

## ABOUT US CONTINUED

### 5 | Scalable growth platform

Foresight has significant scope to scale our existing investment platform.

Our existing strategies are already reaping the benefits of scale, as we can increase the size of our investments and create operational leverage. This increased scale, combined with effective cost management, has led to positive margin expansion for the Group. Looking ahead, there is significant potential to unlock additional scale benefits through second and third vintage funds.

Organic growth across each division has been supplemented by our ability to successfully add scale and capabilities through strategic acquisitions, without compromising the continued expansion of the Group's Core EBITDA pre-SBP margin.

**£3.3bn**

ACQUIRED AUM POST IPO

**£2.3bn**

ACQUIRED FUM

**+7.5ppt**

MARGIN EXPANSION POST IPO EVIDENCING OPERATING LEVERAGE<sup>2</sup>

**42%**

YEAR-ON-YEAR INCREASE IN INFRASTRUCTURE DEPLOYMENT<sup>1</sup>

**c.2x**

PRIVATE EQUITY AUM DOUBLED SINCE IPO

**FCM**

£NIL TO £1.3 BILLION AUM SINCE 2017

1. To £690 million (FY22: £484 million) with additional £1.7 billion of future deployment rights (FY22: £427 million).
2. The increase in Core EBITDA pre-SBP margin from FY21 to FY23.

