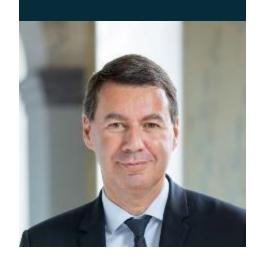


Editorial



2023, results to match our ambitions

Once again this year, the Egis group has achieved excellent financial results, thanks to two growth drivers: the group's new integrated organisation, with the structuring of the sales teams and the gradual transition of the entire business to a matrix organisation, and our mergers and acquisitions (M&A) strategy, which has enabled us to reach significant size in several regions, particularly in the Middle East (top 5) and Australia.

Today, Egis has a turnover in excess of €100 million in 7 countries (France, UK, USA, Canada, Australia, UAE, Saudi Arabia),

compared with only 1 in 2020 (France).

In addition, Egis' presence in high-profile projects and record order intake in 2023 demonstrate the decisive role of engineering and infrastructure in designing the regions of tomorrow and emerging from the various crises in a positive way.

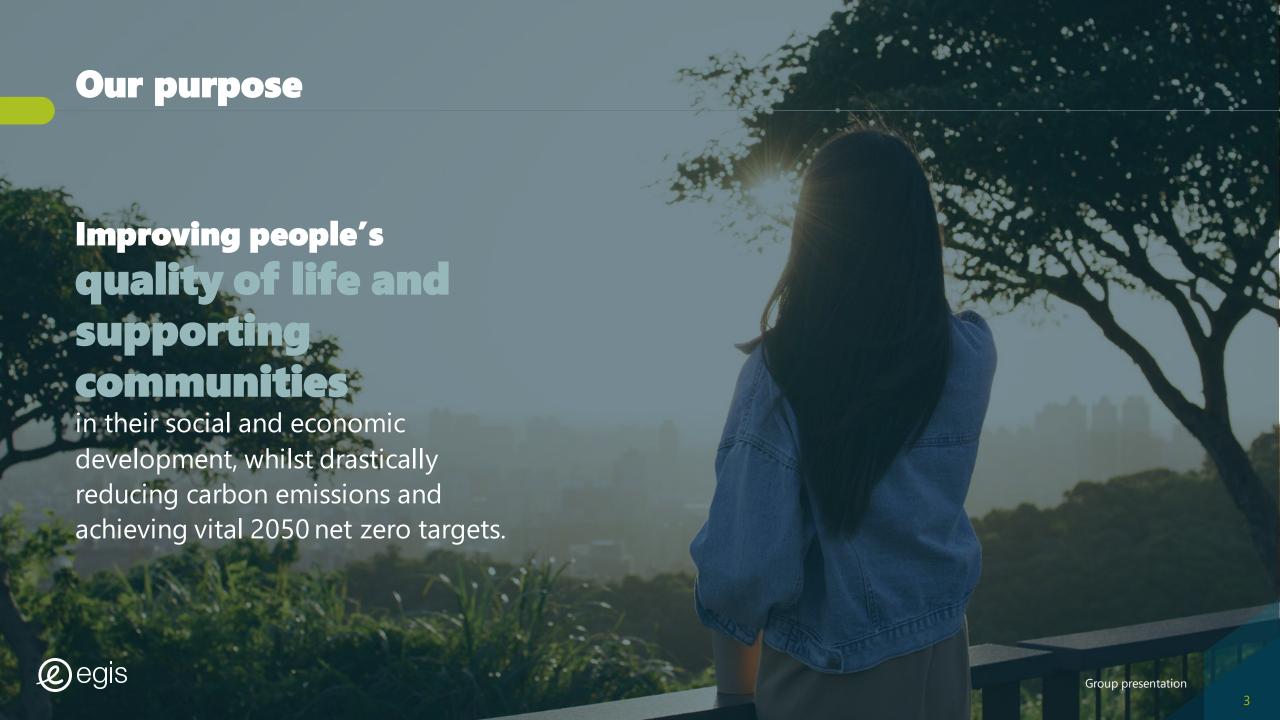
These excellent results confirm the relevance of our strategic orientations and enable us to achieve, almost 3 years ahead of schedule, some of the objectives of our Impact the future plan launched in 2021. All this should motivate us to redouble our efforts in 2024, the year of the Olympic Games!



Laurent Germain,

Egis Group Chief Executive Officer





Key figures



€1.9bn



81% Consulting & engineering



19% **Operations**



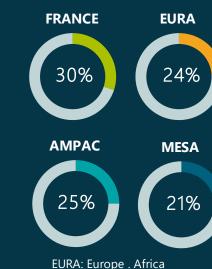


BUILDING





ENERGY, WATER & OTHERS



AMPAC: Americas . Pacific

MESA: Middle East . South Asia

28 **ROAD OPERATING COMPANIES**

AIRPORTS

URBAN PARKING CONTRACTS IN EUROPE

2023 €44 M

DISTRIBUTABLE **NET PROFIT**

€221M **EBITDA**

ENR 20th



st

*ENR TOP 225 ranking 2023

19,500 EMPLOYEES IN THE WORLD

77% Architecture, consulting & engineering **23**% Operations



About Egis



Egis is an international player active in the consulting, construction engineering and mobility service sectors.

We design and operate intelligent infrastructure and buildings capable of responding to the climate emergency and helping to achieve more balanced, sustainable and resilient territorial development.

With operations in 100 countries,
Egis places the expertise of its 19,500
employees at the disposal of its clients
and develops cutting-edge innovation
accessible to all projects. Through its
wide-ranging fields of activity, Egis is a
central player in the collective
organisation of society and the living
environment of citizens all over the
world.



Our values







Incorporating the issues of sustainability and ethics within projects and towards our stakeholders



Taking a proactive stance on innovation to meet tomorrow's challenges



Our employees in France and abroad









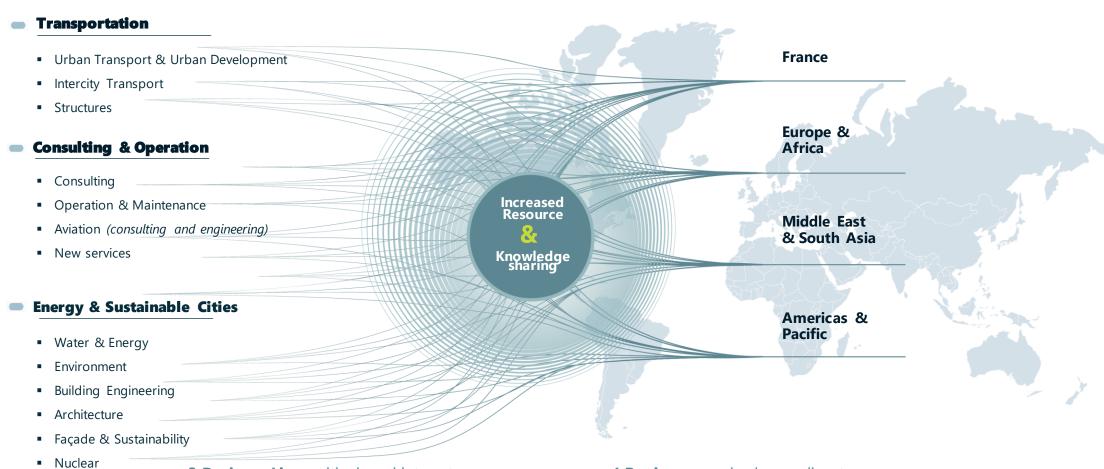






A new organization that supports our growth

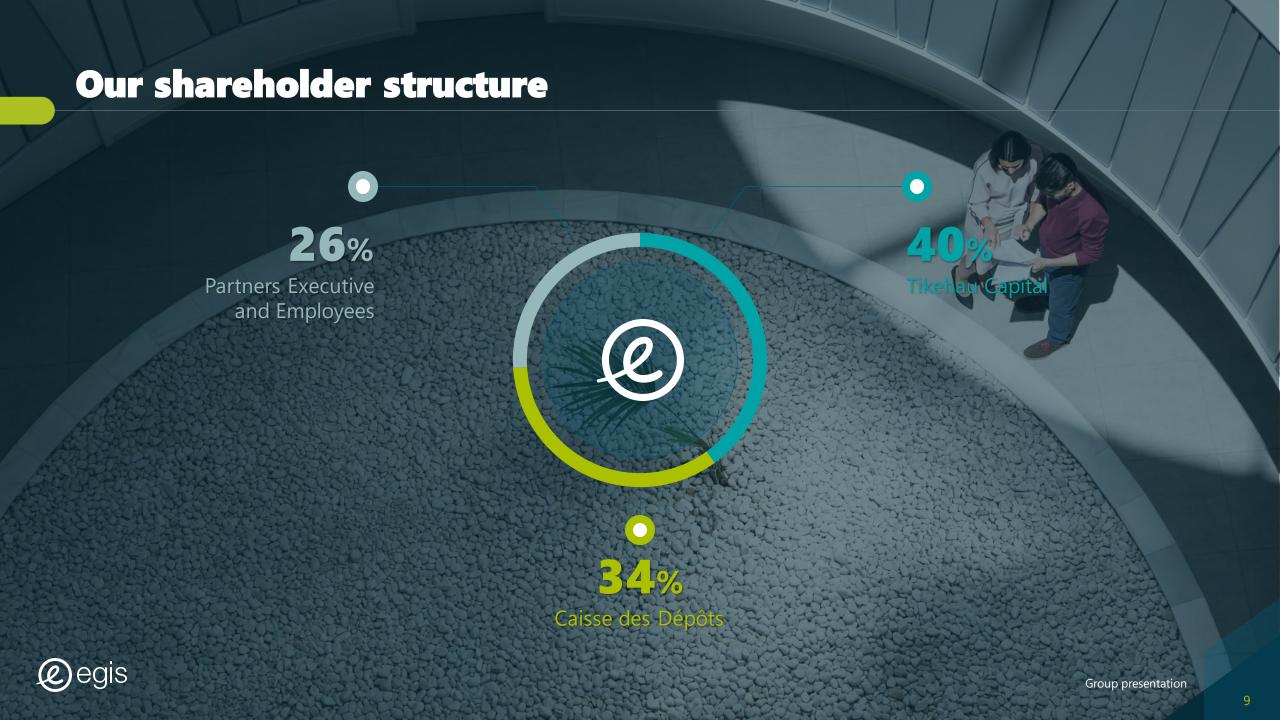
3 major "Business Lines" organized in "Service Lines" serving 4 "Regions"

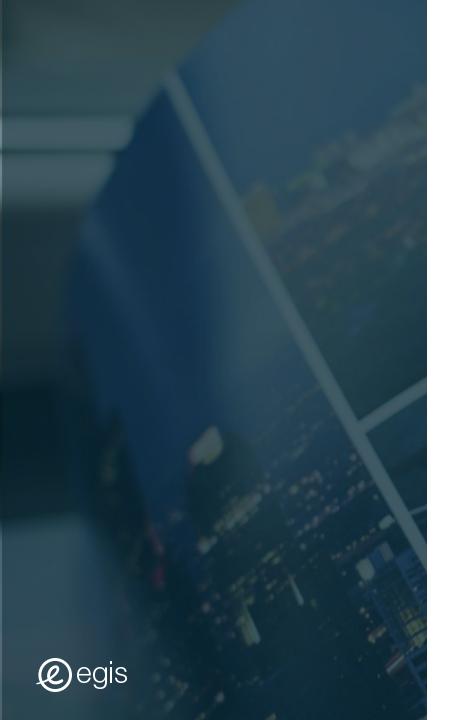




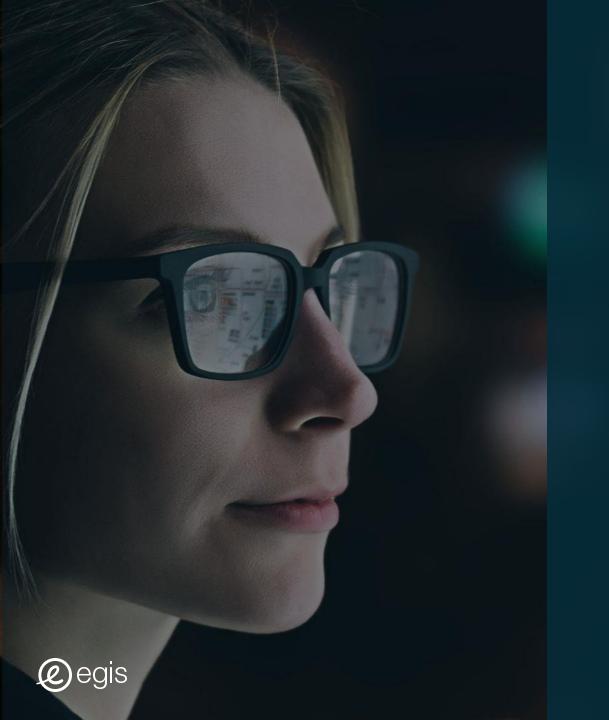
3 Business Lines with shared interests, clients or markets, and enabling better skill and resource management

4 Regions organised according to operational and strategic interests to enable greater proximity with our clients





- Markets and services
- Impact the Future, the group's strategy
- A sustainable future
- Digital transformation at the service of excellence
- Zero-tolerance, ethical approach
- Overview Key figures
- . Highlights
- Executive committee



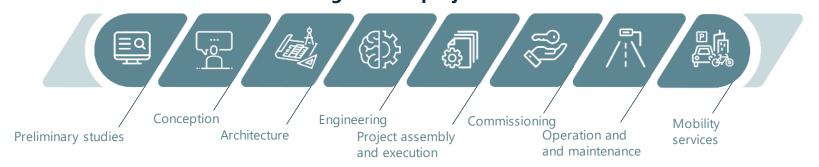
01.

Markets and services.

Our global offer



Throughout the project value chain





Our global offer in details

 $\mathbf{\Phi}$

Mobility

Urban transport

- Metro
- Tram
- Bus
- Cable transport

Intercity and long distance transportation

- Railways
- Roads
- Aviation
- Maritime and river

Structures

- Tunnels
- Bridges and viaducts

Ψ

Urban and Sustainable living

Buildings

- Shops and offices
- Health
- Sports and events
- Education, culture and administration
- Housing

Water and environment

- Storage, transportation and water treatment
- Protection of biodiversity
- Natural resources
- Air, odours, health
- Littoral

 $\mathbf{\Phi}$

Energy and Industry



Low carbon energy

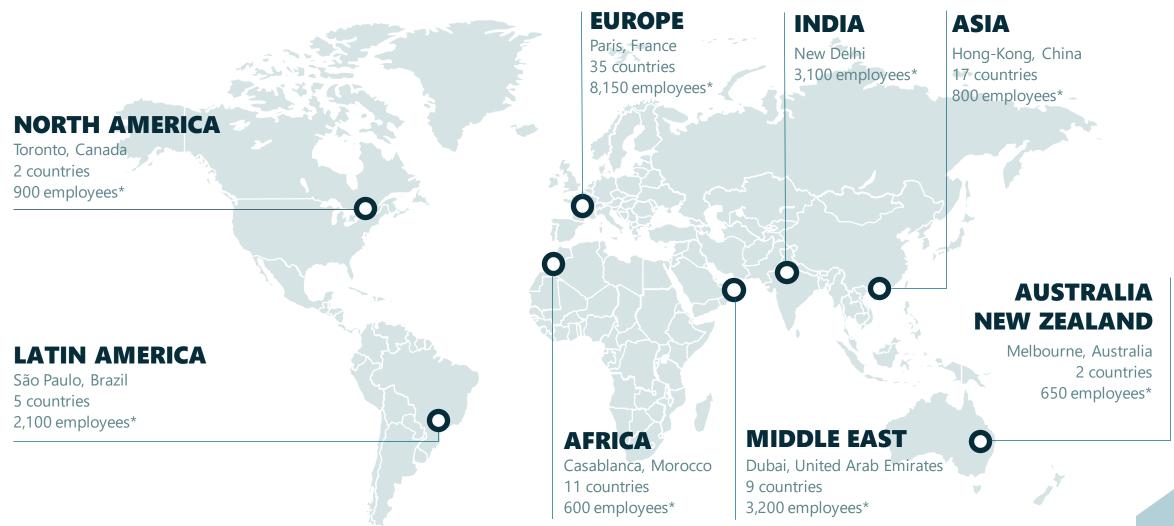
- Renewable energy
- Nuclear

Industrial facilities

- Automotive
- Aeronautics
- Agrifood
- Pharmaceuticals and chemicals
- Data center
- Logistics



An international footprint with a local presence





01. Markets and services



02.

Impact the future, the group's strategy.

Our 10 strategic priorities to 2026

01

Contributing to global carbon neutrality by 2050

02

Become a leading industry figure

03

Accelerate in Egis' most successful markets and zones

04

Impose the **transition to a low-carbon future** as
the Group's third pillar

05

Place **intelligence** at the heart of cities and mobility

06

Stay close to our clients

07

Step up our development in Southeast Asia

08

Link up the **chain of expertise**

09

Enhance technical and digital excellence

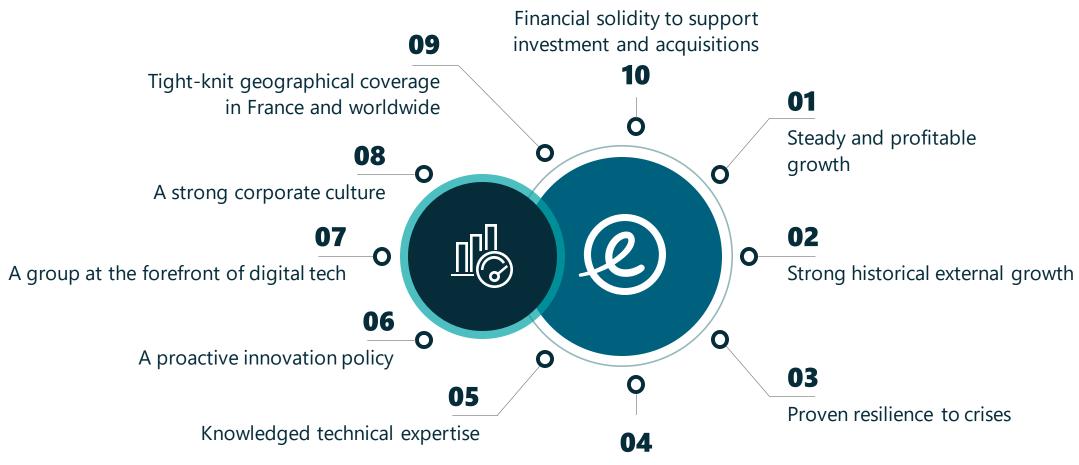
10

Help our employees grow, and continue to attract new talent





Our 10 assets to help us grow



A unique model combining consulting, engineering, operation and mobility services



Impact the Future

Over its 70-year history Egis has brought together the expertise of companies specializing in various sectors of in France and abroad.

2022 **Before 1998** 2013 2018 **AG Concept** (buildings, France) Foundation of the **Helios** (airborne, United Kingdom) **Plantier** Payc (buildings, Colombia) (buildings, France) group's historical SB Architects (buildings, USA) Michel Frustié companies: Waagner Biro Bridge Services International Bceom (1949), (construction economists. 2011 (operation, Middle East) Beture Infrastructure France) Weston Williamson + Partners (buildings, United Kingdom) (1960), OTH **EXYZT** 2016 2020 **losis Group** (urban mobility, France) **Nebu Transports Services** (urban mobility, Netherlands) International, Séchaud ioins Egis (France) Versluis et Metz, Semaly (1968), Voltere Nord Signal (rail, France) **Vega** (rail, Brazil) (tourism, France) (road, **WME** (consulting, Middle East) Scetauroutei (1970), **Transpass** (urban **Est Signalisation** Isis (1990), Sofreavia Netherlands) mobility, Netherlands)

1998

The General Assembly adopted the name « Egis »

2012

Aeroservice (airport consulting and engineering, Brazil)

2015

Projacs (project & construction management Middle East) Lenc (engineering, Brazil)

2019

Inhabit (Facade engineering, Hong Kong)

2017

10 DESIGN (architecture and design, Hong Kong) OCACSA

(road operator, Mexico) Creation of Cycle Up with lcade and **Moovia** with Urbis Park Services

2021

(rail, France)

CPMS (rail, United Kingdom) Galson Sciences Ltd (nuclear, United Kingdom) **Indec** (technical assistance, Australia) **KERN** (buildings, France)

Openergy (energy performance, France)

Sisprobe (geotechnics, France) **AD Ingé** (asbestos removal, France)

Ubiplace (digital, France)

MT3 (mobility, France)

BUDI Technology Inc (mobility, Philippines)

SunlandPlus (buildings, Hong Kong) Lautrec (buildings, New Zealand)

2023

Atrix (industrial engineering, France) Casagec Ingénierie (maritime engineering, France) Omrania (engineering and architecture consultancy. Saudi Arabia) Omada Rail Systems (railway signalling project management and engineering services, Australia) WME Boom (consulting, Middle East) McIntosh (engineering consulting, Canada) **U+A** (design and architectural capabilities, UAE) engineering and mobility services, Romania)

JB Barry & Partners (multidisciplinary consultancy, engineering and operations, Ireland) Italrom (construction

ODZ Consultants (consulting in industrial risk analysis, fire safety and environmental engineering, France)

SustainEcho (digital tech and environmental impact assessment, France)

Calibre Professional Services (urban development, water, roads, building, Australia)



Acquisitions

Since 2021

32 acquisitions





In France, Australia, Canada, Colombia, USA, Hong Kong, Ireland, Middle East, New Zealand, The Netherlands, Philippines, Romania, United Kingdom



4,200 employees



+€550M turnover

Full year effect of companies





03.

A sustainable future.

Committed to ecological and energy transformation

Turnover Contribution

40% of our activity

T

Our **ESG** maturity

TOP 20 international companies assessed in the "Construction and Engineering" category

*Global Ranking based on the Corporate Sustainability Assessment (CSA) score provided by S&P Global



Climate emergency, our absolute priority

OUR 5 COMMITMENTS

to take concrete action for the environment on a daily basis

- Reduce our greenhouse gas emissions
- Reduce emissions of from our clients' projects
 - O Strengthen carbon sequestration
- Evolving our business portfolio in line with the Paris Agreement
 - Strengthen the resilience of territories and infrastructures

OUR COMMITMENTS IN VIDEO







Climate emergency, our absolute priority

O A wide range of engineering services and operational solutions

to fight against climate change and biodiversity erosion

O The use of low-carbon alternatives with equivalent timeframes and costs

on operations and projects entrusted to us



Our commitments for climate/biodiversity

 $\mathbf{\Psi}$

Egis activities: We are fully engaged in the Net Zero Initiative and SBTi*



Reduce our own GHG** emissions



Develop our business portfolio in line with the Paris Agreement



Promote innovation and R&D for resilience and carbon sequestration

┡

Clients activities and projects

- Help define, choose and monitor sustainability issues tailored to the main stakes of the countries and projects involved
- Offer concrete and customized solutions for each phase: design, build and operate, to reduce the impact on the environment
- Promote driving innovation solutions implemented with all stakeholders
- Carry out carbon assessments to evaluate induced and avoided carbon emissions



Egis approach

Deploying eco-design through specific methods and tool and training.



- * Science Based Targets Initiative
- ** Greenhouse Gases

Climate: strengthening our exclusion policy

We are strengthening our exclusion policy to ensure that our projects are consistent with our commitments to the ecological and energy transition.

In particular, we will not work on projects and infrastructures involving coal mining, new oil fields or any unconventional fossil fuels (shale gas, oil shale, etc.).

We also undertakes not to work on fossil fuel projects emitting more than 1GtCO2e over their lifetime as the cumulative emissions of this type of project are incompatible with the global carbon budget in line with the Paris Agreements.

We also exclude participation in projects whose impacts on biodiversity are not managed in accordance with the principle of the Avoid - Reduce - Compensate (ERC) sequence and the best international standards, such as the IFC performance standards.









A genuine digital revival

#06 Taking advantage of generative AI

Propose value-added solutions for use cases adapted to documents, mock-ups and asset management.

#**05**Digital Factory

We have a large in-house team of digital architects, developers, data engineers and AI specialists, who oversee and provide digital developments throughout the Group.

#**04**Data Factory

A secure data management platform to ensure the compliant and efficient use of internal and external data.

#01

A dedicated corporate department (DEB)

To steer the Group's digital transformation with prioritised actions in different application areas within the Egis business, customer and partner communities.

8

EN 2025,

€25M in cumulative digital investment since 2023

#02

A collaborative digital ecosystem

Numerous partnerships with digital trade associations, academics, software publishers, start-ups and customers **to promote open innovation**.

#03

Digital training and awareness

By 2025, 75% of our 19,500 employees will have received digital training.

Examples of digital partnerships within Egis

Egis shareholdings



Ubiplace

Ubiplace offers solutions for collecting, structuring and **managing data** to support future transitions.



Catenda

Catenda is a platform that supports construction and infrastructure projects and enables customers to create their own BIM solutions.

Egis acquisitions



Openergy by Egis

Openergy by Egis combines cutting-edge IT technologies with a "physical" approach based on the dynamic simulation of building energy, all accessible via simplified and collaborative interfaces.



SustainEcho by Egis

SustainEcho is a platform that uses Al to automate the carbon footprint of works directly from your raw bills of materials.



A unique range of highly innovative projects including:









Cycle up

CYCLE UP is an Egis spin-off that develops tools and services for the building and construction industry to accelerate their adoption of reuse and the **circular economy**.

Its market place **matches supply and demand** for reused materials.

Iris

IRIS is a **chatbot** that uses generative Al to meet the Group's business needs. Developed in-house, IRIS can summarise and question **textual documents** to solve numerous use cases. All use cases are based on three technologies: querying a document, summarising a document, and querying and comparing a set of documents.

Vigie Risk

Vigie Risk has been developed by Egis in the form of a real-time floodrisk hypervisor designed to strengthen the resilience of territories and infrastructures. With this solution, we help our customers to target and prioritise crisis management actions to ensure the safety of people and property exposed to floodrisk.

Hinkley Point EPR

The project includes innovative methods (such as a simplified and accelerated connection between design models and calculation solvers) to reduce the construction time of complex reinforced concrete structures thanks to new BIM processes for 3D modelling of reinforcement.



Our clients' needs at the centre of our digital strategy

Acquisition and analysis of data connected with infrastructure and its environment



New high value added services for end users

Support for decision making, throughout project life cycles

Improvement of project management and total cost efficiencies

Building bridges between stakeholders through interactive platforms



Architects, integrators and operators of digital twins

For more resource-efficient, resilient and inclusive communities and infrastructure.

A digital twin is the virtual replica of a physical structure or building that mirrors its operation and behaviour in real time. Our team use digital twins as collaborative platforms on projects with multiple stakeholders, for example Tahiti airport.

They are also used to optimise infrastructure performance, such as for the NATO tunnel in Brussels or the award-winning Bréquigny high school in Brittany, France.





05.

Zero-tolerance, ethical approach.

Our ethics in action



In line with our ethics policies, we will adopt a firm zero-tolerance approach to ethics and compliance issues:

Reinforce ethical behaviour in line with the group's values

Ensure our practices comply with national and international integrity regulations

ISO 37001 CERTIFICATION



Egis' anticorruption management system since 2021







An exceptional engineering order intake

Order intake

Order book

+13%

2023 **€1,715**M

2022 **○** €1,522 M

2021 **○ €1,125**M

17 months of turnover

2023 **€2,200**M

2022 **€1,800**M

2021 **○ €1,443**M



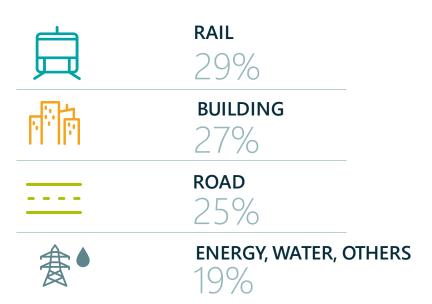
A strong growth in turnover



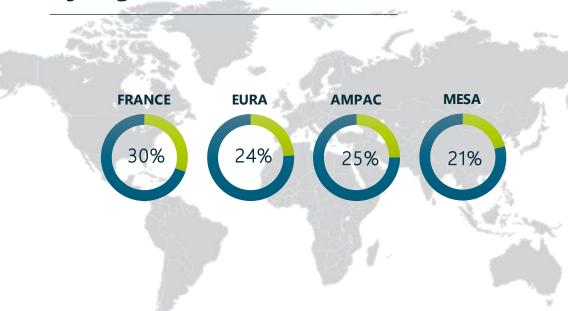


Turnover breakdown

By Activity



By Region



EURA: Europe . Africa AMPAC: Americas . Pacific MESA: Middle East . South Asia



Turnover breakdown

By Service

€1,539M — 81%

ARCHITECTURE,

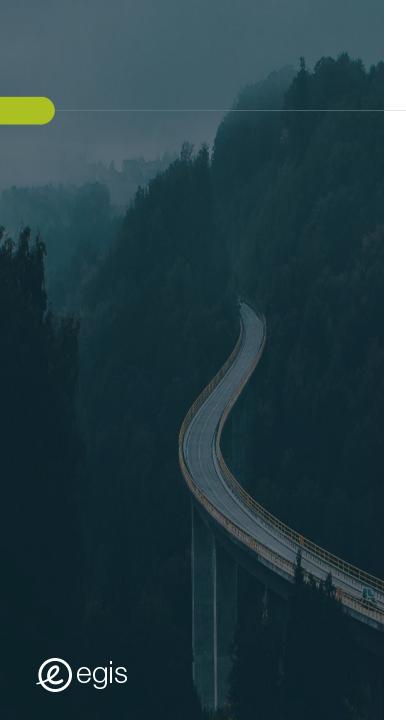
CONSULTING

& ENGINEERING



19% _ €361M **OPERATIONS**





A growing profitability

EBITDA after equity affiliates





2022

Operating margin

11,9%



2023

11,6%

Net profit down slightly









Our outlook



2,3 Md€

2024 TURNOVER



In 2023

In 2030

Operating margin above 12 %

 $\overline{\mathbf{+}}$

Strong growth prospects

IN STRATEGIC SECTORS SUCH AS ENERGY

IN NORTH AMERICA 46% of our projects designed with an eco-design approach

>

100% of our projects designed with an eco-design approach

In 2025

We will apply to SBTi* to obtain the endorsement of our carbon footprint reduction targets by 2025 at the latest.





^{*} Science Based Targets initiative



Iconic projects awarded - Mobility

Greece-Turkey

Kipsi-Ispala Bridge



Egis is in charge of the design studies for the main bridge, and the external supervision of the contractor drawings produced by Mavrakis & Partners S.A.

France

- Rennes Metro
- line B (Brittany)



Egis was prime contractor for the civil engineering and equipment (not related to the transport system) on the entire line.

Tanzania

Zanzibar airports



Egis is assisting Zanzibar Airport Authority in operational performance, compliance with international standards, infrastructure maintenance, and the development of airline routes and commercial activities.

Greece

First automatic
 Metro in Greece



THEMA, owned by ATM and Egis, is the legal entity appointed by Elliniko Metro and the Ministry of Infrastructure and Transport to manage and maintain Thessaloniki's new driverless line, due to open in 2024.

Kazakhstan

Big Almaty Ring Road



Egis was appointed to provide Operation & Maintenance (O&M) services to a groundbreaking Public Private Partnership (PPP) project for Kazakhstan.



Iconic projects awarded - Mobility

United Kingdom

Old CommonStation, London



Anthro, a joint venture between Egis and VVB Engineering UK, has been commissioned to fit out London's Old Oak Common station on the High Speed 2 (HS2) rail network.

France

- Toulouse Metro
- line C



Egis is prime contractor for the low-voltage subsystems of the third line of the Toulouse metro network, which links the Pink City from the northwest to the south-east.

France

Caen Tramway



Egis is in charge of the entire project management for the East-West extension of the tramway (9.1 km of lines, 17 stations) for a period of 6 years.

Australia

M6 Motorway



Fulton Hogan Egis wins 30-year Asset Management contract for Phase 1 of the M6 Motorway in Sydney.

Egypt

Cairo Metro



Egis commissioned for the second phase of studies for line 6 of the Cairo metro.



Iconic projects awarded - Urban and sustainable living

Saudi Arabia

AlUla Project



Egis is contributing to this large-scale tourism and cultural project whose aim is to make AlUla the leading tourist destination in Saudi Arabia.

Peru – Lima, Cuzco

 Sergio Enrique Bernales and Antonio Lorena Hospitals



Egis is assisting the Peruvian Ministry of Health through technical project management missions: risk, cost and quality management, planning, control and technical coordination.

Saudi Arabia

KAUST Project



Egis commissioned by King Abdullah University of Science and Technology (KAUST) to design coral nurseries as part of the Reefscape Restoration Initiative.

China

DongguanUniversity ofTechnology



Egis is responsible for the design of Dongguan University of Technology. Situated in an ecological belt of the Songshan Lake district, the new campus sprawls over a wider site area of 137,273 sqm.

Canada-Toronto-Hamilton

ON-Corridor GOExpansionProgramme



On CorridEgis is bringing its expertise in the major electrification and modernization brownfield project in Canada: ON-Corridor GO Expansion programme in the Great Toronto-Hamilton Area.



Iconic projects awarded - Energy and industry

United Kingdom – Suffolk

Sizewell C nuclear island



Egis, as leader of the ICOSH consortium, is to work alongside its partners on the civil engineering detail design of the Sizewell C nuclear power plant, involving extremely high quality and safety standards.

France

 National highvoltage electricity network



Egis has signed two framework contracts: "Engineering support" and "Environment and consultation support", to assist RTE in is mass investment plan.

France - Neuvillesur-Saône

Sanofi's EVF biopharmaceutical plant



Egis has been awarded the construction management of Sanofi's new EVF biopharmaceutical plant, which will enable the manufacturer to secure the supply of vaccines to France and Europe in the event of new pandemics.

France

Nuclear Island at Penly



Egis, leader of the ENSPIR3 consortium, is working with its partners on the detailed civil engineering studies for the nuclear island of the two EPR2-type reactors to be built on the Penly site in Seine-Maritime

Norway

Disposal of radioactive waste treatment



Egis and its partners Empresarios Agrupados and Orano Projets have been awarded a two-year framework contract (possibility for two one-year extensions) to develop solutions for the disposal of spent nuclear fuel and radioactive waste in Norway.



Prestigious awards won in 2023

2023 Airport Service Quality (ASQ) Award



Zanzibar's Abeid Amani Karume International Airport (AAKIA) has won the 2023 Airport Service Quality (ASQ) Award in the category of Best Airport under 2 million passengers in Africa.

3 Diamonds Trophy 2023



Egis, with architects Maud Caubet and Quadri Fiore, wins 1st prize at the Trophées 3 Diamants 2023 for its outstanding engineering work on the Campus Origine building (Nanterre).

Green Building Award 2023



11 of our projects distinguished by this award, which honours projects and companies in the building sector that stand out for their performance and contribution to a sustainable built environment.

IJ Global Awards 2022



Egis, Fayat and GuarantCo were honored for their Public-Private Partnership (PPP) road toll project in Cameroon. The three companies won the IJGlobal Awards in the category Transport Offer of the Year.

Twin + Digital Twin Awards - France



The GIROS solution was awarded the "City and Territory" trophy, recognizing the originality of the approach, the project's innovative and community-based approach.



06. Faits marquants

Prestigious awards won in 2022





Global Light Rail Awards - UK

 Egis won this year's Outstanding Engineering Achievement Award for its work and expertise in digital modelling for the Marseille light rail project.





Multi-Discipline Consulting Company of the Year – Middle East

 In December, Egis won the Multi-Discipline Consulting Company of the Year award in the 2022 Middle East Consultant Awards.





Viaduct New Coastal Road - Reunion

 Egis has been awarded a special mention by the International Federation of Concrete (FIB) in the "exceptional concrete structures" category for the Nouvelle Route du Littoral viaduct in La Réunion.



Major acquisitions

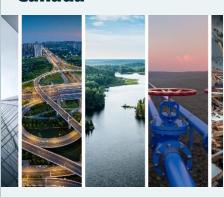
Casagec, France



Egis is strengthening its position in the integrated coastal management market with the acquisition of French company Casagec Ingénierie, which specialises in coastal management, flooding and submersion, port development and the environment.

egis

McIntosch Perry, Canada



Egis expands into North America with the major acquisition of McIntosh Perry (800 employees), a leading engineering consulting firm operating in Canada and the US.

JB Barry & Partners, Ireland



JB Barry & Partners (180 employees) is a leading global consulting, construction engineering and operating firm.
Together, Egis and JB Barry & Partners form one of the largest multidisciplinary consultancy, engineering and operations firms in Ireland.

Calibre, New Zealand



Calibre Professional Services (420 employees) is a leading provider of end-to end sustainable engineering and consulting services focused on urban development, water and roads, and building services and structures across Australia and New Zealand.

WME, United Arab Emirates



WME, (550 employees) is one of the leading multi-disciplinary engineering design consultancies in the Middle East and India. WME is providing innovative, sustainable and cost-effective solutions in Civil, Structural, MEP, AV/IT & Security, Architect of Record and Infrastructure engineering services for the built environment.

Major acquisitions











Payc, Colombia

 Payc (350 employees) is a consulting firm dedicated to construction management of buildings. Payc offers integral management of Building projects, accompanying customers at all stages of the project.



SB Architects, United States

SB Architects (95 employees) is an architecture and design practice specialising in creating international hospitality destinations. SB Architects has extended its leadership in hospitality, residential, and mixed use architecture in thirty countries and across four continents.



Waagner Biro, Middle East

Waagner Biro Bridge
 Services (850 employees) is
 a leading innovative
 company for turnkey
 engineering solutions and
 maintenance services in the
 Middle East. Waagner Biro
 Bridge Services provides
 maintenance and
 infrastructure engineering,
 marine and coastal
 engineering, and bridge and
 structural engineering.



Weston Williamson + Partners

Weston Williamson + Partners is an award-winning architectural and urban design practice with studios in Toronto, Manchester, London, Sydney and Melbourne. The company specialises in large-scale infrastructure, masterplanning and cityshaping projects.





Executive committee



Laurent GermainChief Executive Officer



Alaa Abu Siam Chief Executive Officer Middle East and South Asia



Cédric BarbierChief Executive Officer France



Frédérique Berthier-RaymondChief Legal, Ethics and Compliance
Officer



Renaud Béziade
Chief Executive Officer
Consulting and Operations



Sabine BonnardChief Human Resources
Officer



Olivier Bouvart Chief Development Officer



James Chopty
Chief Executive Officer
Americas & Pacific



Régis Dumay
Chief Executive Officer
Transportation



Olivier Gouirand Chief Financial and Strategy Officer



Matthieu Loussier Chief Executive Officer Europe Africa



Pierre-Yves MassilleChief Transformation,
Digital, Sustainability
Officer



Thomas SalvantChief Executive Officer
Energy and Sustainable
cities

