

Learning Outcome Assessment Criteria Indicative Content

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1	Understand the	1.1	Describe the risk management	1.1.1	Elements of hazard.	
4	identification, evaluation and		framework for liability risks.	1.1.2	Identifying risk.	
Questions	management of liability risk.			1.1.3	Risk evaluation.	
				1.1.4	Risk management practices.	
				1.1.5	Risk Improvements.	
		1.2	Explain the roles and interests of the	1.2.1	Interest of the insured.	
		various parties involved in the evaluation and management of liability risk.	1.2.2	Roles of the risk manager.		
			1.2.3	Roles and interest of the underwriter.		
			liability risk.	1.2.4 Roles and interest of the loss control surveyor.	Roles and interest of the loss control surveyor.	
		1.3	underwriters of evaluating the 1.3.2 Previous loss history.	Using the historical data.		
				1.3.2	Previous loss history.	
			historical claims record and impact on	1.3.3	Relating the claims record to the business activity.	
			future pricing.	1.3.4	Assessing the value of the claim.	
				1.3.5	How to calculate the burning rate.	
				1.3.6	Triangulation.	
				1.3.7	Banded experience.	



	Learning Outcome		Assessment Criteria		Indicative Content Standards. Professionalism, Trust
2	Understand the main	2.1	Understand the operative clause	2.1.1	General understanding of the operative clause.
5 Questions	considerations of liability underwriting.	2.1	under liability insurances.	2.1.2	Specific policy triggers: causation, occurrence, reported, claims made, manifestation and losses discovered.
		2.2	Describe the framework relating to the underwriting of generic liability risks.	2.2.1	General underwriting principles reviewing exposure and claims history.
				2.2.2	Determining the rate and calculating the premium based on claims history, exposure and business activities.
		2.3	Describe the cover and restrictions under liability policies.	2.3.1	Policy conditions.
				2.3.2	Indemnity limits.
				2.3.3	Layered programmes.
				2.3.4	Difference in cover and Difference in conditions.
				2.3.5	Cover for costs.
				2.3.6	Specification of business.
		2.4	exposure to foreign legal	2.4.1	Policy jurisdiction, choice of law and territorial limits.
				2.4.2	Geographical scope and claims jurisdiction.
		2.5	environments.	2.4.3	Legal systems in other countries.
			Describe the underwriting	2.5.1	Freedom of services.
			considerations, information and policy	2.5.2	Admitted and non-admitted policies.
			wording implications in relation to foreign liability exposures.	2.5.3	DIC/DIL policies or umbrella clauses.
				2.5.4	Domestic.
				2.5.5	Overseas subsidiary.
				2.5.6	Local admitted.
				2.5.7	Parent company of a multi-national group.



	Learning Outcome		Assessment Criteria		Indicative Content Standards Professionalism, Trust
3	Understand the risks, cover and practices of employers' liability insurance.	3.1	Explain the relevance of the Health and Safety at Work etc Act 1974 to employers' liability insurance.	3.1.1	Duties imposed under the Health and Safety at Work etc Act 1974.
11		3.2	Explain the main work of the Health and Safety Executive.	3.2.1	Health and Safety Executive guidance and services.
Questions				3.2.2	Enforcement and penalties.
				3.2.3	Approved codes of practice.
		3.3	Explain the duties of an employer,	3.3.1	Employing competent employees.
			how liability arises and how liability is	3.3.2	Working environment and practices.
			discharged.	3.3.3	Statutory duties.
				3.3.4	Tortious liability and vicarious liability.
				3.3.5	Risk assessment.
				3.3.6	Risk management.
		3.4	Explain disease exposures from	3.4.1	New and emerging risks.
			workplace hazards.	3.4.2	Occupational disease exposures.
				3.4.3	Dust related exposure.
				3.4.4	Mental health risks.
				3.4.5	Operational activities/risks.
		3.5	Explain the legal framework governing employers' liability in the workplace under statute and common law.	3.5.1	Records & document retention.
				3.5.2	Compulsory insurance framework and Insurance Act 2015.
				3.5.3	Industry specific and workplace legislation.
				3.5.4	Transfer of Undertakings Protection of Employment Regulations 2014.
		3.6	Explain the scope of cover of	3.6.1	The operative clause.
			employers' liability insurance.	3.6.2	Key definitions.
				3.6.3	Limit of liability.
				3.6.4	Legal costs.
				3.6.5	Common exclusions, conditions and extensions.



Learning Outcome	Assessment Criteria		Indicative Content
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	Explain market practices in relation to	3.7.1	Rehabilitation.
	employers' liability insurance	3.7.2	Employers' Liability Tracing Office.
	including compliance with legislation.	3.7.3	Certificates of insurance.
		3.7.4	Future of employers' liability.
	Describe key underwriting information under employers' liability	3.8.1	Excesses and reimbursement provisions.
		3.8.2	Endorsements and exclusions.
	insurance.	3.8.3	Occupations and trades.
		3.8.4	Indemnity limits.
	B.9 Describe the common rating bases	3.9.1	Wages and per capita.
	under employers' liability insurance.	3.9.2	Turnover and fixed rate.



	Learning Outcome		Assessment Criteria		Indicative Content Standards. Professionalism. Trust
4	Understand the risks, cover	4.1	Explain the risks covered under public and products liability insurance	4.1.1	Risks arising from the business activities.
11	and practices of public and			4.1.2	Risks arising from the premises.
Questions	products liability insurance.		including specialist liability insurance.	4.1.3	Risks arising out of the sale and manufacturing of products.
		4.2	Explain the legal framework governing public and products liability insurance.	4.2.1	Legislation relating to occupiers and property owners.
				4.2.2	Legislation relating to consumers and contracts.
				4.2.3	Environmental legislation.
				4.2.4	Legislation relating to the sale and supply of products and
					services.
				4.2.5	Legislation relating to animals.
				4.2.6	Other legislation relating to liability insurances.
		4.3	and products liability insurance.	4.3.1	The operative clause.
				4.3.2	Key definitions.
				4.3.3	Limit of liability.
				4.3.4	Legal costs.
				4.3.5	Common exclusions, conditions and extensions.
		4.4	Explain the scope of cover of specialist liability insurance.	4.4.1	Cyber liability.
				4.4.2	Extended warranty.
				4.4.3	Environmental impairment liability.
				4.4.4	Products recall.
				4.4.5	Products guarantee.
				4.4.6	Emerging risks.
		4.5	Describe key underwriting information under public and product liability insurance.	4.5.1	Indemnity limits.
				4.5.2	Excesses, deductibles and self-insured limits.
		4.6	Describe the common rating bases	4.6.1	Turnover and wage roll.
			under public and products liability insurance.	4.6.2	Capacity and square footage.



	Learning Outcome		Assessment Criteria		Indicative Content Standards Professionalism Trust
5 9 Questions	Understand the risks, cover and practices of directors' and officers' liability and corporate reimbursement insurance.	5.1	Understand the directors' and officers' liability insurance market. Explain the legal framework affecting directors' and officers' liability insurance and corporate reimbursement insurance. Explain the scope of cover under directors' and officers' liability insurance, corporate reimbursement insurance.	5.1.1 5.1.2 5.2.1 5.2.2 5.2.3 5.3.1 5.3.2 5.3.3 5.3.4	How risks arise and the capacity available. UK corporate governance. Companies Act 2006 and other relevant legislation. Types of Directors and other parties covered. Deferred prosecution agreements. The operative clause. Key definitions. Limit of liability. Legal costs.
		5.4 5.5	Describe key underwriting information under directors' and officers' liability insurance and corporate reimbursement insurance. Describe the common rating bases under directors' and officers' liability insurance and corporate reimbursement insurance. Explain legal liability for corporate manslaughter in the UK.	5.3.5 5.4.1 5.4.2 5.4.3 5.5.1 5.5.2	Common exclusions, conditions and extensions. Audited report and accounts. Business activities. Historical claims info. Limit of indemnity and alternative rating structures. Discovery period and run off cover. Corporate Manslaughter and Corporate Homicide Act 2007.



	Learning Outcome		Assessment Criteria		Indicative Content
6	Understand the risks, cover	6.1	Describe how legal liability is covered under professional indemnity insurance.	6.1.1	Common law and tort.
10	and practices of professional			6.1.2	Contract.
Questions	indemnity insurance.			6.1.3	Statute.
				6.1.4	Personal liability.
		6.2	Explain the risks covered under	6.2.1	Data protection legislation.
			professional indemnity insurance.	6.2.2	Construction and property.
				6.2.3	Legal professions.
				6.2.4	Financial services.
				6.2.5	Health and medical.
				6.2.6	Other professions.
		6.3	Explain the scope of cover of professional indemnity insurance.	6.3.1	The operative clause.
				6.3.2	Key definitions.
				6.3.3	Limit of liability.
				6.3.4	Legal costs.
				6.3.5	Common exclusions, conditions and extensions.
		6.4	,	6.4.1	Information contained on the proposal form.
			information under professional	6.4.2	Previous insurance/claims history.
			indemnity insurance.	6.4.3	Terms and conditions.
				6.4.4 Risk management.	
		6.5	Describe the common rating bases under professional indemnity insurance.	6.5.1	Gross fees or other methods.
		6.6	Describe the risks and cover given for	6.6.1	Fidelity liability.
			policy extensions.	6.6.2	Cyber liability.
				6.6.3	Other extensions.