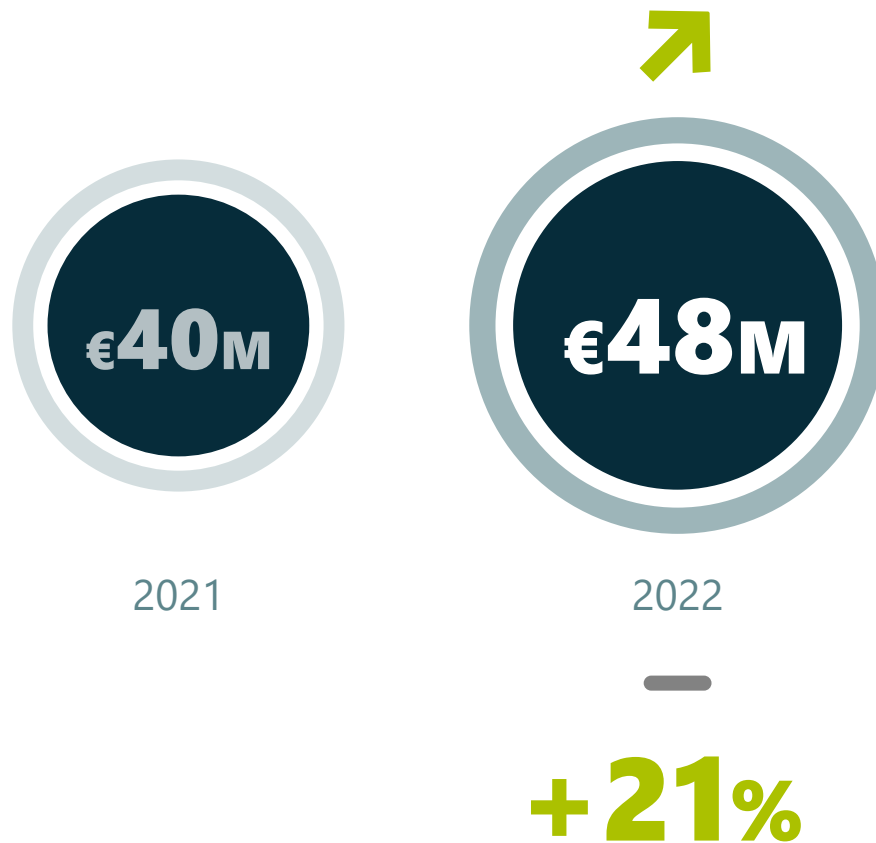
2022

Operating
margin

12,4%

11,9%

a very strong increase in net income



A net profit
margin group
share of
3,2%

Free Cash Flow to support our organic growth

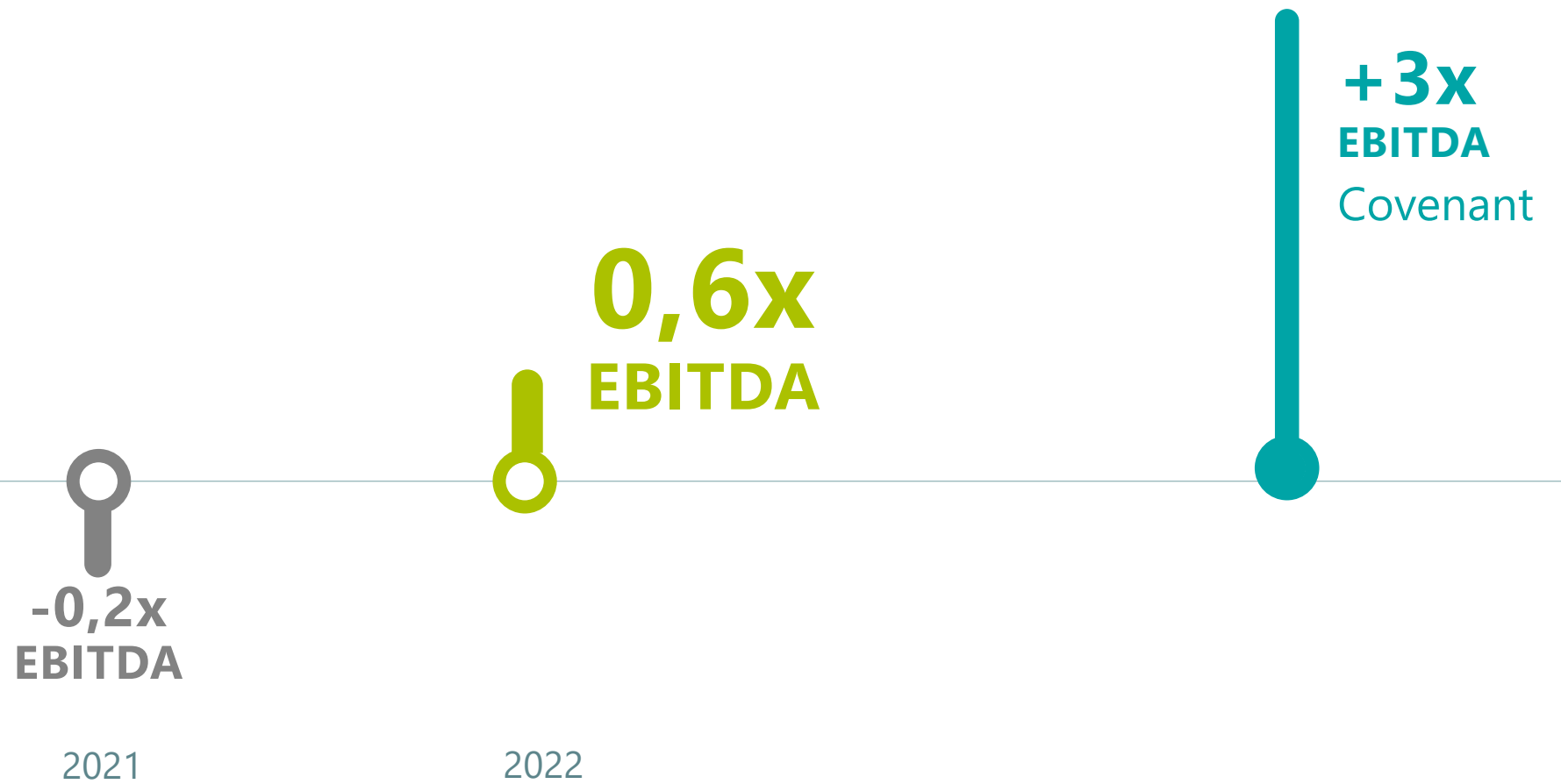


2021



2022

a strong balance sheet



our outlook



€1.859Bn

2023 TURNOVER



In 2030



100% of our projects
designed with an eco-design
approach.



Operating margin
above 11 %



Strong growth
prospects

IN CAPITAL
SPENDING SECTORS

IN GEOGRAPHICAL
ZONES

Nuclear Wind power

North America Middle East

In 2023



**We will apply to SBTi* to obtain the
endorsement of our carbon footprint
reduction targets by 2025 at the latest.**



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Highlights

iconic projects awarded



– Norway –

NORWEGIAN NUCLEAR DECOMMISSIONING



Framework agreement to further develop the Deep Borehole Disposal (DBD) concept for high-level radioactive waste, informing the selection of radioactive waste storage and disposal concepts by Norwegian Nuclear Decommissioning (NND)

– Middle East –

AIRPORTS IN SAUDI ARABIA



Three-year contract to provide consulting services for infrastructure development to serve 26 Saudi airports

– Guinea –

SIMANDOU IRON ORE PROJECT



Technical consultancy services for the construction of infrastructure for the Simandou mining megaproject. This includes the construction of a railway line (the Transguinean), large-scale mining installations, and a port

– Australia –

RAILWAY CYBERSECURITY



Railway cybersecurity engineering services to improve the existing Sydney Metro North West Line

– Middle East –

AL MAKTOUM FLOATING BRIDGE



Operation and maintenance of the Al Maktoum Floating Bridge and door pontoons: maintenance of structures, of mechanical, electrical, control/automation and hydraulic systems, and of other technical equipment

iconic projects awarded



– Romania –

DEVELOPMENT OF WATER AND WASTEWATER INFRASTRUCTURE



Supervision of works for construction and rehabilitation of water and wastewater infrastructure operated by the Regional Water Operator Euroapavol in Ilfov, Ialomita and Giurgiu counties

– Europe –

CONTRACT TO SUPPORT THE DIGITAL EUROPEAN SKY



SESAR 3* Development Support Service (S3DSS) contract awarded to Sopra Steria-Egis consortium to support the Digital European Sky

*European partnership tasked with the digital transformation of European air traffic management (ATM)

– Bangladesh –
MONGLA PORT



Project Management Consultant for the Upgradation of Mongla Port Project to meet the future capacity, economic growth and hinterland's industrialization

– Colombia –

MEDELLÍN LIGHT RAIL LINE



Contract for the development of construction supervision services for the new LRT line in Medellín, the country's second largest city
13,25 kilometers
17 stations

– Romania –

BUCHAREST HENRI COANDA INTERNATIONAL AIRPORT



Consultancy support with accessing funds for ongoing implementation of the Strategic Airport Infrastructure Development Program at Bucharest Henri Coanda International Airport

iconic projects awarded



– Ukraina –

**PROJECT TO REBUILD
CITIES IN UKRAINE**



Egis, Dassault Systèmes and B4 mobilize their expertise and experience in 3D virtual technologies, construction and engineering to reconstruct urban areas damaged as the result of the invasion

– France –

**STRASBOURG TRAMWAY
NETWORK**



The Eurometropole of Strasbourg renews its confidence in the GETAS consortium composed of Serue ingénierie (leader), Egis (project management), Alfred Peter, Richter, RR&A for the studies and the realization of this new extension towards Schiltigheim-Bischheim

– Romania –

**BRAȘOV - TÂRGU MUREȘ –
CLUJ - ORADEA
MOTORWAY**



Supervision of works for several sections of Brașov – Târgu Mureș – Cluj – Oradea Motorway Project 42 kilometers

– Brazil –

**CONCESSION CONTRACTS
FOR TWO LEADING
GENERAL AVIATION
AIRPORTS AND HELIPORTS**



Egis supports the new concessionaire XP Asset Management (XP) with running the two main business airports in Brazil (Jacarepaguá Airport in Rio de Janeiro and Campo de Marte in São Paulo)

– Morocco –

**NEW HIGH-SPEED LINE
FOR EGIS IN MOROCCO:
THE KENITRA MARRAKESH
HSL**



General consultant for external control on the HSL from Kenitra to Marrakesh (430 km)
This project is part of the development of the country's high-speed network

iconic projects awarded



– Israel – TEL AVIV METRO



Network Management of Tel Aviv Metro, the largest infrastructure project ever undertaken in Israel with 3 lines, 150 km, and 109 stations

– Saudi Arabia – AL ULA PROJECT



Strategic partnership between the RCU and the French consortium led by Egis for accelerating the development of Al Ula (Medina Region)

– Egypt – CAIRO METRO



MOU with the National Authority for Tunnels (NAT) for Greater Cairo metro line 6 studies

– United Kingdom (Scotland) –

OPERATION OF THE TRAFFIC SCOTLAND NATIONAL CONTROL CENTRE



5-year contract to operate, with IBI Group, the Traffic Scotland National Control Centre and manage the Scottish Trunk road network (3,500 km of roads including the key inter-city motorways)

– France –

DEVELOPMENT OF THE ATHLETES' VILLAGE WITH SOLIDEO



Project management of all the public spaces hosting the Athletes' Village in the municipalities of Saint-Denis and Saint Ouen-sur-Seine



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Management



executive committee



Laurent Germain
Chief Executive Officer



Alaa Abu Siam
Chief Executive Officer
Middle East and South Asia



Cédric Barbier
Chief Executive Officer France



Frédérique Berthier-Raymond
Chief Legal, Ethics and Compliance
Officer



Renaud Béziade
Chief Executive Officer
Consulting and Operations



Sabine Bonnard
Chief Human Resources
Officer



Olivier Bouvart
Chief Development Officer



James Chopty
Chief Executive Officer
Americas & Pacific



Régis Dumay
Chief Executive Officer
Transportation



Olivier Gouirand
Chief Financial and
Strategy Officer



Matthieu Loussier
Chief Executive Officer
Europe Africa



Pierre-Yves Massille
Chief Transformation,
Digital, Sustainability
Officer



Thomas Salvant
Chief Executive Officer
Energy and Sustainable
cities



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