

COMPANY PROFILE 2020
ANGELINI PHARMA



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Angelini is a private international group, leader in the Healthcare and Wellbeing, committed to identifying health solutions with a prevalent focus on the areas of **Central Nervous System (CNS)**, including pain, and **Rare Diseases**. The Company is also a leading player in the **Consumer Health** sector, with highly successful self-medication drugs both in Italy and abroad.

Founded in Italy at the beginning of the 20th century, Angelini operates directly in **15 countries** employing more than **2.700 people**. Its products are marketed in about **70 countries** even through strategic alliances with leading international pharmaceutical groups.

Angelini is an integrated pharmaceutical company with extensive and well-recognised **Research and Development** programmes, in addition to **world-class production facilities** and **international marketing** activities of key compounds and leading drugs in many sectors. Strategic partnerships with international companies complete and expand the geographical areas where Angelini operates.

Over the years, the **Research and Development** teams at Angelini have identified several important molecules such as trazodone and benzydamine, and are currently involved in innovative research projects in the areas of Nervous System Diseases and Disorders, Pain and Inflammation and Rare Diseases, with a particular commitment to the research of new treatments for the paediatric population.

The research at Angelini embraces public-private partnerships with recognised academic institutions and centres of global importance. The Scientific Network and Partnerships have both an important role in creating innovation.

Angelini's italian **production facilities** in Ancona (Finished Products), Aprilia (Raw Materials) and Casella (Amuchina-brand products) are at the forefront of technologies, industry standards and environmental protection, thanks to the use and integration of renewable sources.

In **Barcelona**, Spain, the company produces food supplements such as Pastillas Juanola.

In March 2020, Angelini Pharma acquired the production plant in **Albany** (Georgia), a global supplier for ThermaCare Heatwrap.

Angelini has offices in Italy, Spain, Portugal, Austria, Poland, Czech Republic, Slovakia, Hungary, Germany, Romania, Bulgaria, Greece, Turkey, Russia, and USA.

In line with its **international strategies**, Angelini has promoted pathways for development in countries with high growth potential, with both targeted acquisitions and enhancement of existing structures.

Moreover, important strategic alliances with leading pharmaceutical groups with a global footprint allow the distribution of Angelini products worldwide.

To name a few, these include **Trittico**[®] (trazodone, antidepressant), **Latuda**[®] (lurasidone hydrochloride, antipsychotic), **Tantum**[®] (benzydamine, anti-inflammatory), **Aulin**[®] (nimesulide, anti-inflammatory analgesic), **Vellofent**[®] (fentanyl, analgesic) and **Xydalba**[®] (dalbavancin).

In the last 10 years, the percentage sales outside Italy has grown constantly, reaching about 50% of total pharma sales today.



ANGELINI AT A GLANCE

- **902.5** million € reported turnover (2019)
- **2.750** employees
- **Over 70** countries in which products are marketed
- **15** countries with direct presence on the ground
- **Over 40** commercial partners
- **5** production plants worldwide