

Learning Outcome Assessment Criteria Indicative Content

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1	Understand key aspects of claims handling.	1.1	Explain requirements and application of UK regulation and legislation	1.01.01	The Financial Conduct Authority and the Prudential Regulation Authority.
25	_		affecting claims handling.	1.01.02	Financial Conduct Authority handbook.
Questions				1.01.03	Financial Conduct Authority thematic reviews.
				1.01.04	Insurance: Conduct of Business sourcebook 8 - claims handling
					rules.
				1.01.05	Complaints handing and the Financial Ombudsman Service.
				1.01.06	Consumer Insurance Disclosure and Representations Act (CIDRA)
					2012 and the insurance Act 2015.
				1.01.07	Principles for Businesses (PRIN).
				1.01.08	Managing conflicts of interest.
				1.01.09	Consumer Duty, considering vulnerable customers and achieving
					positive customer outcomes.
				1.01.10	Other relevant legislation.
				1.01.11	Regulation of outsourcers and third party administrators.
		1.2	Describe how the existence of cover	1.02.01	Insurable interest.
			is determined under the policy.	1.02.02	Notification of loss.
				1.02.03	Structure of a typical policy.
				1.02.04	Claims made and losses occurring.
				1.02.05	The insuring clause.
				1.02.06	Limits of indemnity.
				1.02.07	Definitions of insured.
				1.02.08	Governing law and disputes.
				1.02.09	Policy conditions.
				1.02.10	Policy extensions.
				1.02.11	Policy exclusions.
				1.02.12	Deductible and excess.
				1.02.13	Proximate cause.
				1.02.14	Waiver and estoppel.



Learning Outcome	Assessment Criteria		Indicative Content  Standards Professionalism Trust
1.3	Identify the importance and uses of	1.03.01	Information relevant to the contract.
	claims information, including the	1.03.02	Information from the insured.
	underwriting file.	1.03.03	Good faith and the duty of disclosure.
		1.03.04	The interaction between claims handlers and underwriters.
		1.03.05	Uses of claims data.
1.4	Explain the uses of and importance of	1.04.01	Setting appropriate claims reserves.
	claims reserving.	1.04.02	Use of the claim reserve.
		1.04.03	Incurred but not reported (IBNR).
		1.04.04	When to set up a reserve.
		1.04.05	Avoiding 'step-laddering'.
		1.04.06	Reserving to exposure for liability claims.
		1.04.07	Costs, fees and expenses.
		1.04.08	Recoveries from various parties.
		1.04.09	Leakage.
1.5	Explain the special requirements for	1.05.01	Handling claims in non-UK jurisdictions.
	handling international claims.	1.05.02	US Fair Claims Practices and the California Fair Claims Settlement
			Practice Regulations.
		1.05.03	Australian General Insurance Code of Practice.
1.6	Describe common indicators of	1.06.01	What insurance fraud is.
	fraudulent claims and how fraud is	1.06.02	Identifying potential fraud.
	investigated.	1.06.03	Examples of insurance fraud.
		1.06.04	Preventing insurance fraud.
		1.06.05	Legal principles applying to insurance fraud.
1.7	Explain the importance of identifying	1.07.01	Operation of subrogation.
	and pursuing potential recoveries.	1.07.02	Abandonment and salvage.
		1.07.03	Contractual waiver.
		1.07.04	Contribution.
		1.07.05	Market agreements.
		1.07.06	Reinsurance recoveries.
1.8	Explain the key requirements in	1.08.01	Requirements for reinsurance claims.
	handling reinsurance claims.		



	Learning Outcome		Assessment Criteria		Indicative Content
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2	· · · · · · · · · · · · · · · · · · ·	2.1	lines claim.	2.01.01	First notification of loss (FNOL) and information gathering.
7	handling personal lines claims.			2.01.02	Expert instruction.
Questions	Claims.			2.01.03	Potential coverage issues.
		2.2	Describe how the indemnity will be valued for a personal lines claim.	2.02.01	Sum insured or limit of indemnity.
				2.02.02	Separate limits and sub limits.
		2.3	Describe how a personal lines claim will be settled.	2.03.01	Methods of providing indemnity and how it might be modified.
		2.4	Describe the process for declined personal lines claims that have been disputed by the policyholder.	2.04.01	Disputes about denial of coverage.
		2.5	Apply key aspects of handling personal lines claims to various claims scenarios	2.05.01	Apply to various circumstances.
3	handling property and business interruption claims.	3.1	, , , , , , , , , , , , , , , , , , , ,	3.01.01	Information gathering.
7			and business interruption claim.	3.01.02	Expert instruction.
Questions				3.01.03	Potential coverage issues.
		3.2	Describe how the indemnity for a property and business interruption claim will be valued.	3.02.01	Valuing the loss.
				3.02.02	Excesses, deductibles and aggregate deductibles.
				3.02.03	Average and underinsurance.
		3.3	Describe how a property and business interruption claim will be negotiated and settled.	3.03.01	Measure of indemnity.
				3.03.02	Calculating loss of profit claim.
		propert claims t policyh	•	3.04.01	Arbitration.
			property and business interruption claims that have been disputed by the policyholder.	3.04.02	Mediation.
				3.04.03	Early neutral evaluation and expert determination.
		3.5	Apply key aspects of handling property and business interruption claims to various claims scenarios.	3.05.01	Apply to various circumstances.



	Learning Outcome		Assessment Criteria		Indicative Content  Standards. Professionalism. Trust
4	Understand key aspects of handling third party liability claims.	4.1	Explain how to investigate a third party liability claim.	4.01.01	Information gathering.
11				4.01.02	Legal liability.
Questions				4.01.03	Investigation negligence or breach of statutory duty.
				4.01.04	Expert instruction.
				4.01.05	Potential coverage issues.
		4.2	Describe how the indemnity for a third party liability claim will be valued.	4.02.01	General damages.
				4.02.02	Special damages.
				4.02.03	Provisional damages.
		4.3	Describe how a third party liability claim will be negotiated and settled.	4.03.01	Use of rehabilitation.
				4.03.02	Legal costs.
		4.4	Explain the provisions of the Civil Procedure Rules when dealing with third party liability claims.	4.04.01	Pre-action protocols.
				4.04.02	Litigation.
				4.04.03	Jackson Reforms.
		4.5	Explain the key requirements in handling professional indemnity claims.	4.05.01	Information gathering.
		4.6	Apply key aspects of handling third party liability claims to various claims scenarios.	4.06.01	Apply to various circumstances.