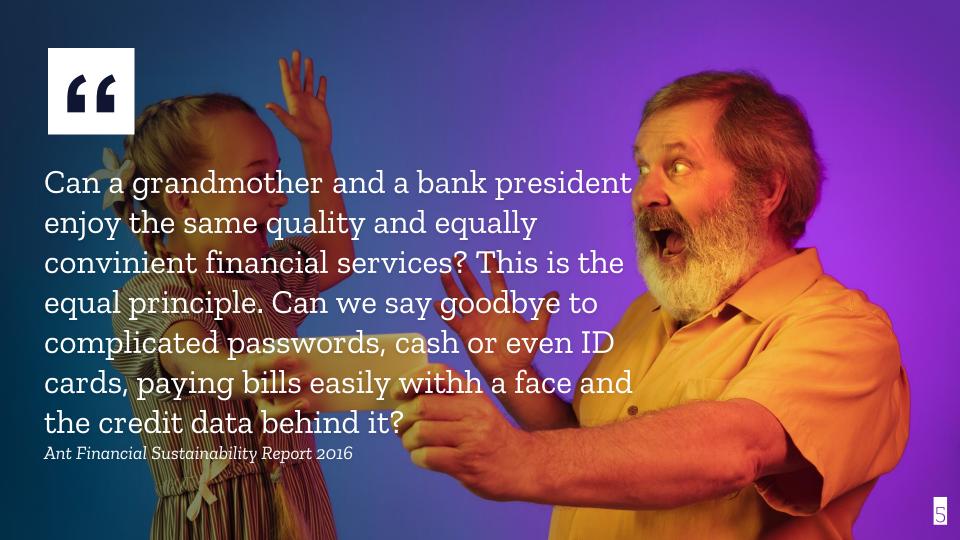








I am Henrique Centieiro
I am here because I love technology, innovation and blockchain
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- Insurtech is used to describe new tech that seeks to improve and automate the delivery and
- use of insurance services
- Insurtech is the combination of innovation and new technologies used to architect new financial products or re-architect existing insurance products

10 Most valuable companies by market cap in 2000



Conglomerate

Networking hardware

Oil and gas

Health care

Tech

Retail

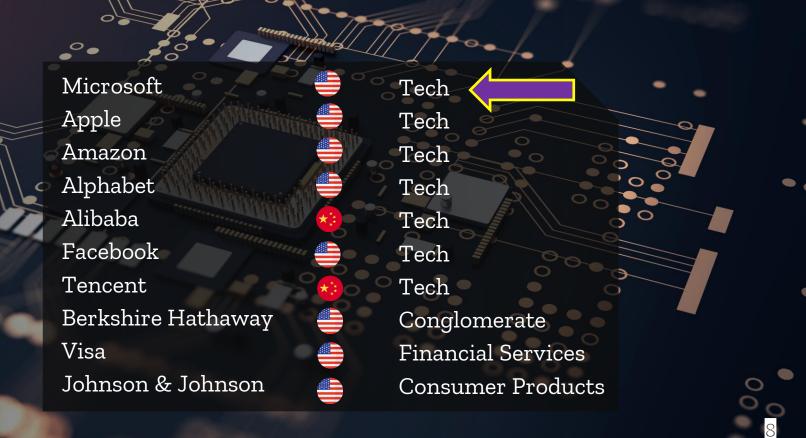
Banking

Telecommunications

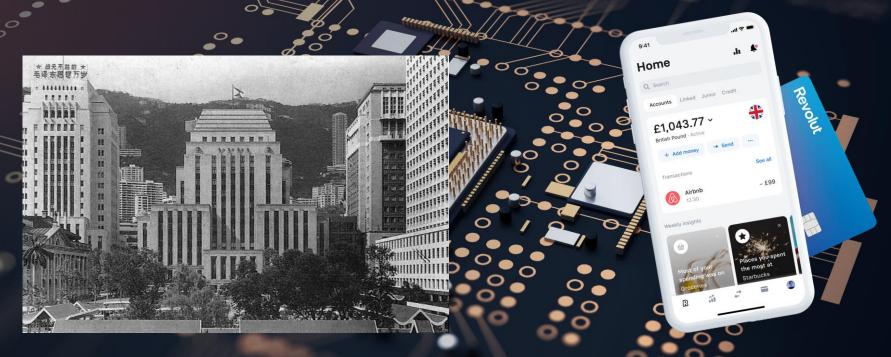
Computer hardware

Oil and gas

10 Most valuable companies by market cap in 2020



Innovation speed matters



From 10 Million customers in 50 years

To 10 Million customers in 5 years

The technologies enabling Insurtech



AI, also referred to as Machine Learning AI is a "a system's ability to correctly interpret external data, to learn from such data, and to use those learnings to achieve specific goals and tasks through flexible adaptation."



Cloud providers allow on-demand availability of computer system resources, especially data storage (cloud storage) and computing power, without direct active management by the user. Most common providers are AWS, Google Cloud, MS Azure, IBM, Rackspace.



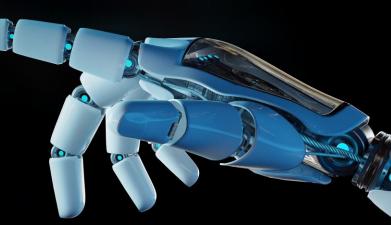
Blockchain is a distributed, peer-to-peer, decentralize and immutable ledger (or database). Blockchains can be public or private, permissioned or permissionless.



Data analytics is a process of inspecting, cleansing, transforming and modeling data with the goal of discovering useful information, informing conclusions and supporting decisionmaking.

- AI is a technology which enables computer systems to accomplish tasks that typically require intelligent behavior
- In the insurance industry, AI is transforming areas such as underwriting, customer service, claims, marketing and fraud detection.
- Whether it is structured or unstructured data (e.g., social media, wearables, telematics, sensors, news, weather and traffic reports), AI is helping insurers make sense of big data.

Artificial Intelligence





Artificial Intelligence

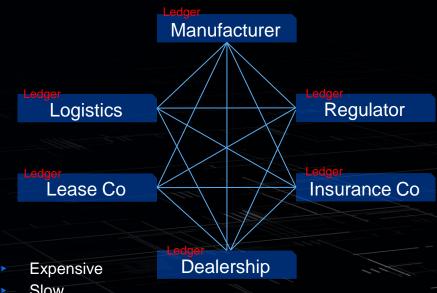


Blockchain

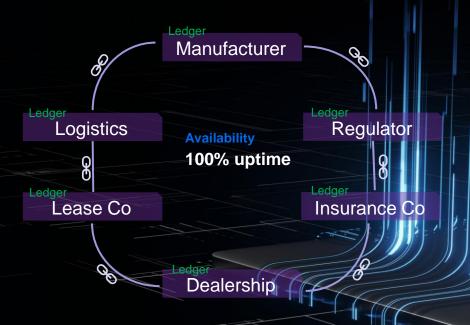
Blockchain is adding more visibility, transparency and traceability to the insurance market and at the same time removing the trust issue.

- Shared
- Synchronized and transparent
- Secure and immutable
- Consensus-based

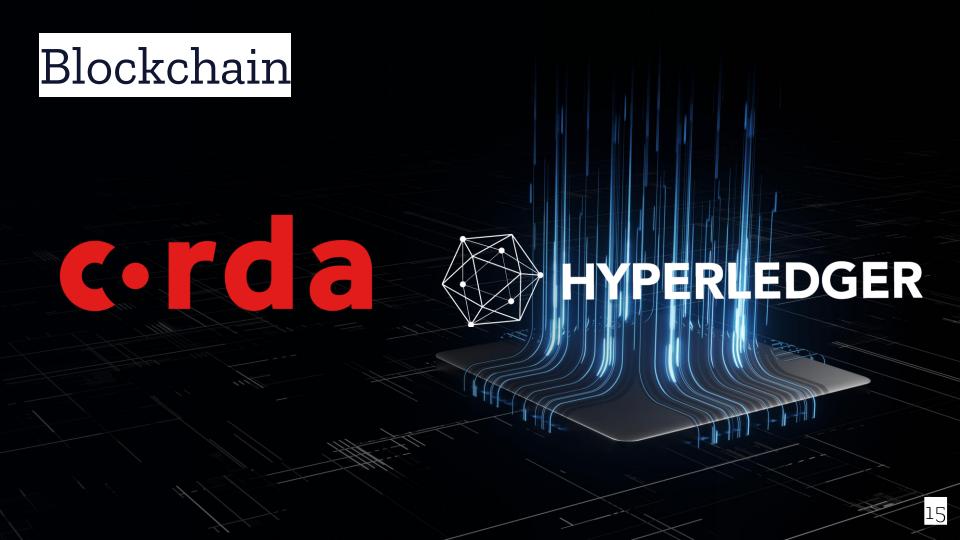
Blockchain

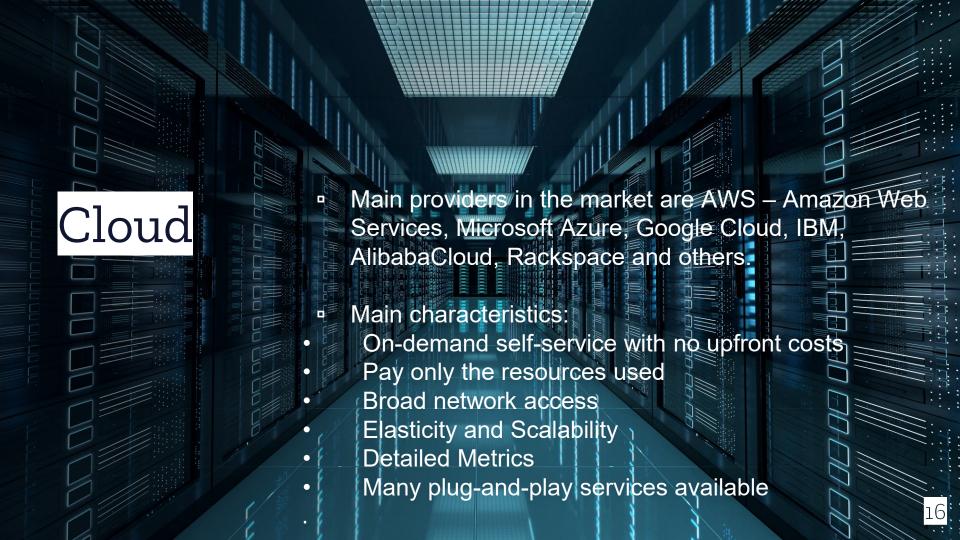


- Slow
- Vulnerable to fraud, mistakes and cyber attacks
- Inefficient
- Need many API integrations
- Systems speak different languages



- Consensus Provenance
- **Immutability**
- Shared Replicated
- Permissioned
- **High Security**
- Faster Dealing
 - Cost saving
- Auditable and verifiable







How Cloud is Changing Everything

Blockchain ΑI **Data Analytics** Cloud Infrastructure The major cloud providers offer a strategic edge allowing access to the latest technologies without spending time and money with installations Quick deployment: cloud allows rapid experimentation, easy

POCs and entire systems can be functional in minutes

How Cloud is Changing Everything



Lightsail 🛂

Lambda

Batch

Elastic Beanstalk

Serverless Application Repository

EC2 Image Builder

A Storage

S3 Glacie Cloud

st Foundation

AWS Backup

☐ Database

DynamoDB

ElastiCache

Amazon DocumentDB

Migration & Transfer AWS Migration Hub

Robotics

AWS RoboMaker

(R) Customer Enablement

AWS IQ 🖸

Support

Managed Services

Blockchain Blockchain

Satellite

Ground Station

Quantum Technologies

Amazon Braket

Management & Governance

AWS Organizations

CloudWatch

AWS Auto Scaling

CloudFormation

CloudTrail

Confia

OpsWorks

Service Catalog Systems Manager

AWS AppConfig

Trusted Advisor Control Tower

(A) Machine Learning

Amazon SageMaker

Amazon CodeGuru

Amazon Fraud Detector

Amazon Lox

Amazon Personalize

Amazon Polly

Amazon Rekognition

Amazon Textract Amazon Transcribe

Amazon Translate

AWS DeepComposer

AWS DeepLens

AWS DeepRacer

Analytics

Athena

Amazon Redshift

CloudSearch

Data Analytics

QuickSight 🖸

Data Pipeline

AWS Glue

AR & VR

Amazon Sumerian

Application Integration

Step Functions

Amazon AppFlow

Amazon EventBridge

Amazon MO

Simple Notification Service

Simple Queue Service

SWF

AWS Cost Management

AWS Cost Explorer **AWS Budgets**

AWS Marketplace Subscriptions

Amazon Connect

Pinpoint

Simple Email Service

♠ Business Applications

Alexa for Business

Amazon Chime 🔼

WorkMail

Amazon Honeycode

End User Computing

WorkSpaces



How Cloud is Changing Everything

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Application	Application	Application	Application
its++i Database	Database	Database	Database
Runtime	Runtime	Runtime	Runtime
Op. System	Op. System	Op. System	Op. System
Virtualization	Virtualization	Virtualization	Virtualization
Networking	Networking	Networking	Networking
Storage	Storage	Storage	Storage
Hardware	Hardware	Hardware	Hardware
	Control Cont	Functions Functions Functions Application Application Database Runtime Op. System Virtualization Virtualization Networking Storage Storage PaaS Functions Functions Application Application Virtualization Virtualization Networking Storage Storage Functions Application Application Application Application Application Application Storage Storage Storage Functions Application Application Application Application Storage Storage Storage	Functions Functi

Advantages of using Cloud

- No Capex and cost saving: no need to invest in physical hardware and only pay what is used
- Competitive edge: have access to the latest technologies
- Development and deployment
 speed: very easy to test
 applications conduct POCs and
 have better time to market
- SLA and reliability: most of the cloud suppliers provide 99,99...%
 availability

Advantages of using Cloud

And also Scalability!!!

The state of the s

- Mobility: have access to anywhere in the world with low latency
- Unlimited capacity: storage and computing capacity are (almost) unlimited
- Collaboration: employees in different geographies can easily collaborate in the same projects
- Security: the cloud provider is responsible for the infrastructure, operating system, database and other components security

All the cloud components that are managed by the cloud provider have the best IT security patterns in the industry. Customer is responsible for keeping the data and the applications secure

Customer data

Applications and Identity & Access Management

Network and Firewall Config

Client side data encryption

Software – OS, compute, storage, database

Networking

Hardware

Customer responsibility

Cloud Provider

Cloud security from the gecko

Security - RapidScale claims that 94% of businesses saw an improvement in security after switching to the cloud, and 91% said the cloud makes it easier to meet government compliance requirements.

Monitoring and Alerting

DevOps and IT
 Managers have access to tools and actionable insights to monitor your applications, respond to system-wide performance changes, optimize resource utilization, and get a unified view of operational health.

Disaster Recovery – data backups and disaster recovery capabilities alongside with redundancy across different cloud datacenters provide a very reliable protection against any data loss, server corruptions and cyber attacks.

Data durability in the cloud can be higher that 9,9999999999 (nine 9's)

Security best practices

Shared cloud responsibilities

Data in transit encryption

Data at rest encryption

Cloud data deletion policies

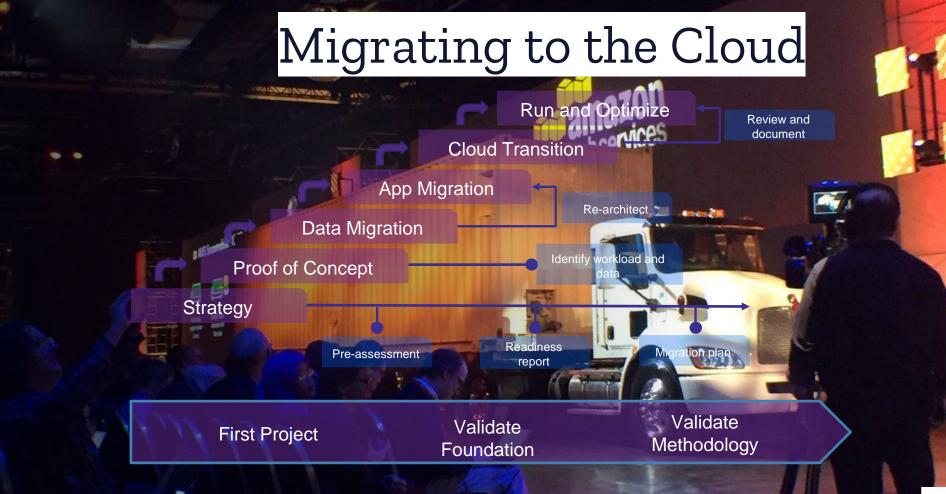
Identity & Access
Management

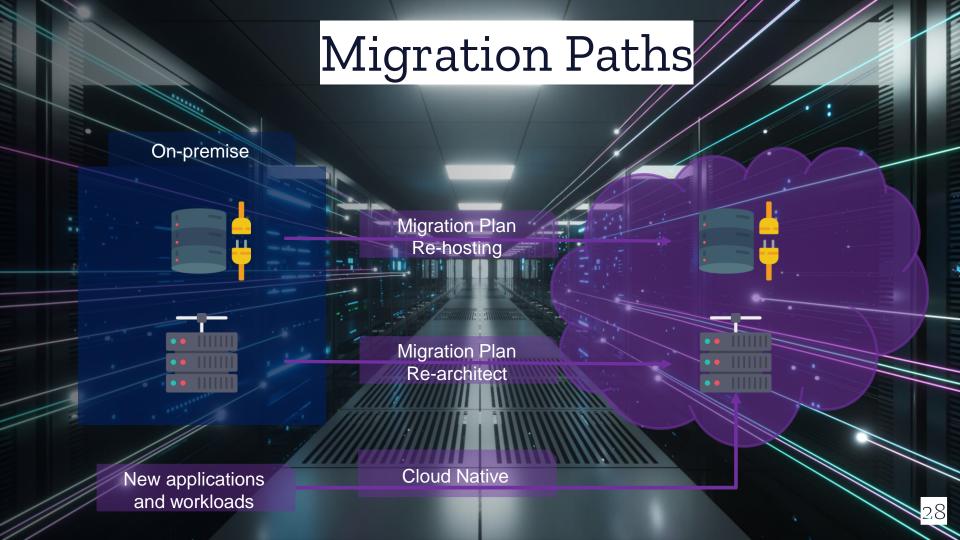
Monitoring and logging

Penetration testing

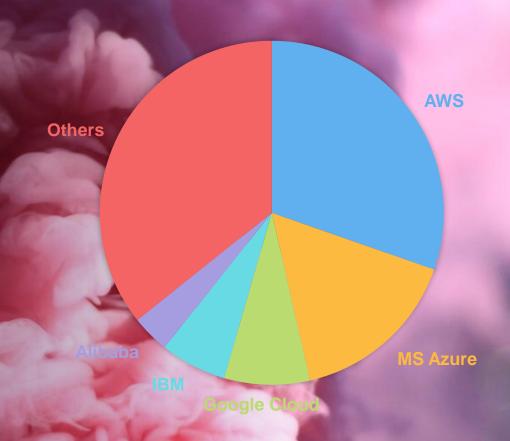
Disaster Recovery Plans

Training





Cloud market



Thanks!

Any questions?

You can find me here:

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Credits

Special thanks to all the people who made this workshop possible Special thanks to Diamond Lo for incentivizing me and Henry Wong for sharing great ideas and content CII Hong Kong for the opportunity

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